



PT Wijaya Karya Beton Tbk.

Company Update 1Q 2019



MANAGEMENT OF WIKA BETON



Bambang Pramujo
President Commissioner



Yohanes B.P. Hadi
Commissioner



Herry Trisaputra Z.
Commissioner



Asfiah Mahdiani
Independent
Commissioner



Yustinus Pastowo
Independent
Commissioner



Priyo Suprobo
Independent
Commissioner



Hadian Pramudita
President Director



Kuntjara
Director of Marketing



Mursyid
Director of Human
Capital and Production



I Ketut Pasek Senjaya P.
Director of Operation



Imam Sudiyono
Director of Finance



Sidiq Purnomo
Independent Director



VISION, MISSION & CORE VALUE

Our Vision

To be the foremost precast concrete company in **engineering, production, and installation (EPI)** in Southeast Asia



Our Mission

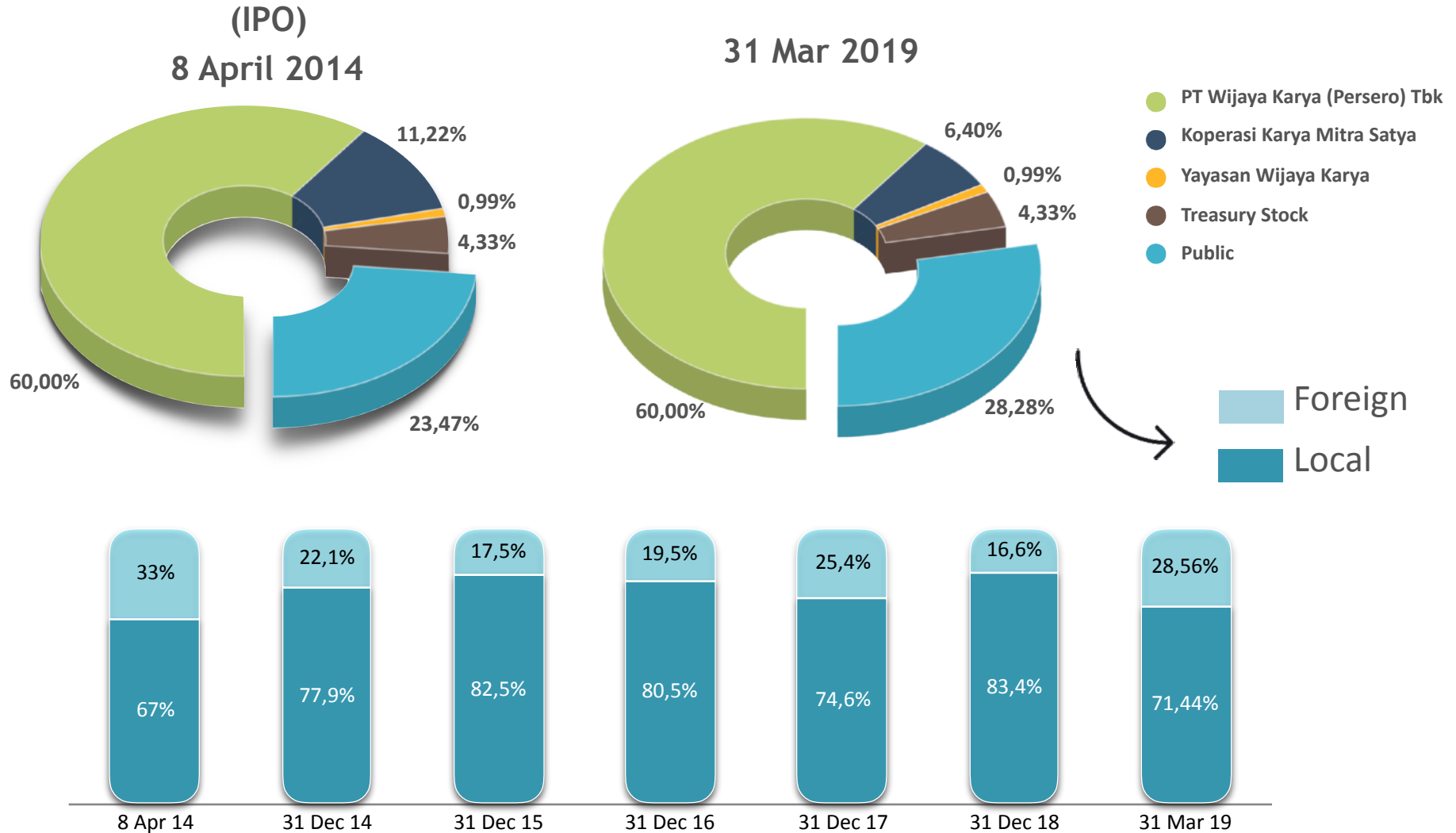
- ▶ Providing excellent & competitive products and services in EPI and fulfill the expectation of customers.
- ▶ Providing added value through business process which meets the requirements & expectation of the key stakeholders.
- ▶ Implementing best practices of integrated management system & technology to improve efficiency, quality, occupational health & safety which are environmentally insight.
- ▶ Continuously growing together with business partners.
- ▶ Enhancing the competences and the employees welfare.

