



PT Wijaya Karya Beton Tbk.

3Q20 Company Update



Company Profile

BOARD OF COMMISSIONER



Priyo Suprobo

Independent Commissioner

Herry Trisaputra Zuna

Commissioner

Ade Wahyu

President Commissioner

Indrieffouny Indra

Independent Commissioner

Heru Wisnu Wibowo

Commissioner

BOARD OF DIRECTORS



Kuntjara

Director of
Marketing &
Development



**I Ketut Pasek
Senjaya Putra**

Director of Operation &
Supply Chain
Management



Hadian Pramudita

President Director



Imam Sudiyo

Director of Finance,
Human Capital,
& Risk Management



Sidiq Purnomo

Director of Engineering
& Production



VISION, MISSION, CORE VALUE

COMPANY OVERVIEW

PT Wijaya Karya Beton Tbk. (WIKABeton) was established as one of the state-owned subsidiaries of PT Wijaya Karya (Persero) Tbk. in 1997.

WIKABeton has listed their shares on Indonesia Stock Exchange on 8 April 2014.

WIKABeton has three subsidiaries: PT Wijaya Karya Komponen Beton, PT Wijaya Karya Krakatau Beton, PT Wijaya Karya Citra Lautan Teduh and one associate company, PT Wijaya Karya Pracetak Gedung.

CORE VALUE

AKHLAK

AMANAH KOMPETEN HARMONIS
LOYAL ADAPTIF KOLABORATIF

VISION

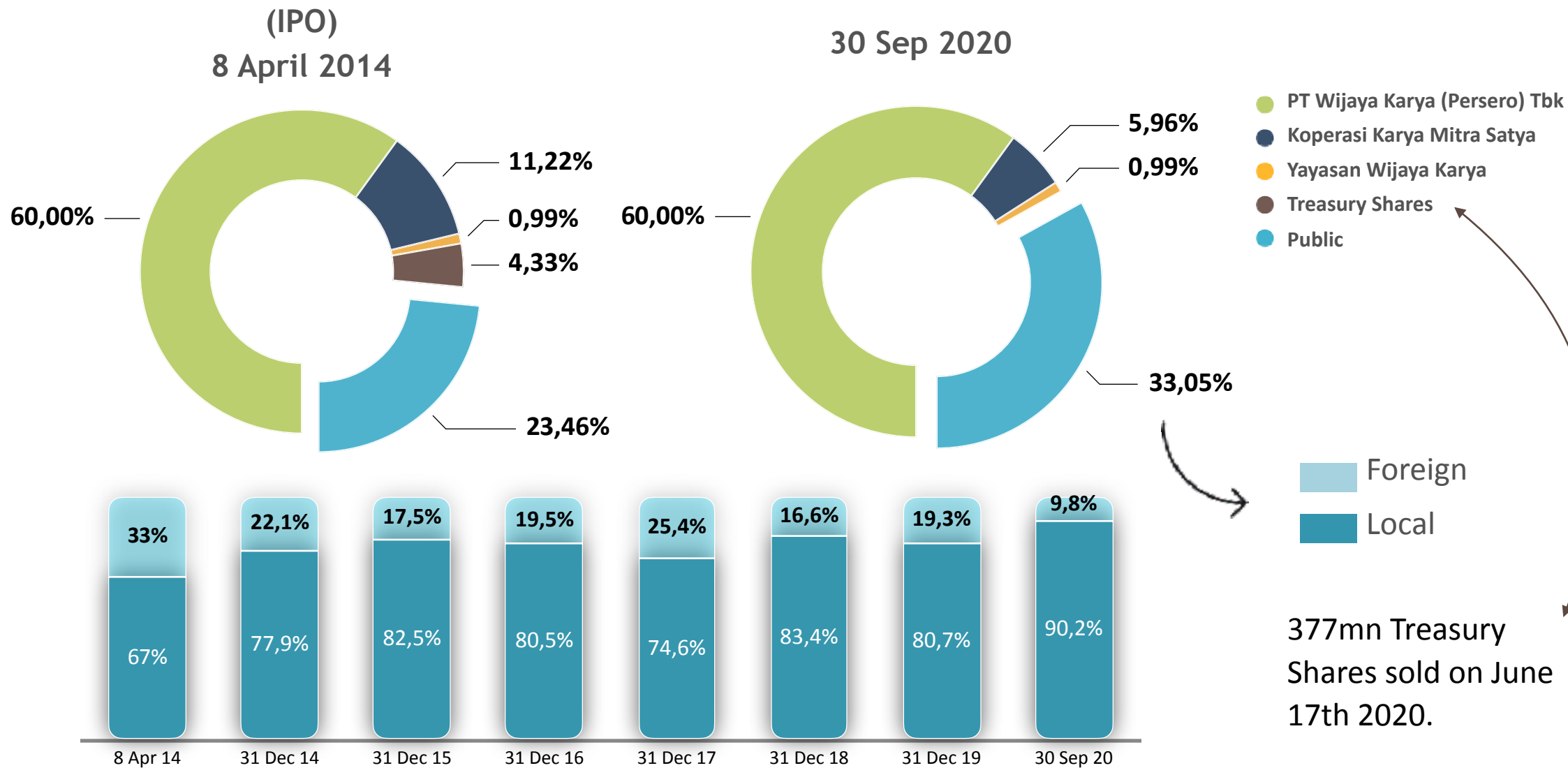
To be the foremost precast concrete company in **Engineering, Production, and Installation (EPI)** In Southeast Asia.

MISSION

1. Providing added value through business process which meets the requirements & expectation of the key stakeholders.
2. Providing excellent & competitive products and services in EPI and fulfil the expectation of customers.
3. Implementing best practices of integrated management system & technology to improve efficiency, quality, occupational health & safety which are environmentally insight.
4. Continuously growing together with business partners.
5. Enhancing the competences and the employees welfare.

