



# PT Wijaya Karya Beton Tbk.

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Analyst Meeting FY2019



# OUTLINE



**Company Profile**



**Business Line**



**Projects Update**



**Financial Highlight**



# Company Profile

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# DEWAN KOMISARIS



**Herry Trisaputra Zuna**  
Komisaris

**Priyo Suprobo**  
Komisaris Independen

**Bambang Pramujito**  
Komisaris Utama

**Yohanes Baptista Priyatno Hadi**  
Komisaris

**Asfiah Mahdiani**  
Komisaris Independen

**Yustinus Prastowo**  
Komisaris Independen

# DIREKSI



**Kuntjara**

Direktur Pemasaran



**Sidiq Purnomo**

Direktur Teknik  
dan Pengembangan



**I.K. Pasek Senjaya P.**

Direktur Operasi



**Mursyid**

Direktur Human Capital  
dan Produksi



**Hadian Pramudita**

Direktur Utama



**Imam Sudiyono**

Direktur Keuangan



# VISION, MISSION & CORE VALUE

## VISION

To be the foremost precast concrete company in **Engineering, Production, and Installation (EPI)** In Southeast Asia.

## CORE VALUE

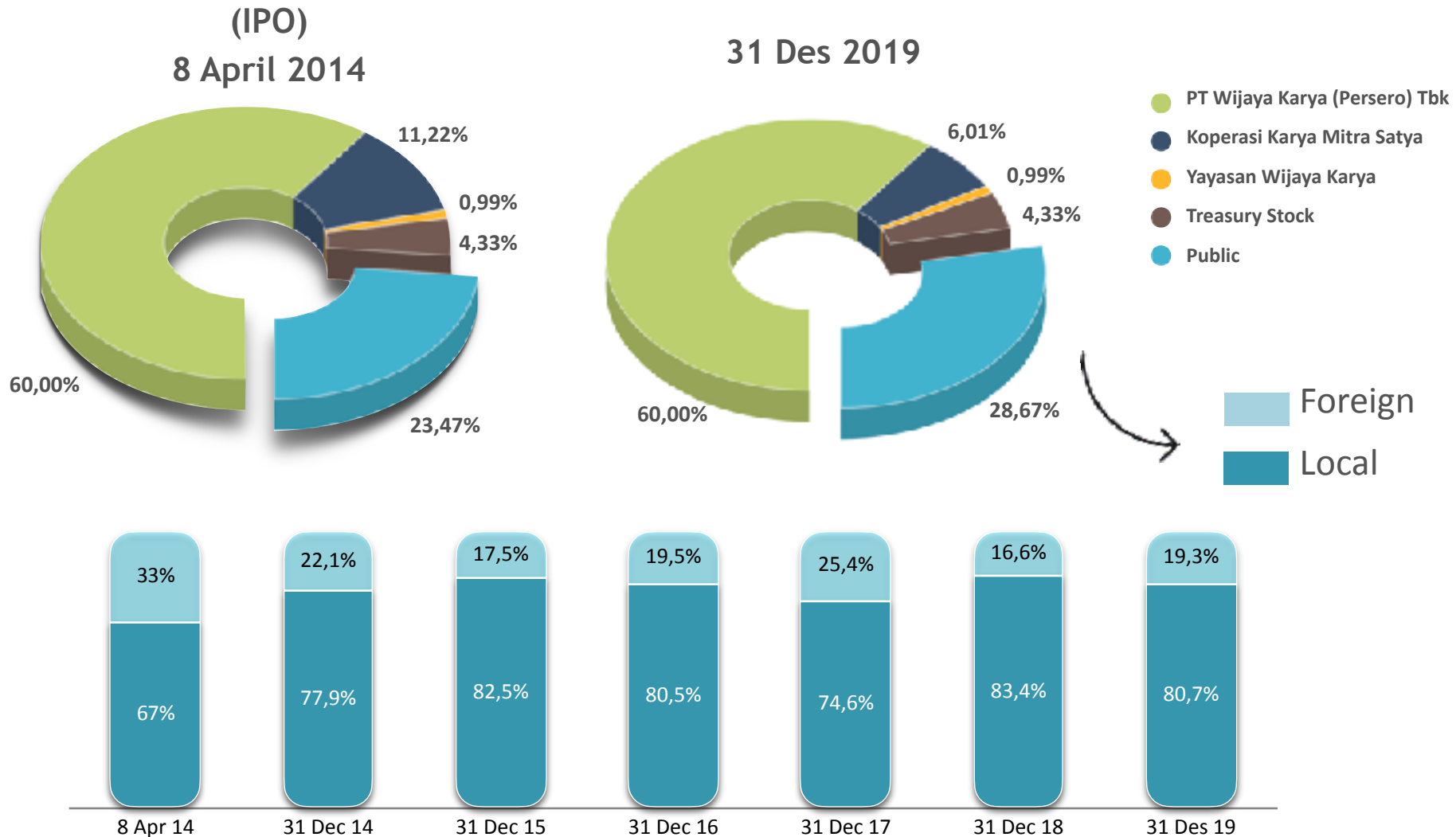


## MISSION

- ▶ Providing added value through business process which meets the requirements & expectation of the key stakeholders.
- ▶ Providing excellent & competitive products and services in EPI and fulfil the expectation of customers.
- ▶ Implementing best practices of integrated management system & technology to improve efficiency, quality, occupational health & safety which are environmentally insight.
- ▶ Continuously growing together with business partners.
- ▶ Enhancing the competences and the employees welfare.