Our Values



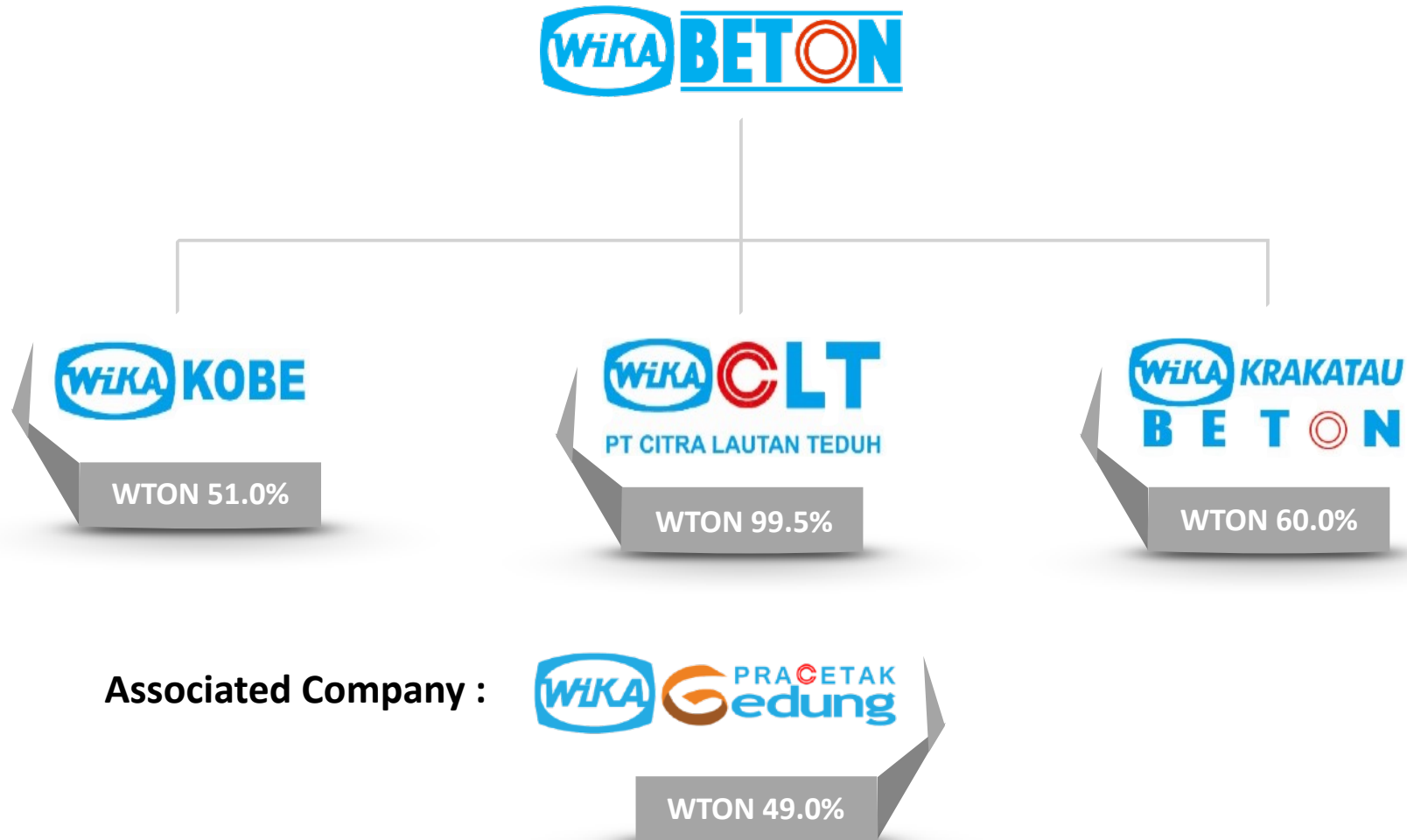


SHAREHOLDERS





BUSINESS PORTFOLIO