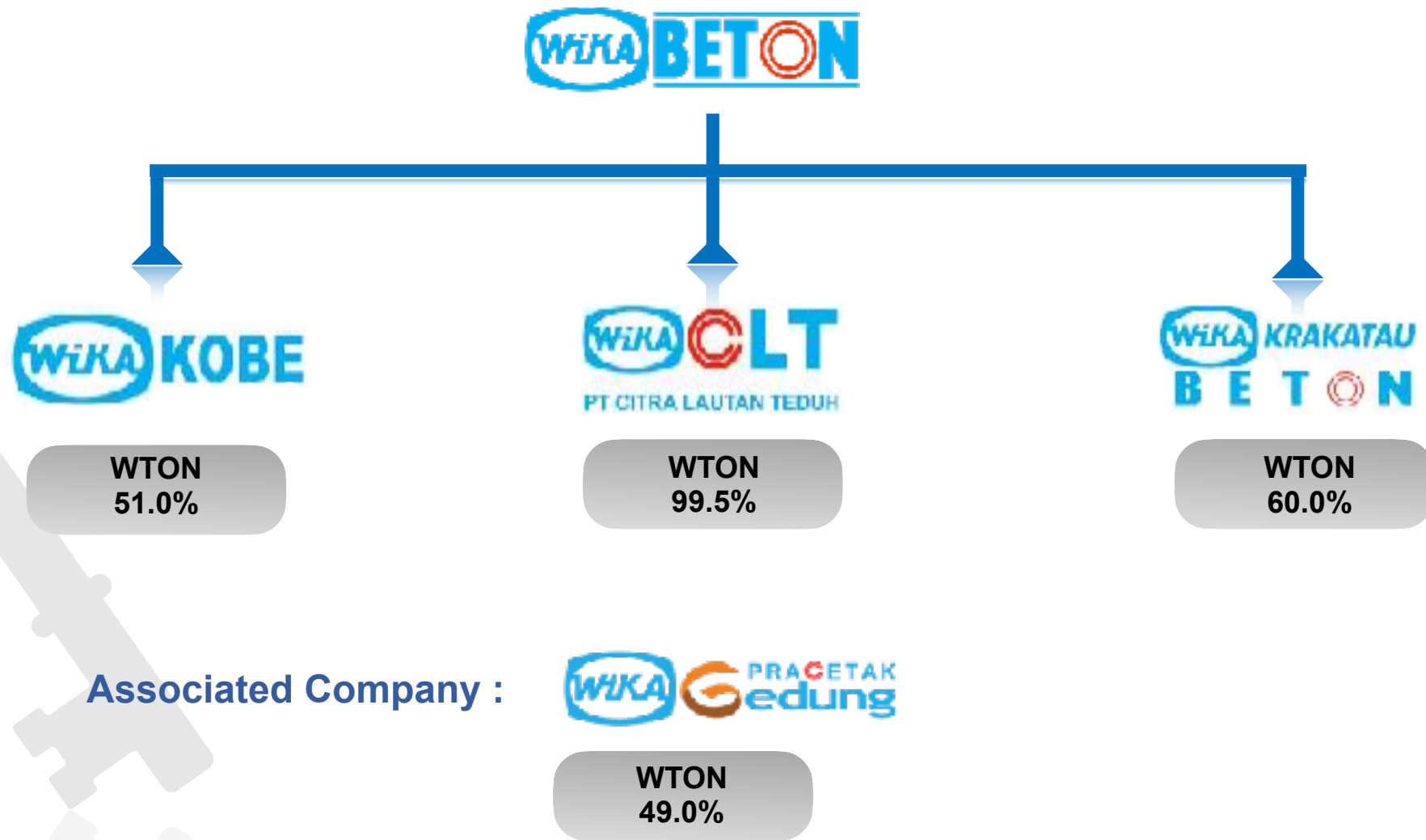


SHAREHOLDERS COMPOSITION





BUSINESS PORTFOLIO





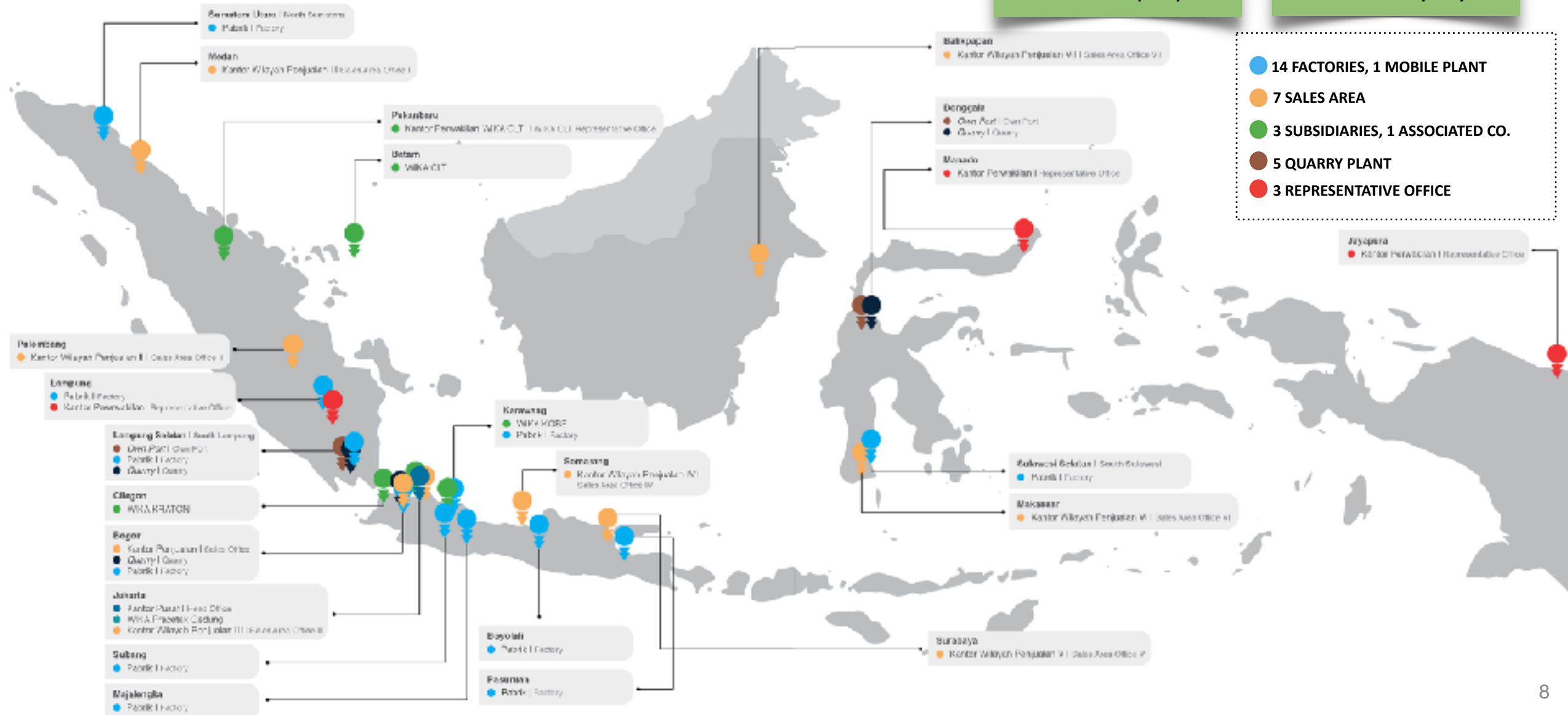
THE LARGEST COVERAGE AREA IN INDONESIA

Ready Mix

1,89 mn ton/year
Installed Capacity

Precast

4,42 mn ton/year
Installed Capacity





WIKA BETON BUSINESS LINE

MATERIAL



- Quarry Cigudeg
- Quarry Lampung Selatan
- Quarry Donggala
- Quarry Cibeber
- Quarry Cimalaka