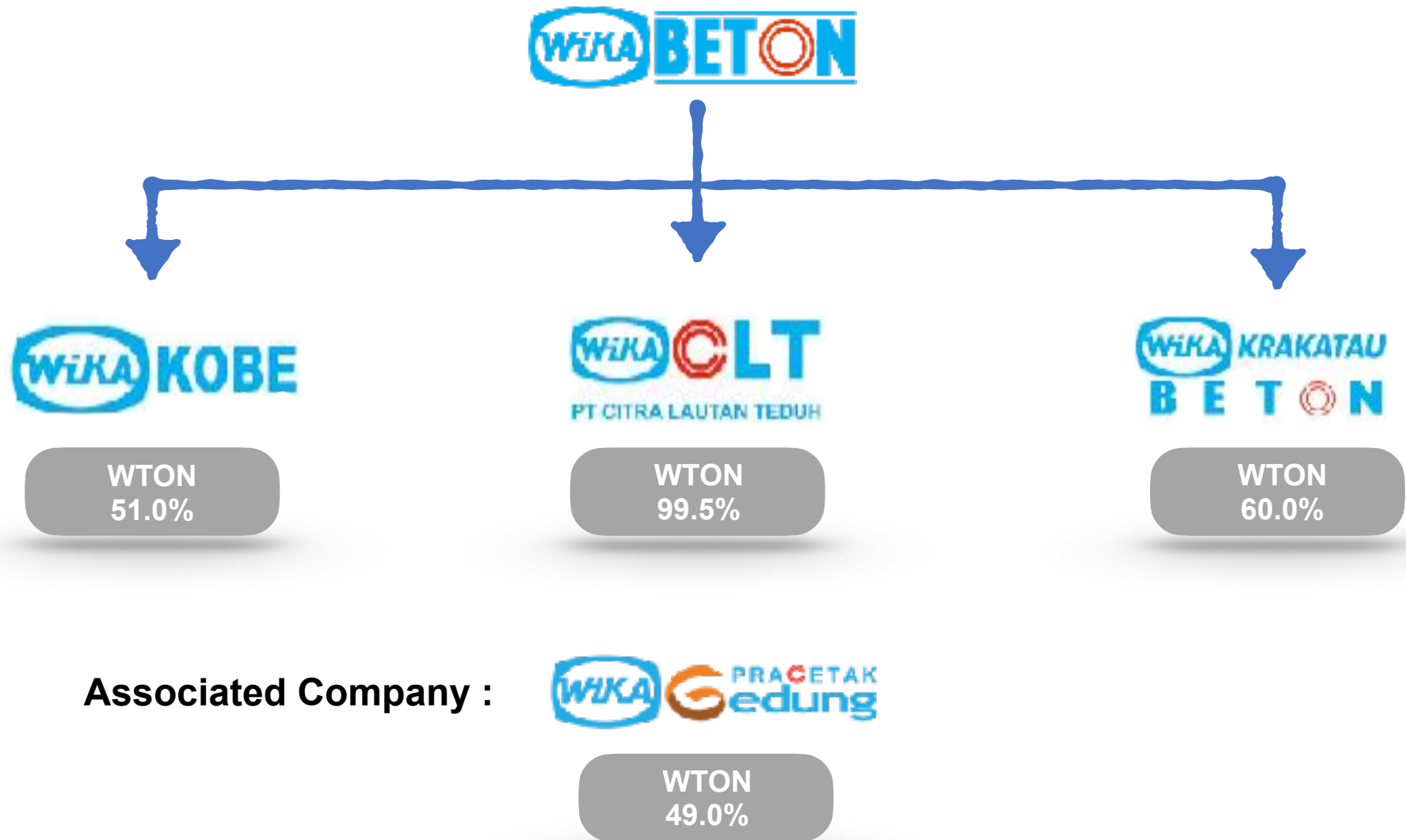


# SHAREHOLDERS





# BUSINESS PORTFOLIO





# COVERAGE AREA

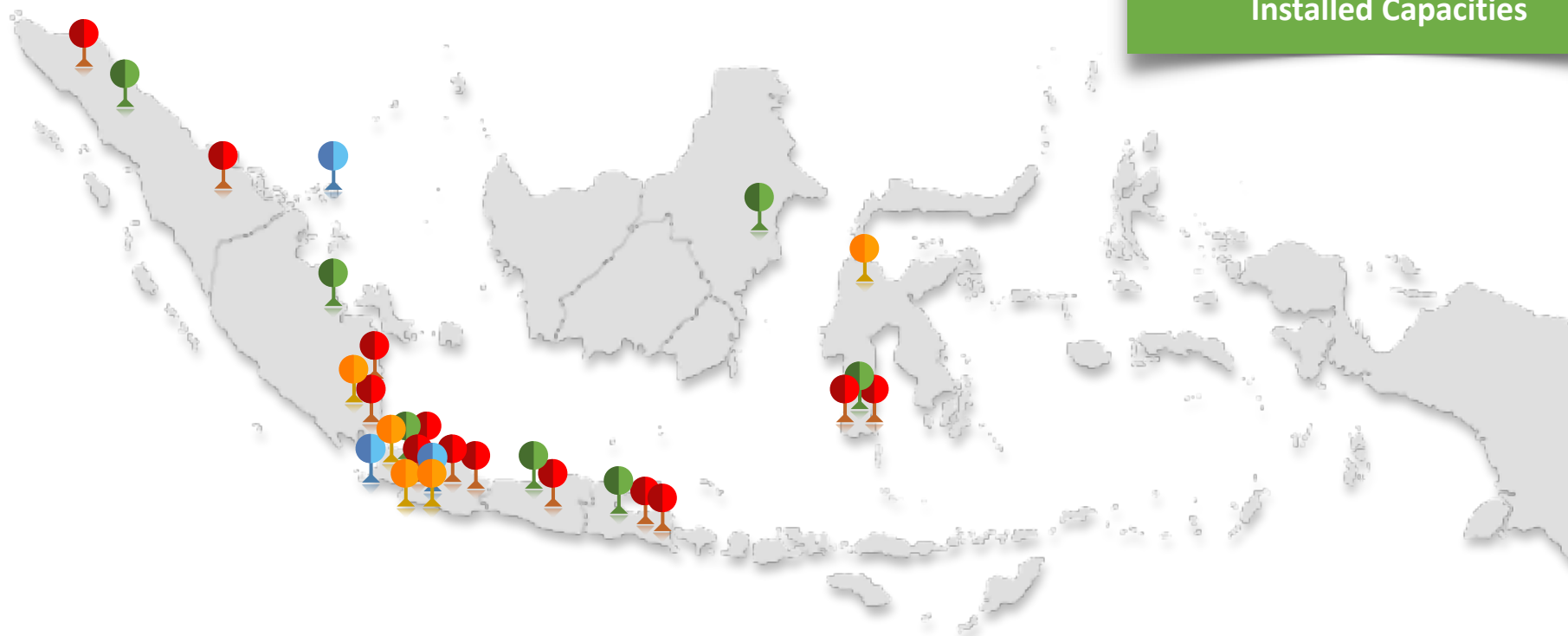
 **14 FACTORIES, 1 MOBILE PLANT**

 **5 QUARRY PLANT**

 **7 SALES AREA**

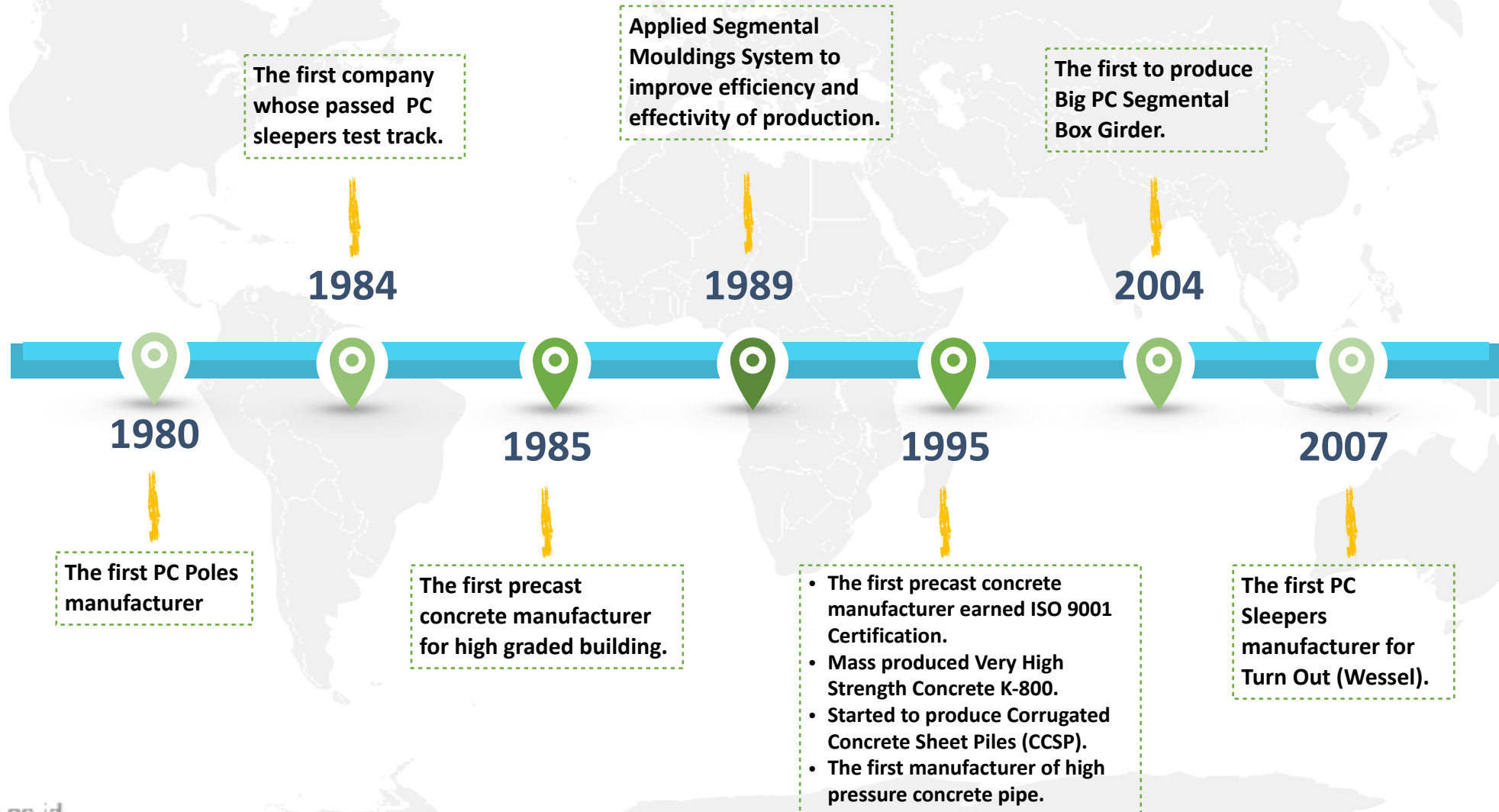
 **3 SUBSIDIARIES, 1 ASSOCIATED COMPANY**

**4,05 mn ton/year**  
Installed Capacities





# SUSTAINABILITY INNOVATION





# SUSTAINABILITY INNOVATION





# Business Line

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# BUSINESS LINE

## MATERIALS



QUARRY CIGUDEG

QUARRY SOUTH LAMPUNG

QUARRY DONGGALA

QUARRY CIBEBER

QUARRY CIMALAKA

## ENGINEERING



DESIGN & CALCULATION

LABORATORY RESEARCH

## PRODUCTION



CENTRIFUGAL

NON CENTRIFUGAL

READYMIX

## INSTALLATION



POST-TENSIONING

INNER-BORING

LAUNCHING GANTRY



# BUSINESS LINE: **MATERIALS**

## QUARRY CIGUDEG



**Area: 63.6 Ha**  
**Cap.: 315 tons/hour**

## QUARRY SOUTH LAMPUNG



**Area: 45.6 Ha**  
**Cap.: 343 tons/hour**

## QUARRY DONGGALA



**Area: 35.3 Ha**  
**Cap.: 284 tons/hour**



# BUSINESS LINE: **MATERIALS (New)**

## QUARRY CIBEBER, WEST JAVA



**Area: 1,5 Ha**  
**Cap.: 150 tons/hour**

## QUARRY CIMALAKA, WEST JAVA



**Area: 5,6 Ha**  
**Cap.: 100 tons/hour**



# BUSINESS LINE: ENGINEERING



To provide the product design and calculation based on customers' demand.