COVERAGE AREA

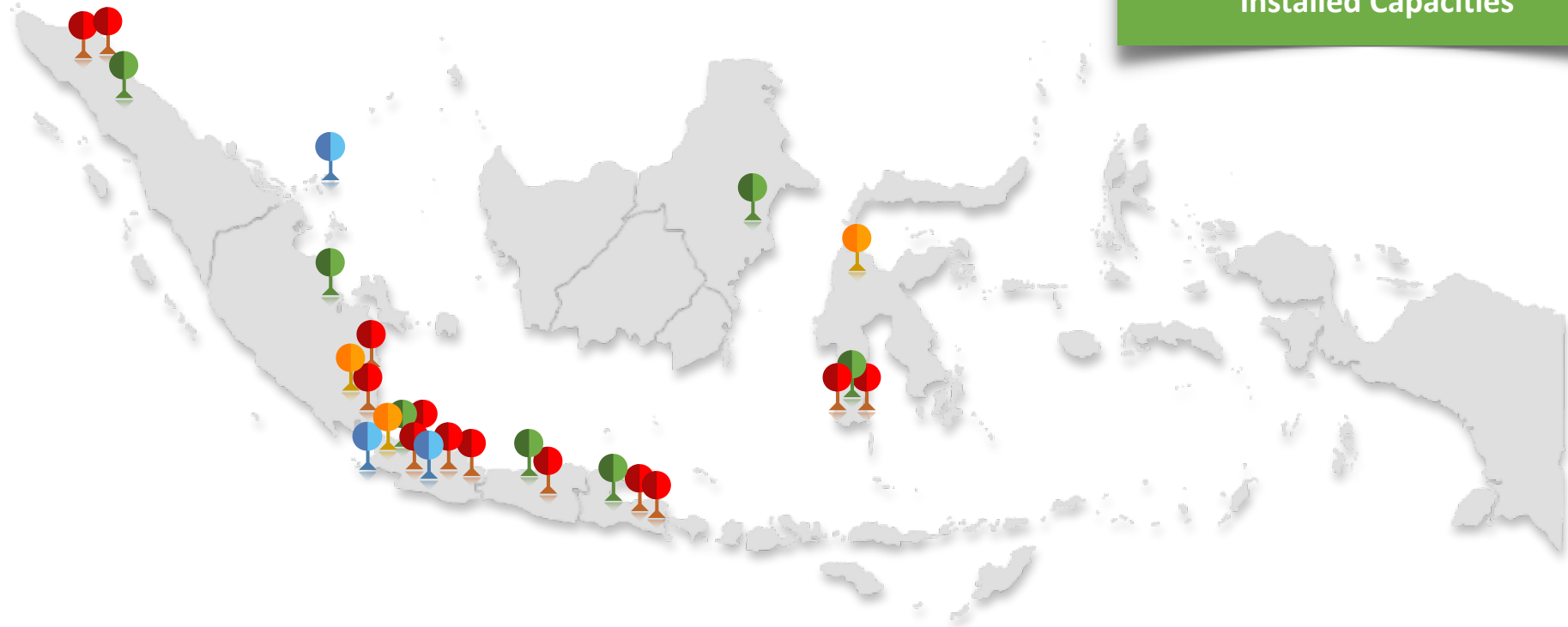
 **14 FACTORIES, 1 MOBILE PLANT**

 **3 QUARRY PLANT**

 **7 SALES AREA**

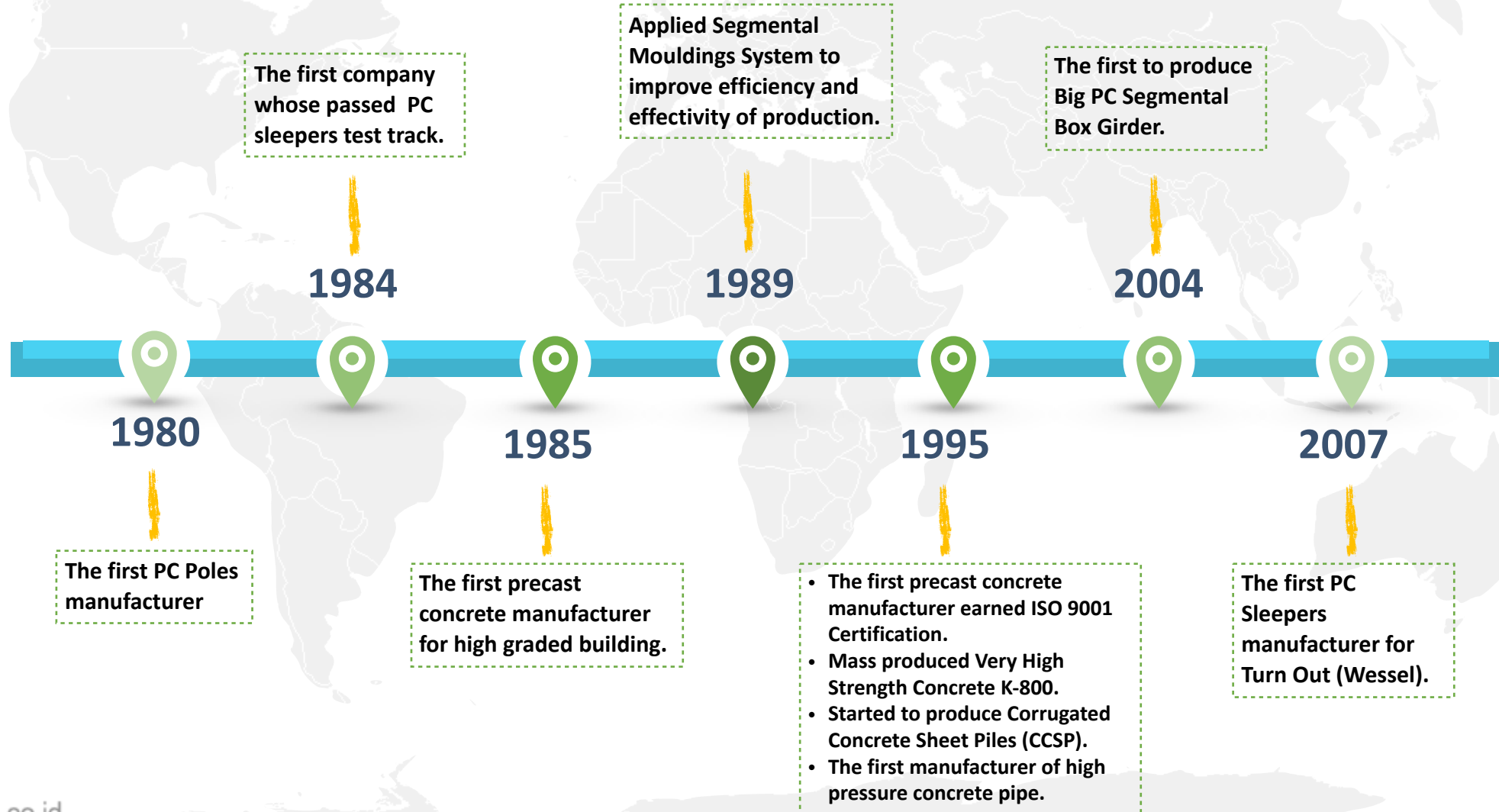
 **3 SUBSIDIARIES, 1 ASSOCIATED COMPANY**