REV CONTRIBUTION
3Q20: 0,89%

PRECAST

PC Poles	PC Piles	Railway CP	Bridge CP	Hydro Structure CP	Building & Housing CP	Marine Structure CP	Lainnya	Readymix
<ul style="list-style-type: none"> - Distribution Poles - Transmission Poles - Netting Poles - Telecommunication Poles 	<ul style="list-style-type: none"> - Spun Piles - Square Piles - Triangular Piles - Spun Square Piles 	<ul style="list-style-type: none"> - Concrete Sleeper - Wessel - Track Slab 	<ul style="list-style-type: none"> - I Girder - U Girder - Box Girder - Voided Slab 	<ul style="list-style-type: none"> - Cylinder Pipes - Box Culvert - U Ditch 	<ul style="list-style-type: none"> - Column - Beam - Hollow Core Slab - Wall & Stairs 	<ul style="list-style-type: none"> - Tetra Pod - A - Jack - Precast Harbour 	<ul style="list-style-type: none"> - Tunnel - Rigid Pavement - L - Shape Barrier 	<ul style="list-style-type: none"> - BP Pettarani - BP JIS - BP Serbaraja - BP Bandara Hassanudin

REV CONTRIBUTION 3Q20: 75,19%

SERVICE

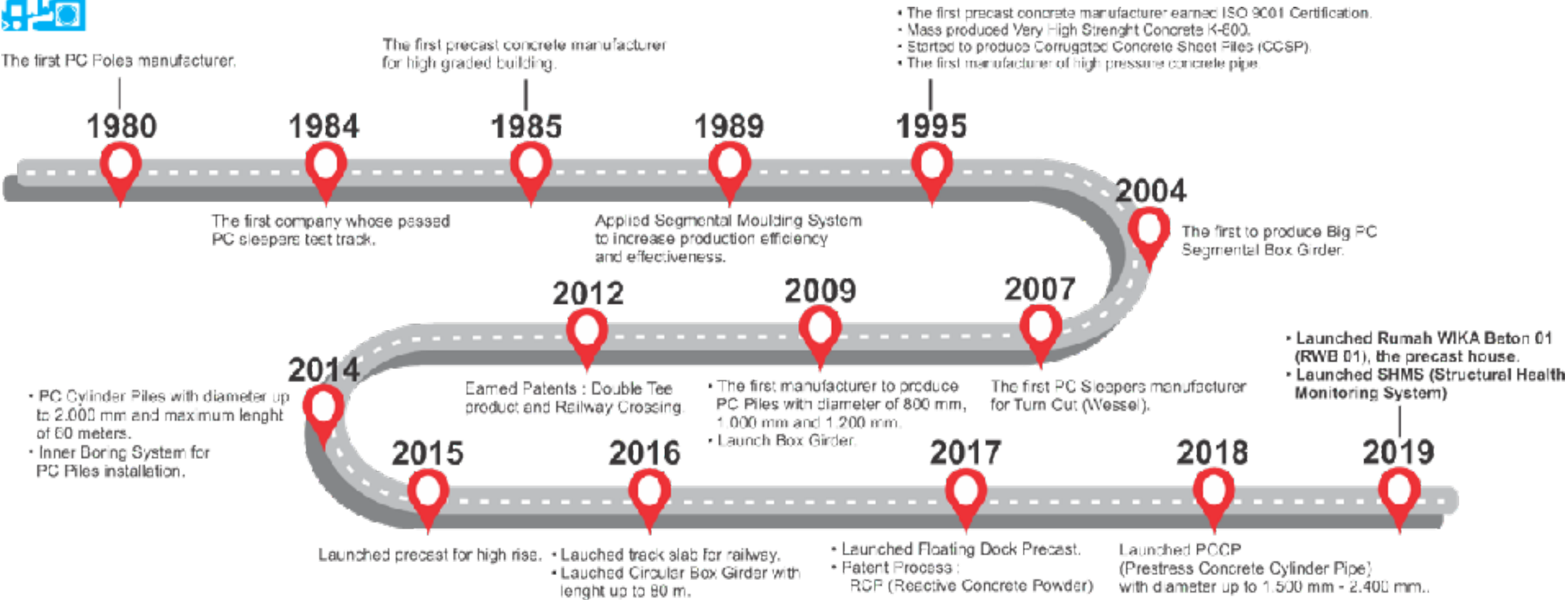


- Inner Boring
- Launching Gantry
- Post Tensioning
- Project

REV CONTRIBUTION
3Q20: 23,92%



SUSTAINABILITY INNOVATION



WIKA BETON BUSINESS FLOW

BACKWARD

Material:

- Quarry Cigudeg
- Quarry Lampung Selatan
- Quarry Donggala
- Quarry Cibeber
- Quarry Cimalaka

Business Development Plan:

- PC Bar, PC Strand, & PC Wire
- Processing Natural Resources
- Chemical Admixtures Company
- Engineering
- Laboratory

CORE BUSINESS

Precast Concrete:

- Cap. **4,42mn** ton/year
- **14** factories
- **31** centrifugal lines
- **32** non centrifugal lines
- **1** mobile plant

Readymix:

- Cap. **1,89mn** ton
- **9** batching plant

FORWARD

Service:

- Inner Boring
- Erection
- Post Tensioning
- Project

Business Development Plan:

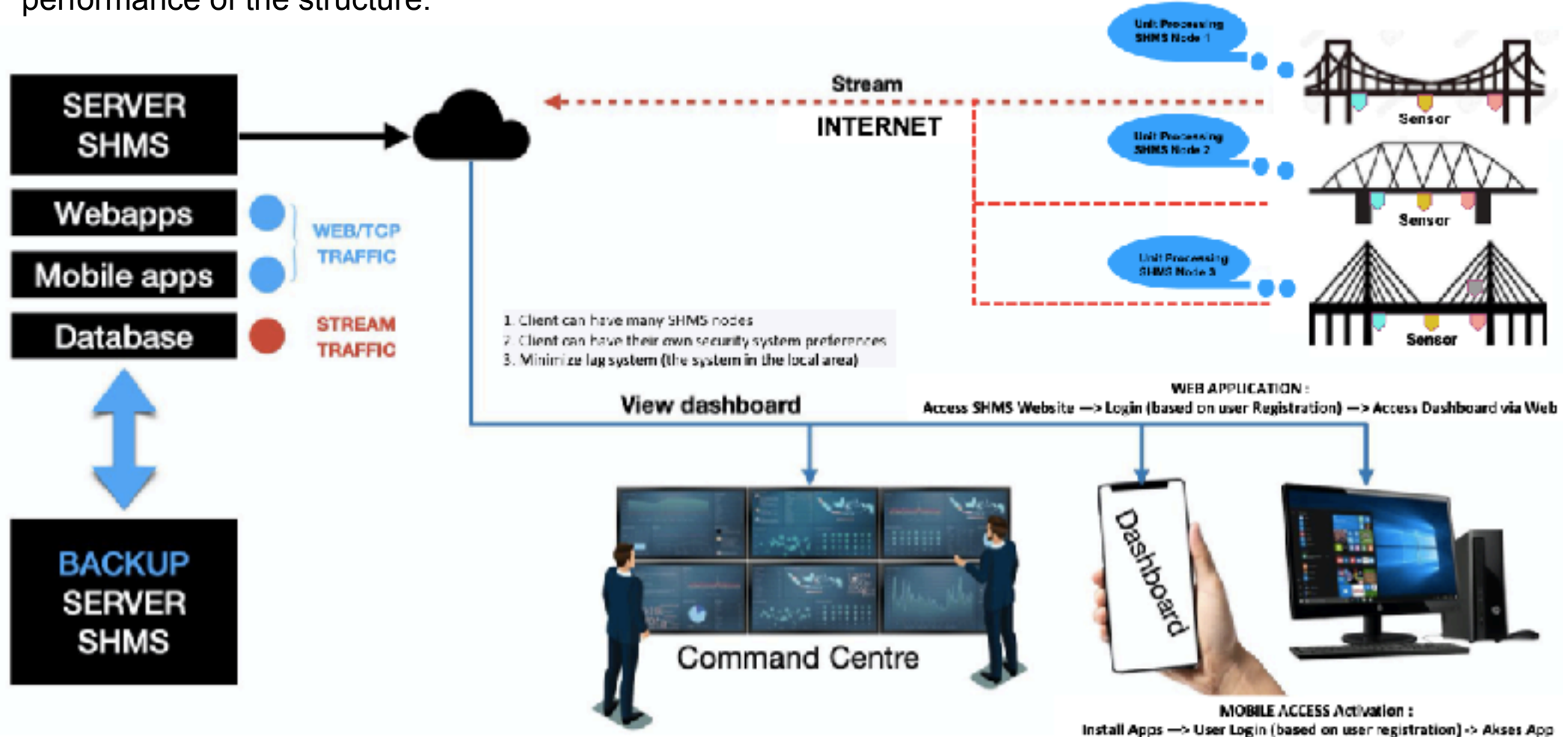
- Trackwork & Signaling
- Structural Health & Monitoring System (SHMS)



NEW PRODUCT

STRUCTURAL HEALTH MONITORING SYSTEM (SHMS) (1/2)

Structural Health Monitoring System (SHMS) is a periodic monitoring system using sensitive sensors that aim to detect changes in characteristics / damage to the material / geometric position of a structure that can affect the performance of the structure.