# BUSINESS LINE: ENGINEERING



To support the engineering research program and innovation, WIKA Beton has a laboratory located in Bogor Plant. Several innovations and patents are successfully invented by WIKA Beton.

## List of Patents in 2019

No.	Patent Number	Patent
1.	S-00201901064	Modul Pracetak untuk Konstruksi Sabodam Modular
2.	S-00201909352	Sistem Bangunan Pracetak dengan Kolom Berbentuk L dan T
3.	S-00201909363	Sistem Sambungan Mekanis Pada Pertemuan Kolom dan Balok Pengikat Pada Bagian Bawah Kolom Rumah Pracetak
4.	S-00201909358	Sistem Sambungan Mekanis Pada Pertemuan Kolom dan Ring Balok Rumah Pracetak



## Research Results :

1



**BOX CULVERT  
DEPOK-ANTASARI TOLL ROAD**



**Box Culvert** is a rectangular precast concrete product with a large cavity in the centre which is commonly used as a drainage component. However, presently WIKA Beton has developed the Box Culvert with a larger dimension with a segmental system consisting of Top Slab, Bottom Slab and 2 Side Walls for the road trajectory especially in the underpass structure as a substitute for conventional methods major casting at the project site.



## Research Results :

2



**REINFORCED CYLINDER PILE**  
Automated People Mover System



WIKABeton recently supplied precast products in the form PC U Girder, **Cylinder Pile**, and PC Piles to Automated People Mover System project at Soekarno Hatta International Airport, Jakarta. Manufactured in WIKABeton plant in Karawang and Bogor, these precast concrete products are erected to encourage skytrain operation connecting 3 terminals at the airport.



# BUSINESS LINE: ENGINEERING

## Research Results :

3



**PIER PRECAST SEGMENTAL**  
Medan Kualanamu Elevated Railway



Produced in Mobile Plant Kualanamu, North Sumatera **the Precast Pier Segmental** has been installed on Medan - Kualanamu Elevated Railway Project. It has 4 segments which are produced separately then assembled to be a Precast Pier. It shortens the time of the construction because the casting work in the field is moved and runs in the factory and simultaneously the project land preparation can be carried out. In addition, the quality of the produced product is guaranteed because the product has been tested in the factory before being distributed to the project site.



## Research Results :

4



**RUMAH WIKA BETON 01 (RWB 01)**  
Precast House



**RWB 01** is a precast house with a frame structure type that is equipped with panel as the wall. It is designed as an earthquake resistant house. Products and installation methods implemented on RWB 01 are applicative, so that it only takes 1 week and 6 workers to produce a-one-floor type 36 house. It will be built in Villa Kebun Raya Estate, Bogor.