3,7 mn ton/year
Installed Capacities



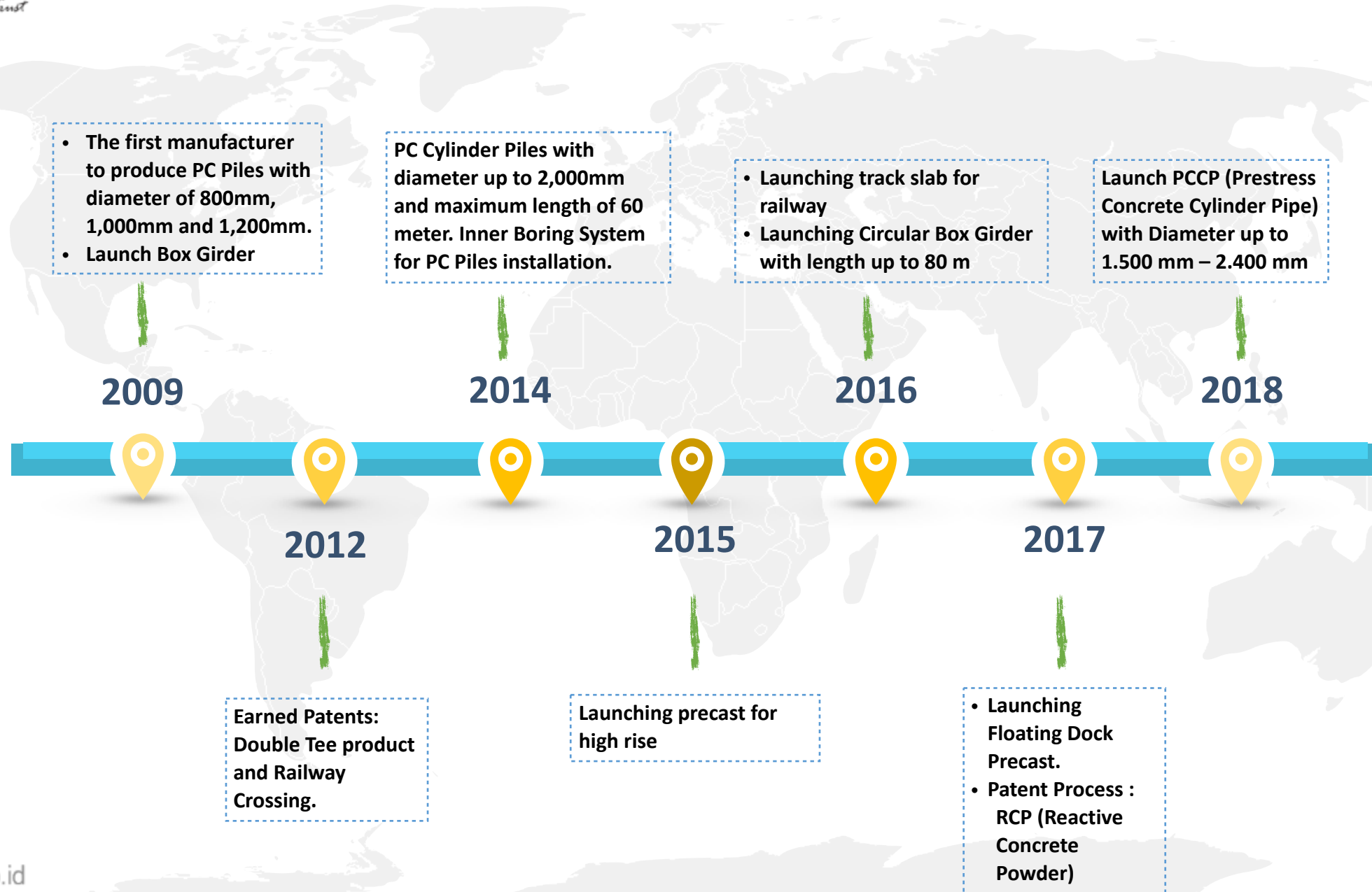


SUSTAINABILITY INNOVATION





SUSTAINABILITY INNOVATION





BUSINESS LINE

MATERIALS

- > QUARRY CIGUDEG
- > QUARRY SOUTH LAMPUNG
- > QUARRY DONGGALA



ENGINEERING

- > STUCTURE LAB.
- > PRECAST CONCRETE TECHNOLOGY LAB.