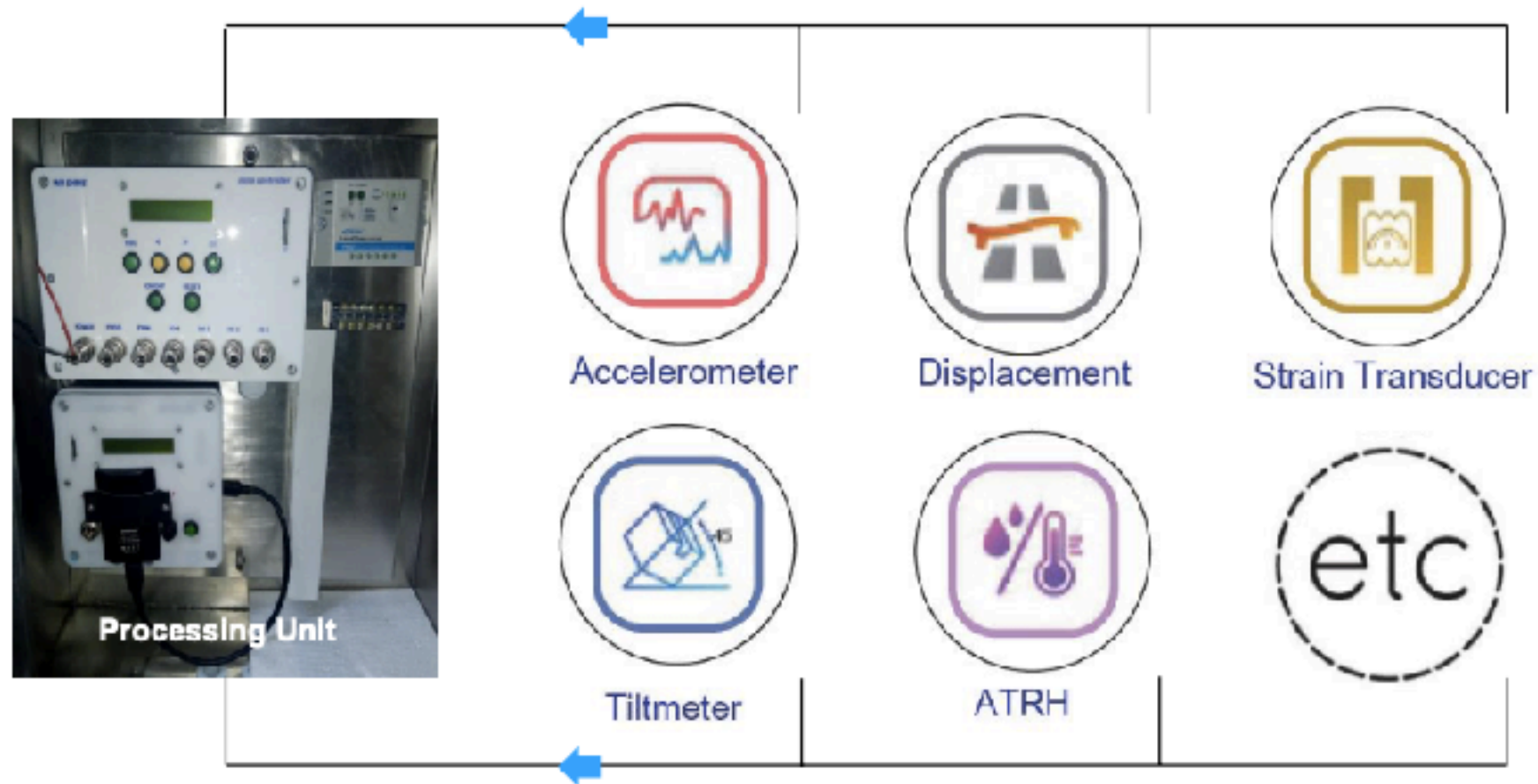




NEW PRODUCT

STRUCTURAL HEALTH MONITORING SYSTEM (SHMS) (2/2)

The SMHS device consists of a data controller and sensors. The response from the sensor is acquired and processed by the data logger then the data is sent to the server using an internet connection to be accessed by the monitor team.





NEW PRODUCT



RUMAH WIKA BETON 01 (RWB 01)
Precast House



RWB 01 is a precast house with a frame structure type that is equipped with panel as the wall. It is designed as an earthquake resistant house. Products and installation methods implemented on RWB 01 are applicative, so that it only takes 1 week and 6 workers to produce a-one-floor type 36 house. It will be built in Villa Kebun Raya Estate, Bogor.



WTON PROTOCOL AGAINST COVID-19



1. Forming a **special team** related to the **prevention & control** of Covid - 19 in every business unit;



2. **Implement & control** the implementation of the Covid - 19 prevention protocol according to government instructions, such as: checking body temperature when entering the work environment, providing hand sanitizers and hand washing basin in several places, wearing masks, carrying out rapid tests every 14 days, limiting meetings, physical distancing , etc;



3. **Monitor the health & risk level** of employees in all work units via the mobile application 2 times a week;



4. **Guests** visiting the WIKA Beton area are required to **fill in data** through the mobile application provided.

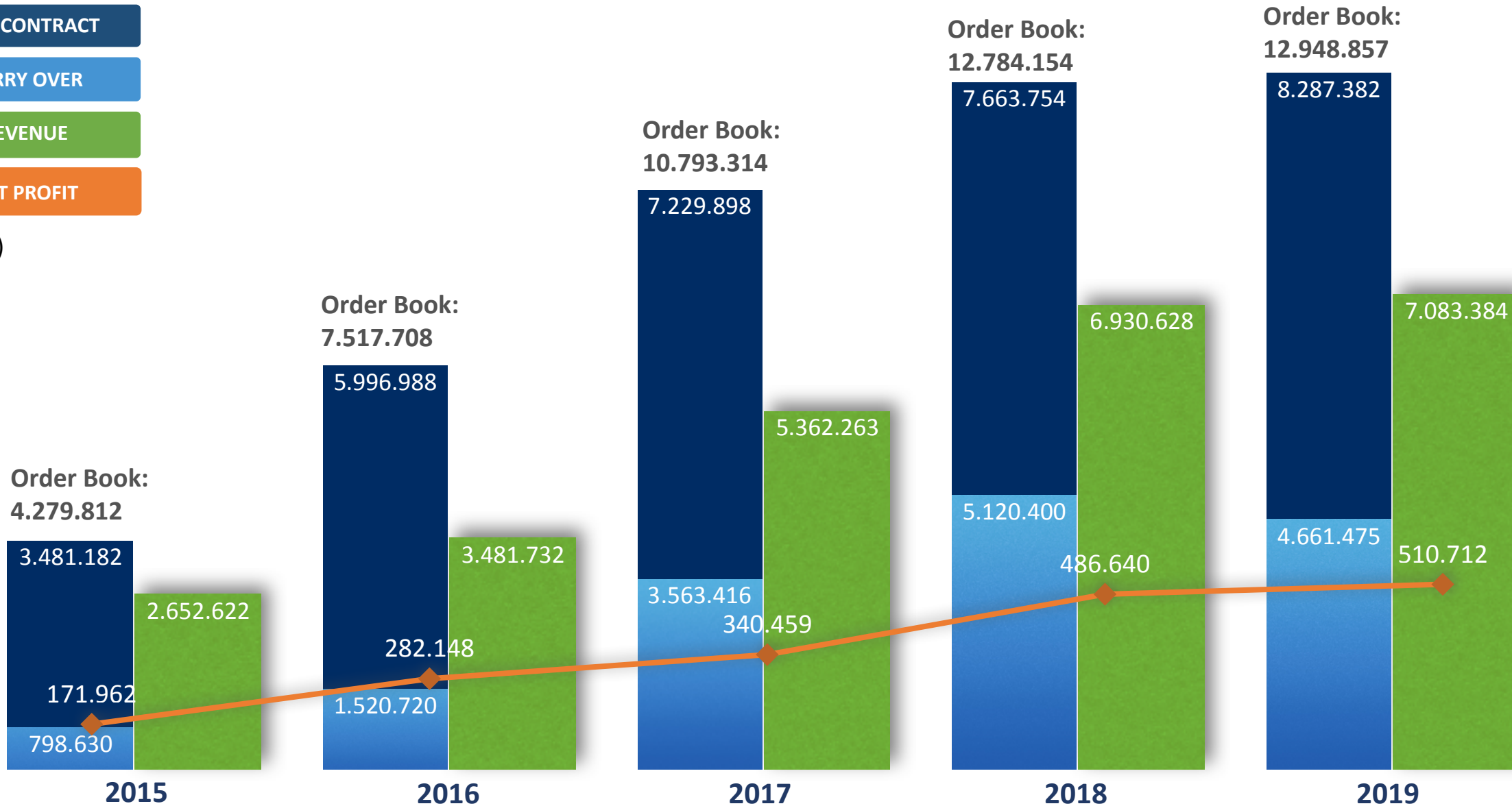
Financial Highlight



FULL YEAR ACHIEVEMENT



(IDRmn)