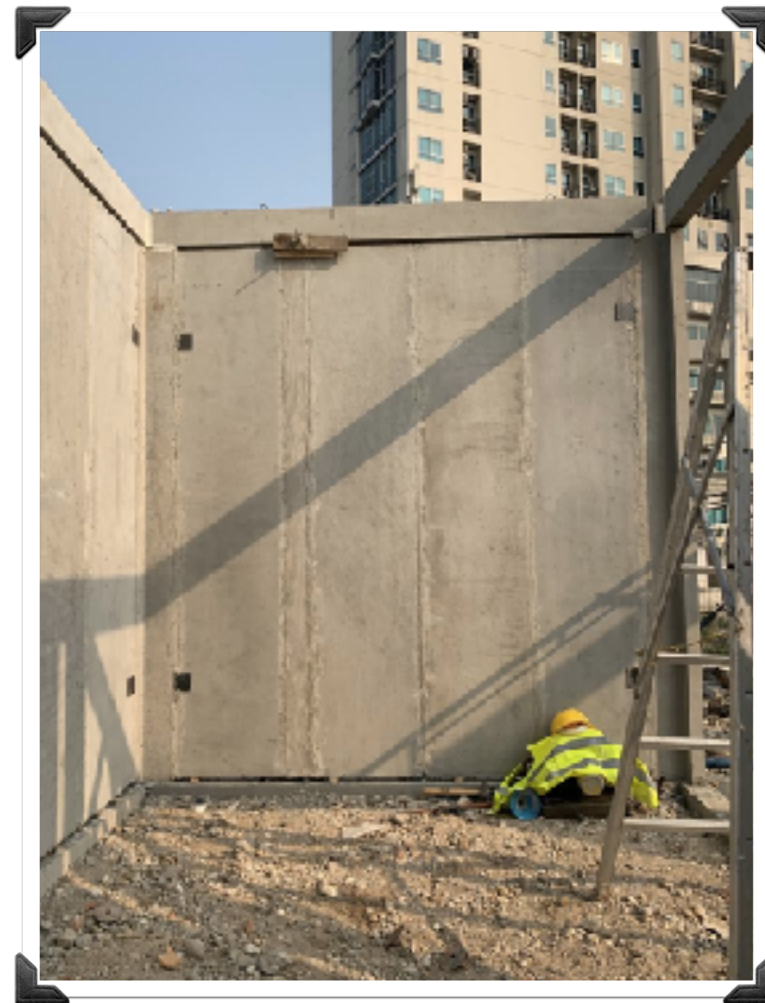


## Research Results :

4

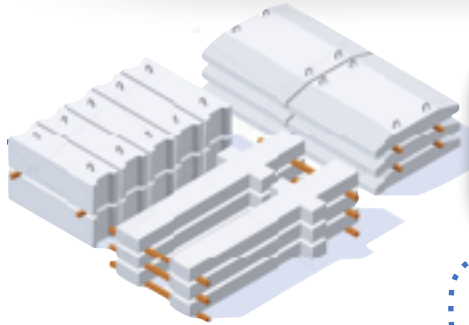


**RUMAH WIKA BETON 01 (RWB 01)**  
Precast House





# BUSINESS LINE: PRODUCTION



**PRECAST**

CENTRIFUGAL

NON-CENTRIFUGAL

**14 FACTORIES**  
**1 MOBILE PLANT**  
**57 PRODUCTION LINES**  
**48 BATCHING PLANTS**  
**CAP. 4,05 mn TONS/YEAR**



**READY MIX**

**9 BATCHING PLANTS**



# BUSINESS LINE: PRODUCTION



PC SPUN PILES



PC POLES



PC PIPES



PC WALL



PC CYLINDER PILE





# BUSINESS LINE: PRODUCTION

## NON-CENTRIFUGAL

BRIDGE CONCRETE



TUNNEL



RAILWAY CONCRETE



BUILDING AND HOUSING



HOLLOW CORE SLAB



RETAINING WALL



MARINE CONCRETE





**BUSINESS LINE:**

**INSTALLATION**

**INNER-BORING**



**5** INNER-BORING MACHINES

**POST-TENSIONING**



**101** POST-TENSION TOOLS

**LAUNCHING GANTRY**



**5** LAUNCHING GANTRIES



# Projects Update

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# A.P. PETTARANI ELEVATED TOLL ROAD - MAKASSAR



- Elevated Tollway based in Makassar, South Sulawesi. With the total length: 4,3 km. This construction build in existing road with bustle area.
- Private Funding Project with total contract Rp1,6tn
- Designed by WIKA Beton
- Started on May 2018 and finish target on June 2020
- Progress up to Dec 2019 is 65%

# HIGH SPEED RAILWAY PROJECT



- High Speed Railway Project, length: 142 km with total contract Rp 1,5 tn
- This Project has been started since 2018 and estimated to be finished on 2020
- WIKA Beton supply Ready Mix and Precast Product.
- Progress up to Dec 2019 is 55%

# TERMINAL KIJING MEMPAWAH



- Project located in Mempawah, West Kalimantan with total contract Rp527bn
- This project is expected to be finished in 2020.
- WIKA Beton supply Precast Products



# Financial Highlight

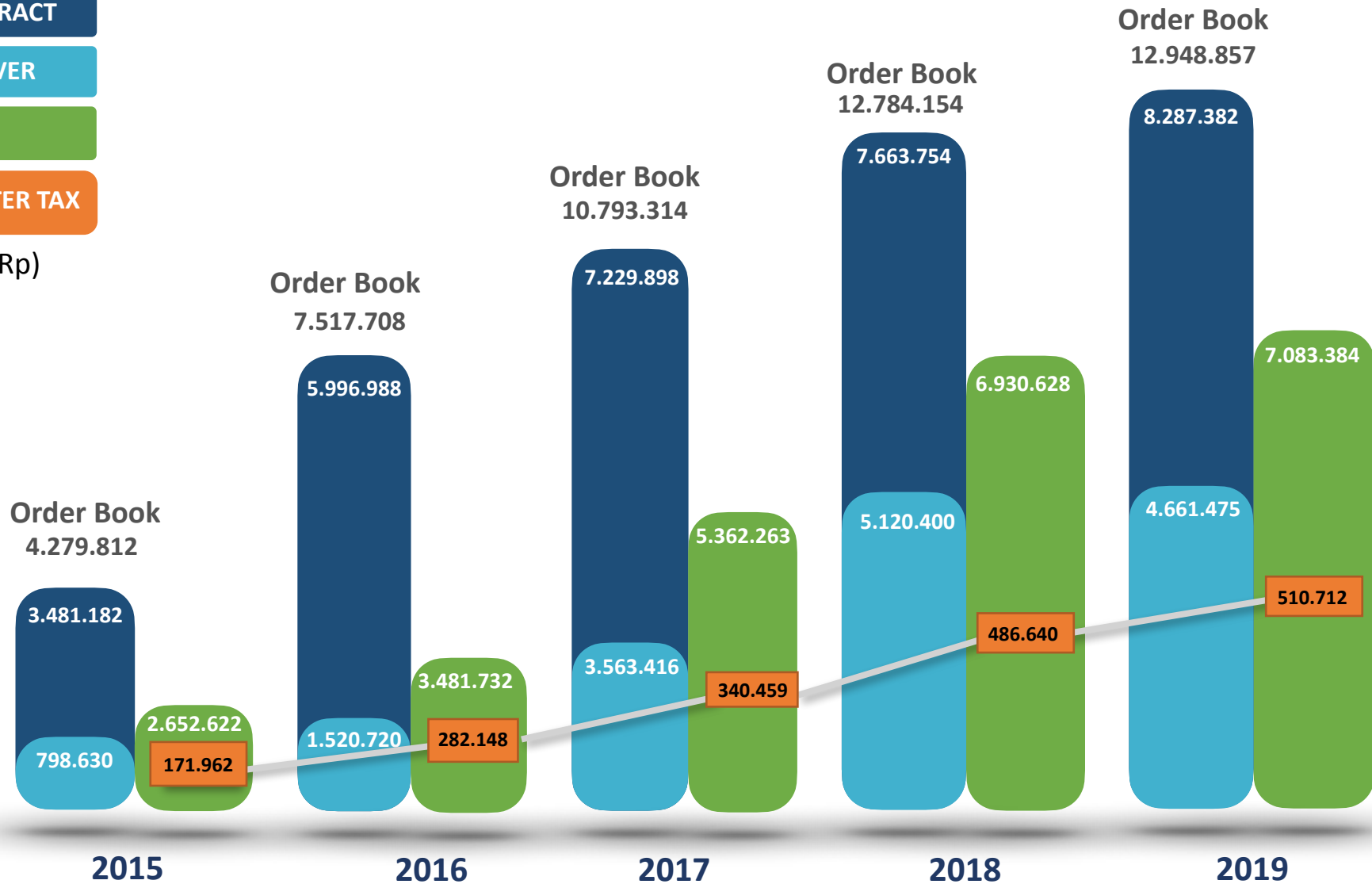
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# TOTAL CONTRACT, SALES, EARNING AFTER TAX