PRODUCTION

- > CENTRIFUGAL
- > NON CENTRIFUGAL
- > READYMIX



INSTALLATION

- > POST-TENSIONING
- > INNER-BORING
- > LAUNCHING GANTRY





BUSINESS LINE: **MATERIALS**



QUARRY CIGUDEG

Area: 41.3 Ha

Cap.: 315 tons/hour



QUARRY SOUTH LAMPUNG

Area: 44.5 Ha

Cap.: 343 tons/hour



QUARRY DONGGALA

Area: 35.3 Ha

Cap.: 284 tons/hour



BUSINESS LINE: ENGINEERING



LABORATORY

Aims to support the research for WIKA Beton's projects, and expected to be the research center of precast technology in the future.





BUSINESS LINE: ENGINEERING

Research Results :



BOX CULVERT



J SHAPE & C SHAPE



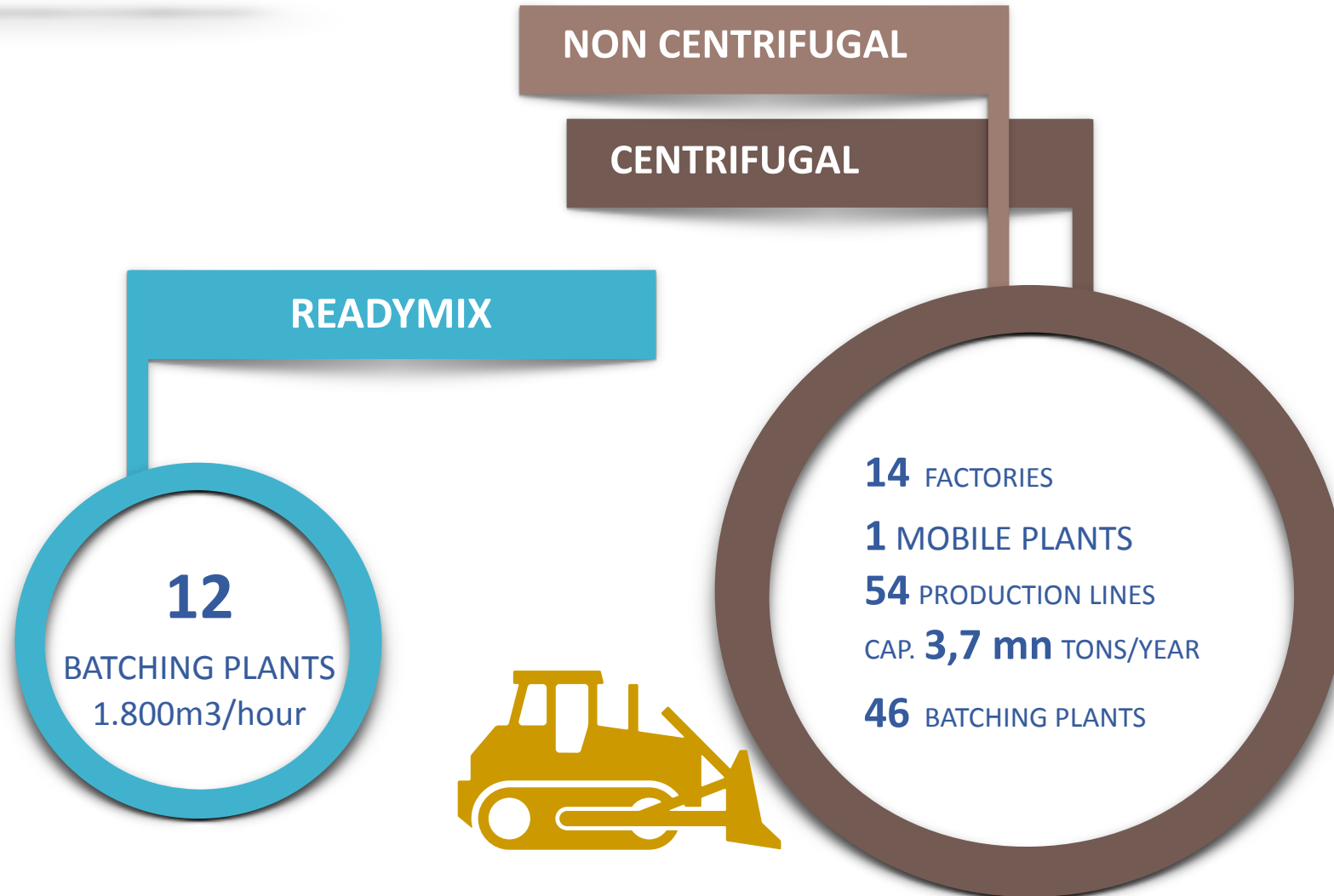
**REINFORCED CYLINDER
PILE**



PIER PRECAST SEGMENTAL



BUSINESS LINE: PRODUCTION





BUSINESS LINE: PRODUCTION

CENTRIFUGAL

PC PILES



PC POLES



PC PIPES



PC WALL



PC CYLINDER PILE





BUSINESS LINE: PRODUCTION

NON-CENTRIFUGAL

BRIDGE CONCRETE



TUNNEL