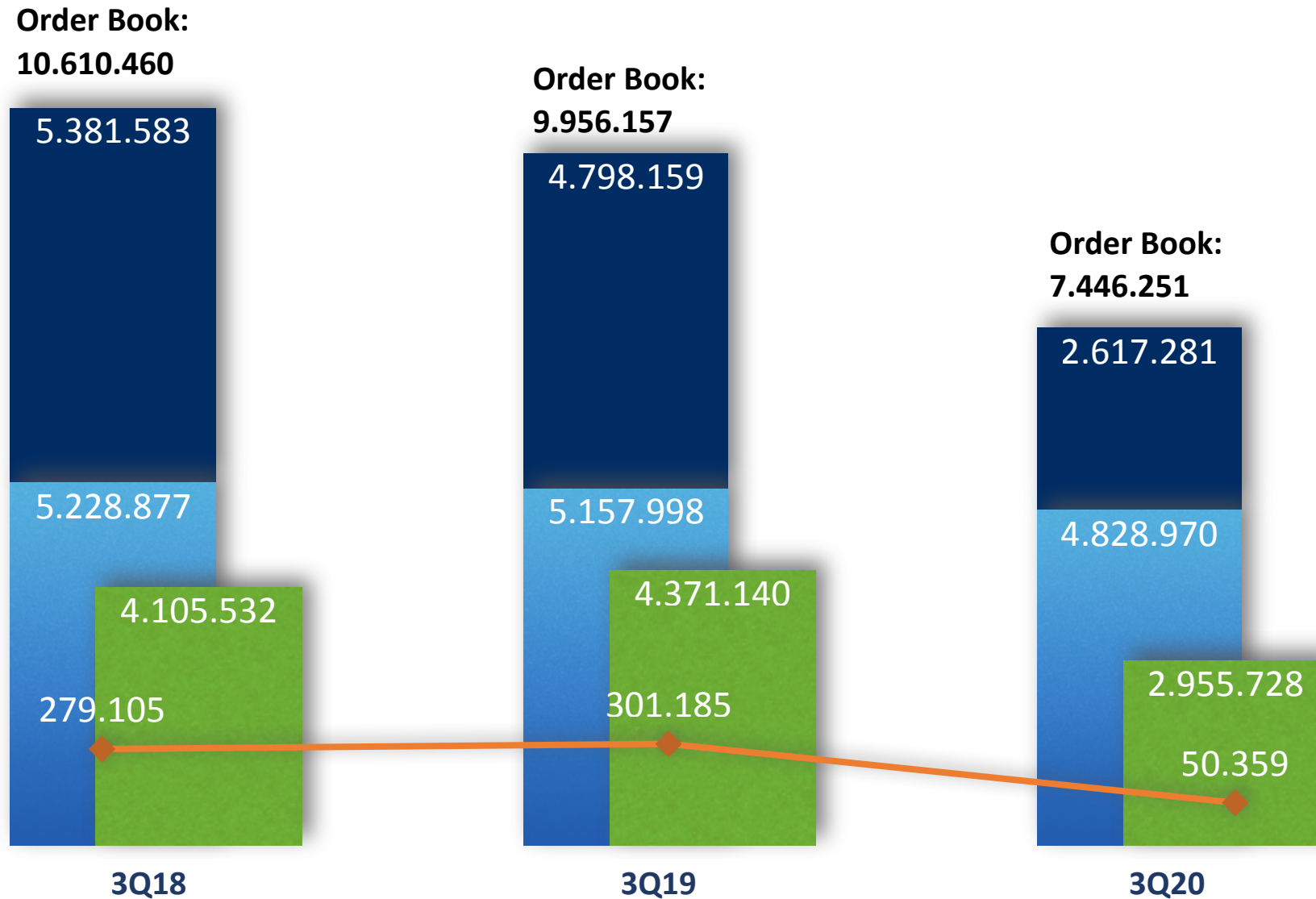




3Q RESULT

- NEW CONTRACT
- CARRY OVER
- REVENUE
- NET PROFIT

(IDRmn)