(by Millions Rp)

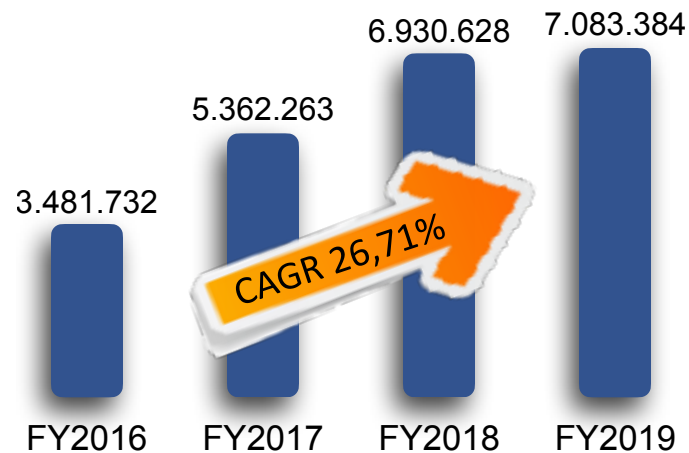




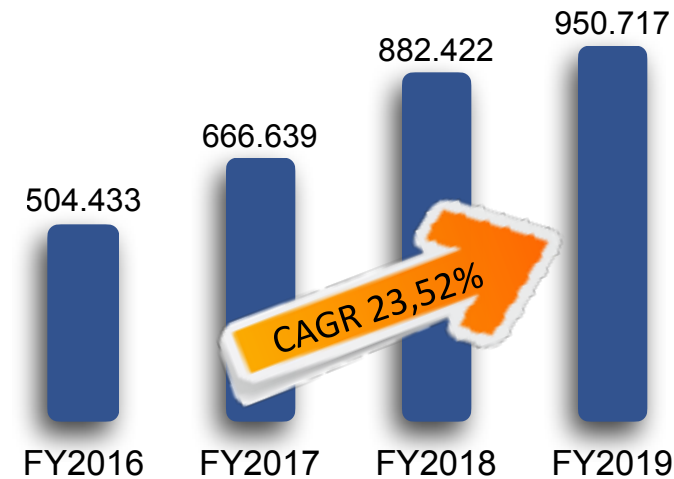
IN MILLION RUPIAH

# INCOME STATEMENT SUMMARY

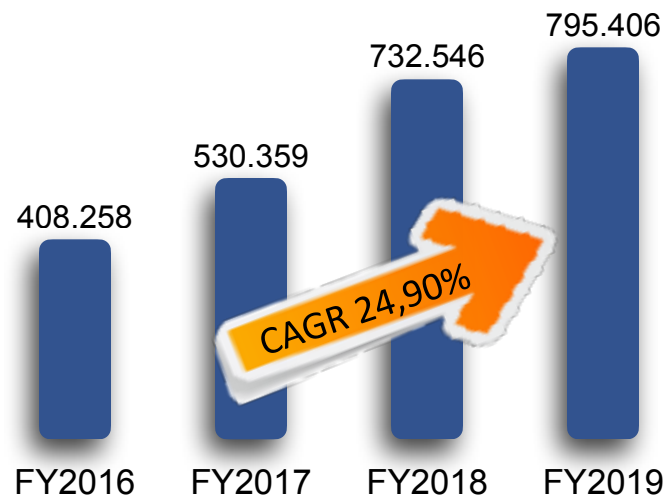
## REVENUE



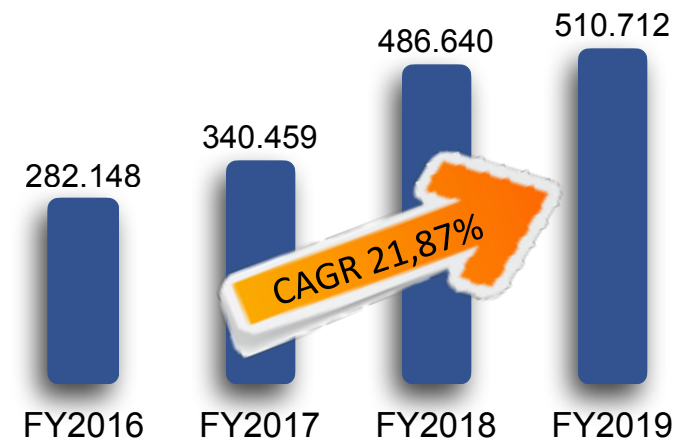
## GROSS PROFIT



## OPERATING PROFIT



## NET PROFIT

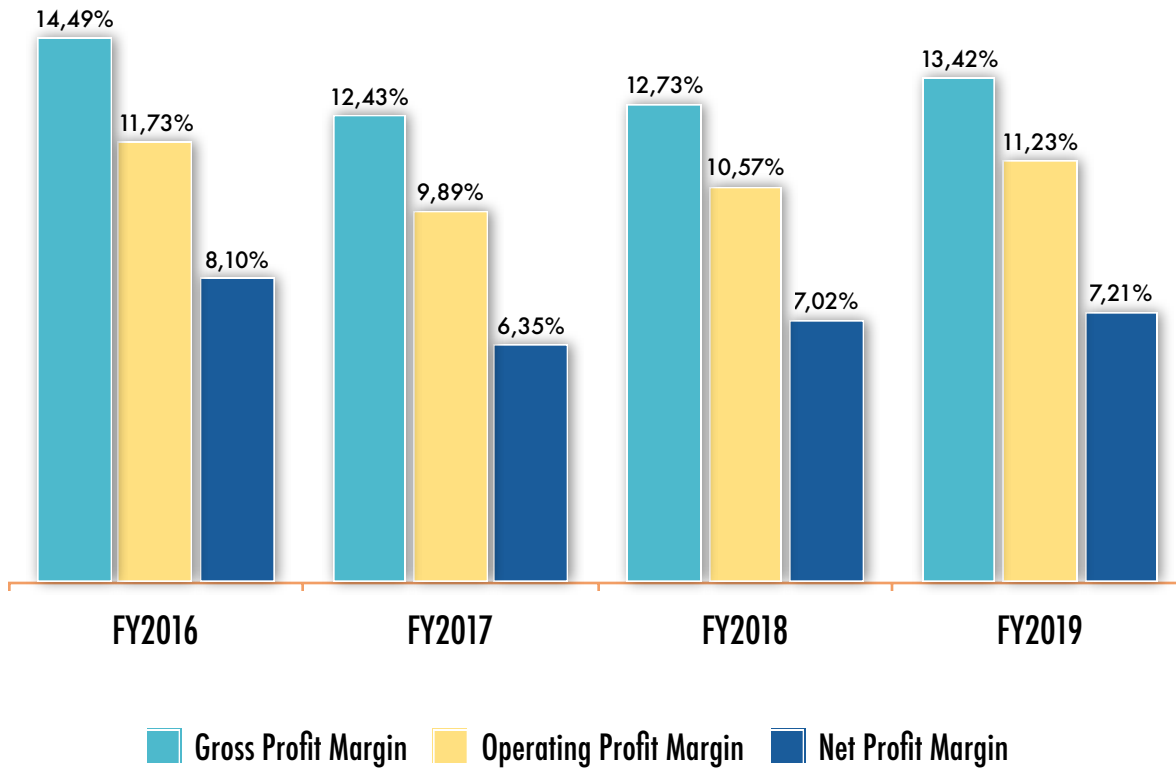




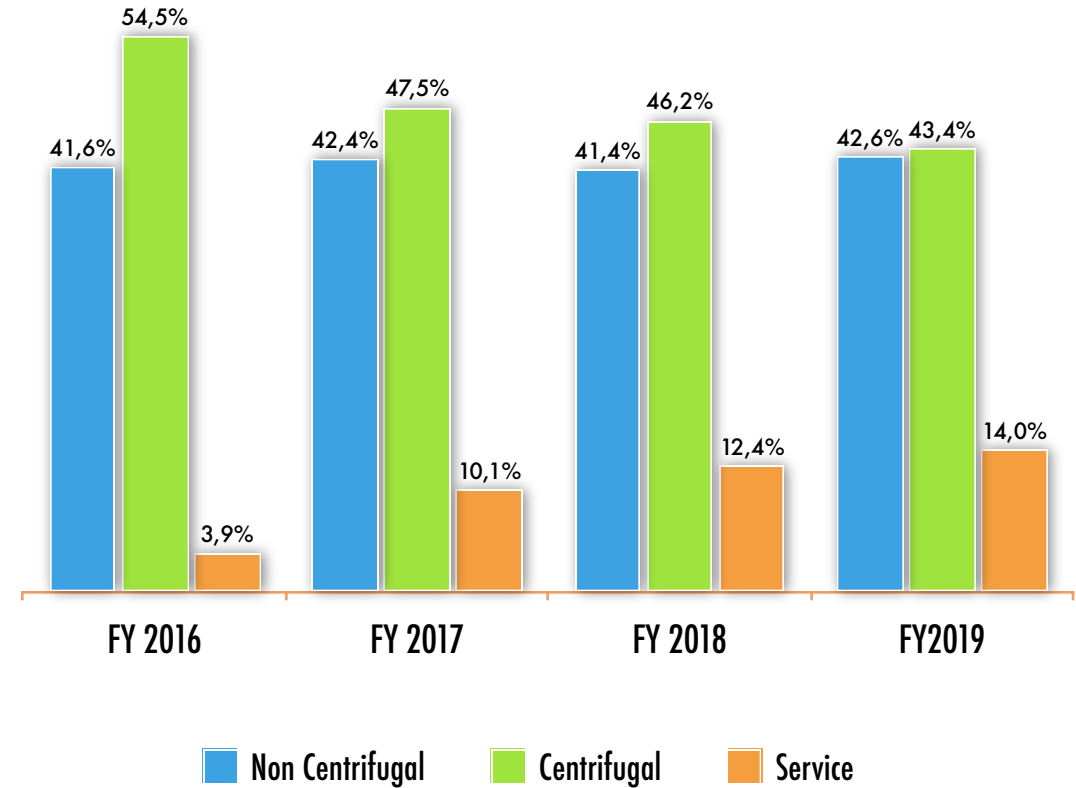
## CONSOLIDATED CASH FLOW

Description	FY2015	FY2016	FY2017	FY2018	FY2019
Operation Activities	458.415	(79.247)	556.091	733.379	1.126.052
Investment Activities	(472.119)	(482.388)	(531.585)	(439.849)	(379.292)
Financing Activities	(201.140)	80.216	270.985	(66.851)	(9.377)
<b>Beginning Balance Of Cash and Equivalent</b>	<b>1.038.475</b>	<b>823.631</b>	<b>342.211</b>	<b>637.755</b>	<b>865.016</b>
<b>Ending Balance Of Cash and Equivalent</b>	<b>823.631</b>	<b>342.211</b>	<b>637.755</b>	<b>865.016</b>	<b>1.602.281</b>