RAILWAY CONCRETE



BUILDING AND HOUSING



HOLLOW CORE SLAB



RETAINING WALL



MARINE CONCRETE





BUSINESS LINE: INSTALLATION

INNER-BORING



5 INNER-BORING
MACHINES

POST-TENSIONING



84 POST-TENSION
TOOLS

LAUNCHING GANTRY



5 LAUNCHING
GANTRIES

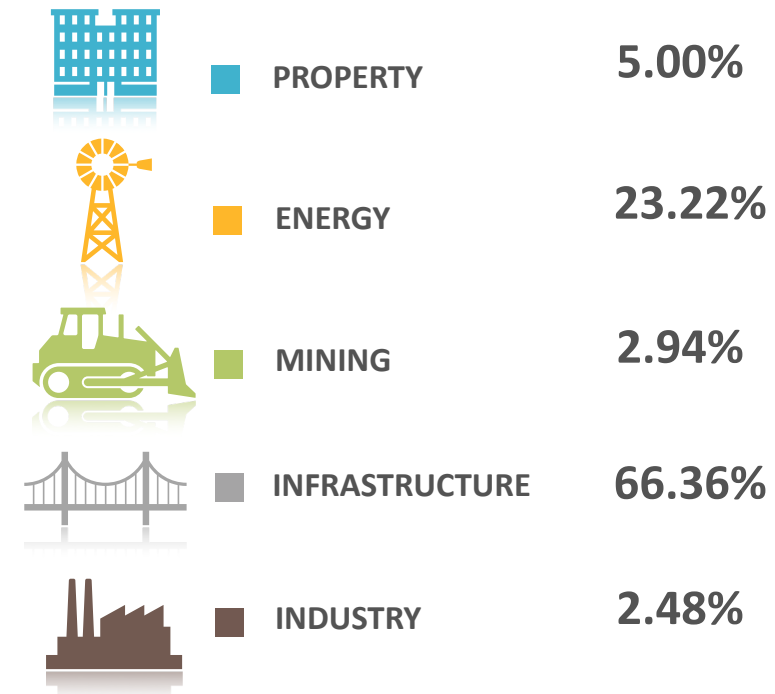


TOP 10 PROJECTS 1Q19

Top 10 Projects up to 1Q19

No	Projects	Amount
1	Bogor Outer Ring Road (BORR) Seksi 3A	Rp 157.36 Bn
2	Pemb. Infrastruktur Bandara Kulonprogo	Rp 136.80 Bn
3	Dermaga Kijing	Rp 73.82 Bn
4	Pembangunan Jalan Baru Kolektor Type 2	Rp 68.24 Bn
5	Pembangunan Tol Sigli - Banda Aceh	Rp 64.79 Bn
6	Pembangunan Underpass Bandara NYIA	Rp 36.42 Bn
7	Indonesia Jawa 1 CCPP Project	Rp 31.10 Bn
8	Tol Balikpapan Samarinda Seksi 5A	Rp 25.68 Bn
9	Tol Serang Panimbang 2	Rp 21.33 Bn
10	Tol Balikpapan Samarinda Seksi 2. 3. & 4	Rp 19.71 Bn

Customer Profile based on Business Line up to 1Q19 (Percentage from New Contract)