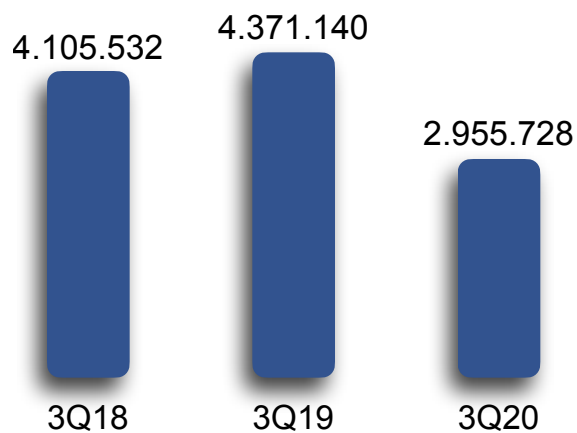




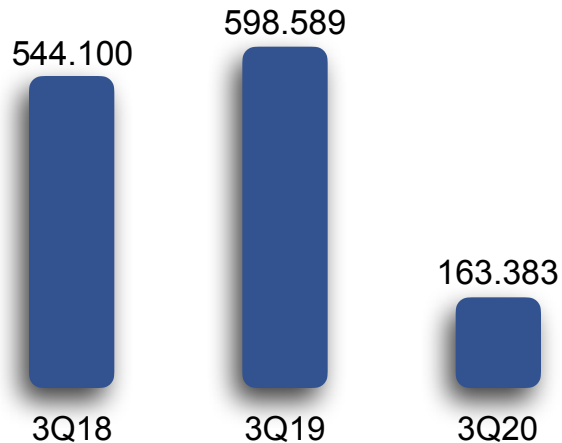
SUMMARY OF BUSINESS RESULT

IDRmn

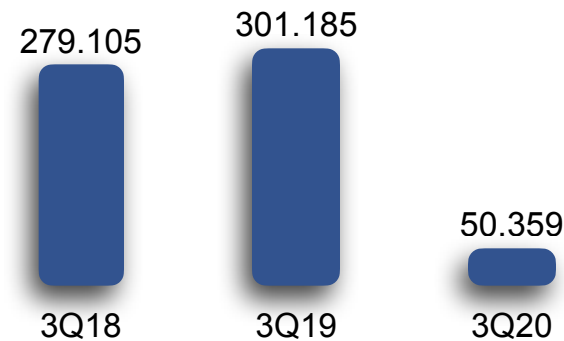
REVENUE



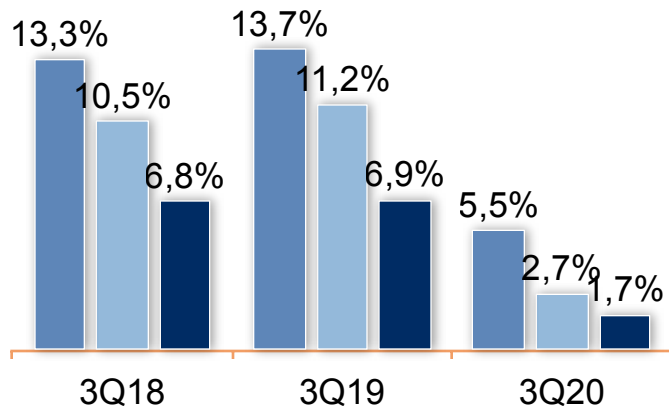
GROSS PROFIT



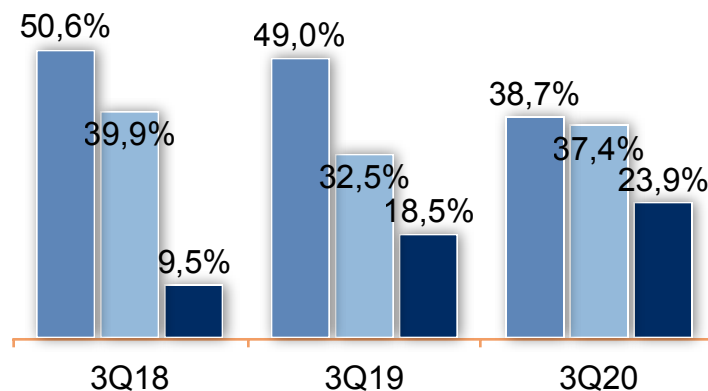
NET PROFIT



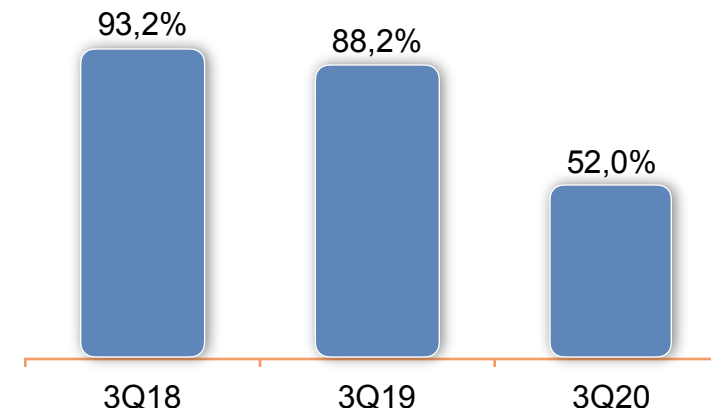
PROFITABILITY



REVENUE CONTRIBUTION



UTILIZATION RATE



■ Gross Profit Margin ■ Operating Profit Margin
■ Net Profit Margin

■ Centrifugal ■ Non Centrifugal ■ Service

■ Utilization Rate



CONSOLIDATED CASH FLOW

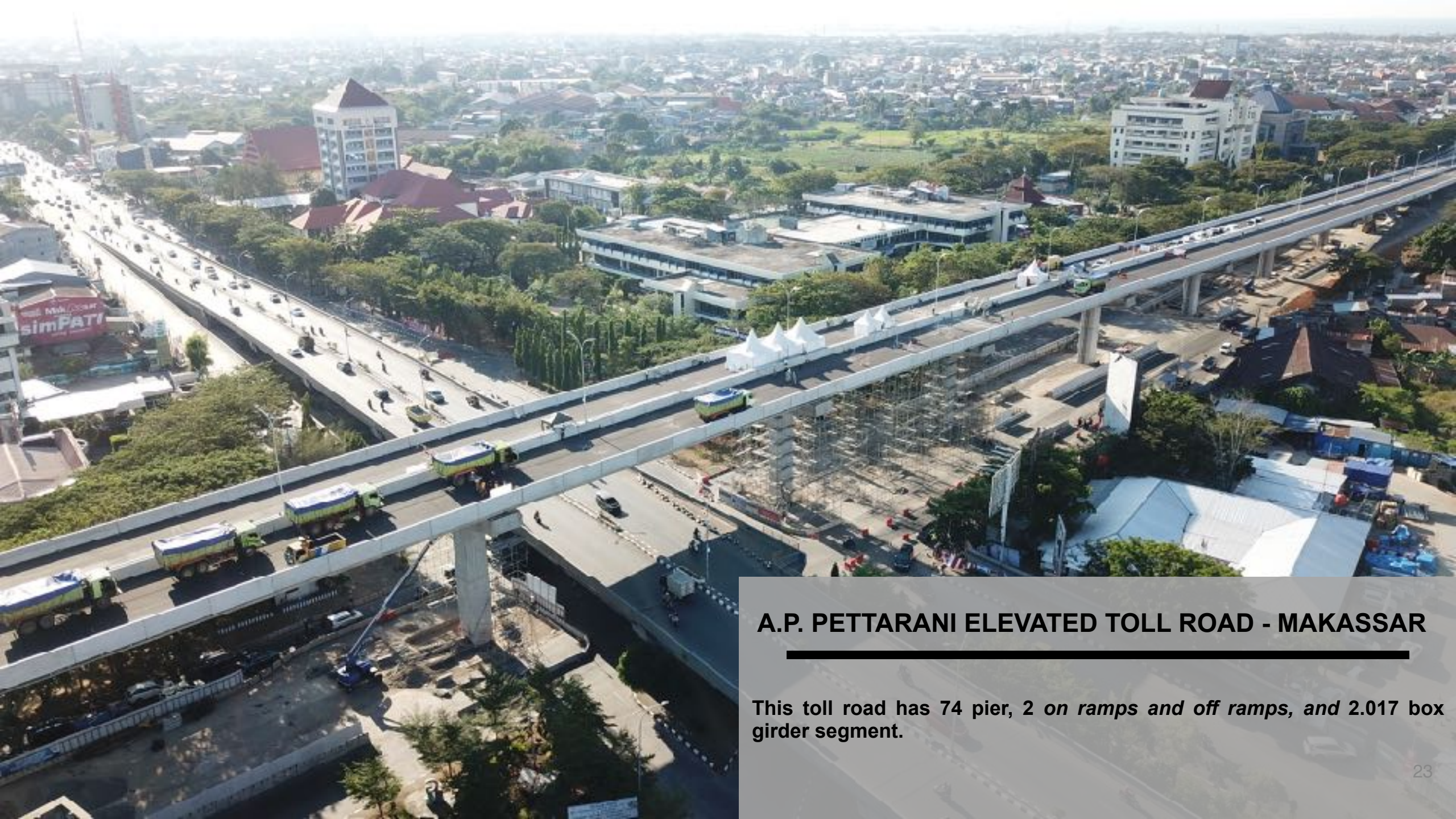
Keterangan	FY18	FY19	3Q19	3Q20
Operating Activity	733.379	1.126.052	(796.905)	(602.231)
Investing Activity	(439.849)	(379.292)	(350.791)	(140.790)
Financing Activity	(66.851)	(9.377)	489.685	209.106
Beginning Balance of Cash & Equivalent	637.755	865.016	865.016	1.602.281
Ending Balance of Cash & Equivalent	865.016	1.602.281	206.936	1.068.114