# PROFITABILITY



# REVENUE CONTRIBUTION





# Analyst Recommendation

Average  
Recommendation  
Price IDR720

No	Name	Company	Target Price	Recommendation	Date
1	Bayu Santoso	Minna Padi Investama Sekuritas	680	buy	12-Des-19
2	Revita Dhiah Anggrainy	BinaArtha Sekuritas	700	buy	4-Des-19
3	Maria Renata	Danareksa	680	buy	27-Nov-19
4	Maxi Liesyaputra	BNI Sekuritas	700	buy	8-Nov-19
5	Theodorus Ariel Kristian	Lotus Andalan Sekuritas	790	buy	6-Nov-19
6	Wiratama Wu	Valbury Sekuritas Indonesia	660	buy	31-Oct-19
7	Joshua Michael	Mirae Asset Sekuritas	1000	buy	30-Oct-19
8	Selvi Ocktaviani	Samuel Sekuritas Indonesia	680	buy	17-Sep-19
9	Arandi Ariantara	UOB Kay Hian	700	buy	14-Aug-19
10	Anugerah Zamzami N.	Philip Capital	700	buy	6-Aug-19
11	Arief Budiman	Ciptadana Sekuritas	710	buy	30-Jul-19
12	Anthony Angkawijaya	PT Sinarmas Sekuritas	630	neutral	30-Jul-19
13	Edbert Surya	Mandiri Sekuritas	700	buy	30-Jul-19
14	Chong Tjen San	AllianceDBS	980	buy	21-May-19
15	Ratna Lim	Waterfront	710	buy	9-May-19
16	Joey Faustian	Sucor Sekuritas	750	buy	23-Apr-19
17	Anthony Yunus	Bahana Sekuritas	670	buy	27-Mar-19
18	Ariyanto Jahja	Credit Suisse	695	buy	18-Mar-19
19	Nico Laurens	Panin Sekuritas	650	buy	11-Mar-19
20	Pandu Anugerah	BCA Sekuritas	620	buy	6-Mar-19



# PROJECT PORTFOLIO

## SIMPANG SUSUN SEMANGGI



WIKA Beton generated the main component of two elevated ramp roads Simpang Susun Semanggi which serves vehicles travelling from Grogol to Blok M with 796 metres long and from Cawang to Thamrin with 826 metres long. Inaugurated on August 17, 2017 by The President of Republic Indonesia, Ir. Joko Widodo.

## MASS RAPID TRANSIT (MRT)



It becomes the first high quality precast concrete tunnel segments in Indonesia supplied by WIKAKobe, subsidiary of WIKABeton. WIKABeton also supplied other precast concrete products in the MRT project, including precast box girder for construction overpass (elevated section). It connects Bundaran Hotel Indonesia to Lebak Bulus. Inaugurated by President Ir. Joko Widodo on March 24 2019.

## LIGHT RAPID TRANSIT (LRT)



The Jakarta LRT line Corridor 1 connects Kelapa Gading to Velodrome (Rawamangun) area. WIKABeton supplied various precast concrete products including Box Girder.



# AWARDS IN 2019 (1/4)



**The Most Strategic CFO 2019**  
Bisnis Indonesia



**Anak Usaha BUMN Terpopuler di Media**  
PR Indonesia



**Silver Winner Media Cetak Anak Usaha BUMN**  
PR Indonesia



**Pengembangan Talenta Terbaik III**  
BUMN Track



**Anak Usaha BUMN Terbaik 2019**  
BUMN Track



**2nd Winner The Most Promising Company**  
in Branding Campaign  
Marketeers



# AWARDS IN 2019 (2/4)



**2nd Winner The Most Promising Company  
in Strategic Marketing  
Marketeers**



**Indonesia's Most Valuable Brand  
Brand Finance Plc, Majalah SWA & WIR Global**



**Ganesha Wirya Jasa Utama  
Institut Teknologi Bandung**



**Top 10 Emiten Terbaik Kategori  
Stock Value  
CSA Research & AAEI**



**Top 5 Social Business Innovation  
Company 2019 Kategori Cement  
Wartaekonomi**



**Indonesia Best Issuers Award 2019  
ThinknovateComm & Pikiran Rakyat**



# AWARDS IN 2019 (3/4)



**The Most Innovative and Affordable for Mass Building Material (Precast Tahan Gempa)**  
Majalah Property & Bank, AJPK



**Best Equitable Treatment of Shareholders Top 50 Emiten Mid Cap**  
IICD



**Salah Satu Emiten dalam Indeks SRI-KEHATI 2 Periode Berturut-turut**  
Yayasan KEHATI & Majalah SWA



**38th Best of the Best 2019 Top 50 Listed Companies**  
Forbes Indonesia



**Brand Communication Terbaik**  
BUMN Track & Arbey Consulting



**Anugera Wira Adhibrata**  
Institut Teknologi Sepuluh Nopember (ITS)



# AWARDS IN 2019 (4/4)



**Peringkat Emas 15th National Quality Award of  
Indonesia**  
SNI Award 2019



**Top Digital Implementation 2019**  
Majalah IT Works



**Top Leader on Digital Implementation 2019**  
Majalah IT Works



# WTON IN INDEX



IDX80	Februari - Juli 2020
IDXValue30	Februari - Agustus 2020
IDXBUMN20	Februari - Juli 2020



Kompas100	Februari - Juli 2020
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Pefindo25	Februari - Juli 2020
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SRIKEHATI	November 2019 - April 2020
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# THANK YOU



*Innovation and Trust*

PT Wijaya Karya Beton Tbk.

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PT Wijaya Karya Beton Tbk



WIKA BETON Channel



@wikabeton



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