Projects Update



A.P. PETTARANI ELEVATED TOLL ROAD - MAKASSAR

- Elevated Tollway located in Makassar, South Sulawesi, total length 4,3 km. This construction build in existing road with bustle area.
- Private Funding Project with total contract Rp1,6tn.
- Built and Designed by WIKA Beton.
- Progress up to October 2020 is 96%.



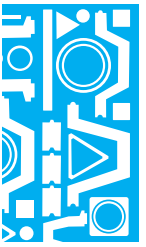
A.P. PETTARANI ELEVATED TOLL ROAD - MAKASSAR

This toll road has 74 pier, 2 on ramps and off ramps, and 2.017 box girder segment.

HIGH SPEED RAILWAY PROJECT

- High Speed Railway Project, length: 142 km with total contract Rp1,5 tn.
- This Project has been started since 2018 and estimated to be finished in 2022.
- WIKA Beton supply Ready Mix Concrete and Precast Product.





HSR READY MIX BATCHING PLANTS





TERMINAL KIJING MEMPAWAH

Project located in Mempawah, West Kalimantan with total contract Rp527bn.
WIKA Beton supply precast products.



JAKARTA INTERNATIONAL STADIUM (JIS)

- This project is located in Jakarta with total contract: Rp275 Bn
- WIKA Beton supply PC Piles, Readymix Concrete, and Service.
- More than 35.000 PC Piles has been installed in this project.
- Mass concrete supply $\pm 2.500\text{m}^3$ in 24 hours



RUMAH RISHA PALU

- This house was built for victims of liquefaction in Palu.
- This project is located in Duyu and Pombewe, Palu.
- This project is funded by World Bank.



WTON IN INDEX



IDX80 August 2020 - January 2021
IDXValue30 August 2020 - February 2021



Kompas100 August 2020 - January 2021



Pefindo25 August 2020 - January 2021



SRIKEHATI May - October 2020

ANALYST RECOMMENDATION

No.	Name	Company	Target Price	Recommendation	Date
1	Maxi Liesyaputra	BNI Sekuritas	500	Buy	22 Des 2020
2	Selvi Ocktaviani	Samuel Sekuritas	450	Buy	17 Des 2020
3	Maria Renata	Danareksa Sekuritas	380	Buy	18 Sep 2020
4	Revita Dhiah Anggrainy	BinaArtha Sekuritas	390	Buy	8 Sep 2020
5	Arandi Ariantara	UOB Kay Hian	340	Buy	16 Jul 2020
6	Ratna Lim	Waterfront Sekuritas Indonesia	405	Buy	26 Jun 2020
7	Bayu Santoso	Minna Padi Investama Sekuritas	410	Buy	15 Jun 2020
8	Theodorus Ariel	Lotus Andalan Sekuritas	670	Buy	9 Mar 2020
9	Joshua Michael	Mirae Asset Sekuritas	750	Buy	5 Mar 2020
10	Joey Faustian	Sucor Sekuritas	500	Buy	4 Mar 2020



AWARDS IN 2020 (1/4)



Awarded by Majalah Investor dari Berita Satu dengan Bumi Global Karbon:

1. Peringkat Keterbukaan ESG Emiten Sektor Industri Dasar Terbaik 2019
2. Peringkat Keterbukaan Environmental Emiten Sektor Industri Dasar Terbaik 2019
3. Peringkat Keterbukaan Social Emiten Sektor Industri Dasar Terbaik 2019
4. Peringkat Keterbukaan Governance Emiten Sektor Industri Dasar Terbaik 2019



Awarded by BUMN Track:

1. BUMN Marketing Award Kategori International Sales and Marketing untuk BUMN dan Anak Perusahaan BUMN Tbk.
2. The Best CMO BUMN Global Branding and Marketing Award Kategori Corporate Marketing Performance untuk BUMN dan Anak Perusahaan BUMN Tbk. (Bapak Kuntjara)



AWARDS IN 2020 (2/4)



Awarded by Majalah Top Business:

1. Top CSR Awards 2020
2. Top Leader on CSR Commitment 2020



Awarded by BUMN Track & Arrbey Consulting:

1. Perusahaan Tbk. Terbaik I Kategori Inovasi Bisnis
2. Perusahaan Tbk. Terbaik II Kategori Pengembangan SDM Unggul



AWARDS IN 2020 (3/4)



Awarded by Public Relations Indonesia:

1. Silver Winner Sub Kategori Media Sosial
2. Bronze Winner Sub Kategori Website
3. Bronze Winner Sub Kategori Media Cetak





AWARDS IN 2020 (3/4)



Awarded by Economic Review:

The Big 9 IT For Public Company Kategori Building & Construction dengan Gold Award - Indonesia Information & Technology Award III 2020



Awarded by Forbes Indonesia:

50 Best of the Best Awards 2020



THANK YOU



Innovation and Trust

PT Wijaya Karya Beton Tbk.

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PT Wijaya Karya Beton Tbk



WIKABETON Channel



@wikabeton



PT Wijaya Karya Beton Tbk