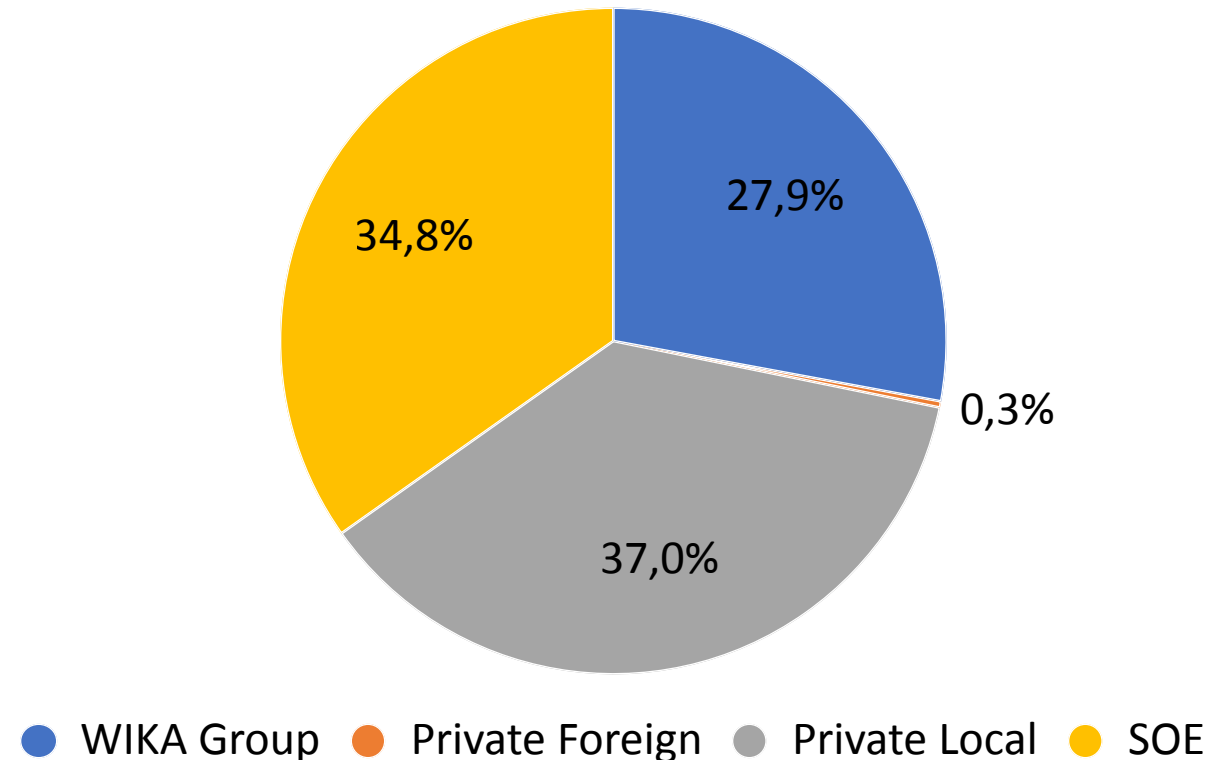




CUSTOMER PROFILE

No	Projects	Percentage
1	WIKA Group	27,9%
2	PT Perusahaan Listrik Negara (Persero)	11,9%
3	PT Bosowa Marga Nusantara	11,2%
4	PT Utama Karya (Persero)	7,6%
5	PT Rekayasa Industri	1,9%
6	Servo Marga Sejahtera	1,6%
7	PT Pelita Agung	1,4%
8	PT Waskita Karya (Persero) Tbk	1,3%
9	PT Energi Unggul Persada	1,0%
10	PT Adhi Karya (Persero) Tbk	0,7%

Customer Profile based on Business Line in 1Q19
(Percentage from Revenue)





Projects Update

COMPANY UPDATE

High Speed Railway Project



- High Speed Railway Project, length: 142 km
- This Project has been started since 2018 and estimated to be finished on 2020
- WIKA Beton supply Ready Mix and Precast Product.

COMPANY UPDATE

A.P PETTARANI ELEVATED TOLL ROAD



- Elevated Tollway based in Makassar, South Sulawesi. With the total length: 4,3 km. This construction build in existing road with bustle area.
- Private Funding Project
- Designed by WIKA Beton
- Started on May 2018 and finish target in the beginning 2020

COMPANY UPDATE

BALIKPAPAN – SAMARINDA TOLL ROAD



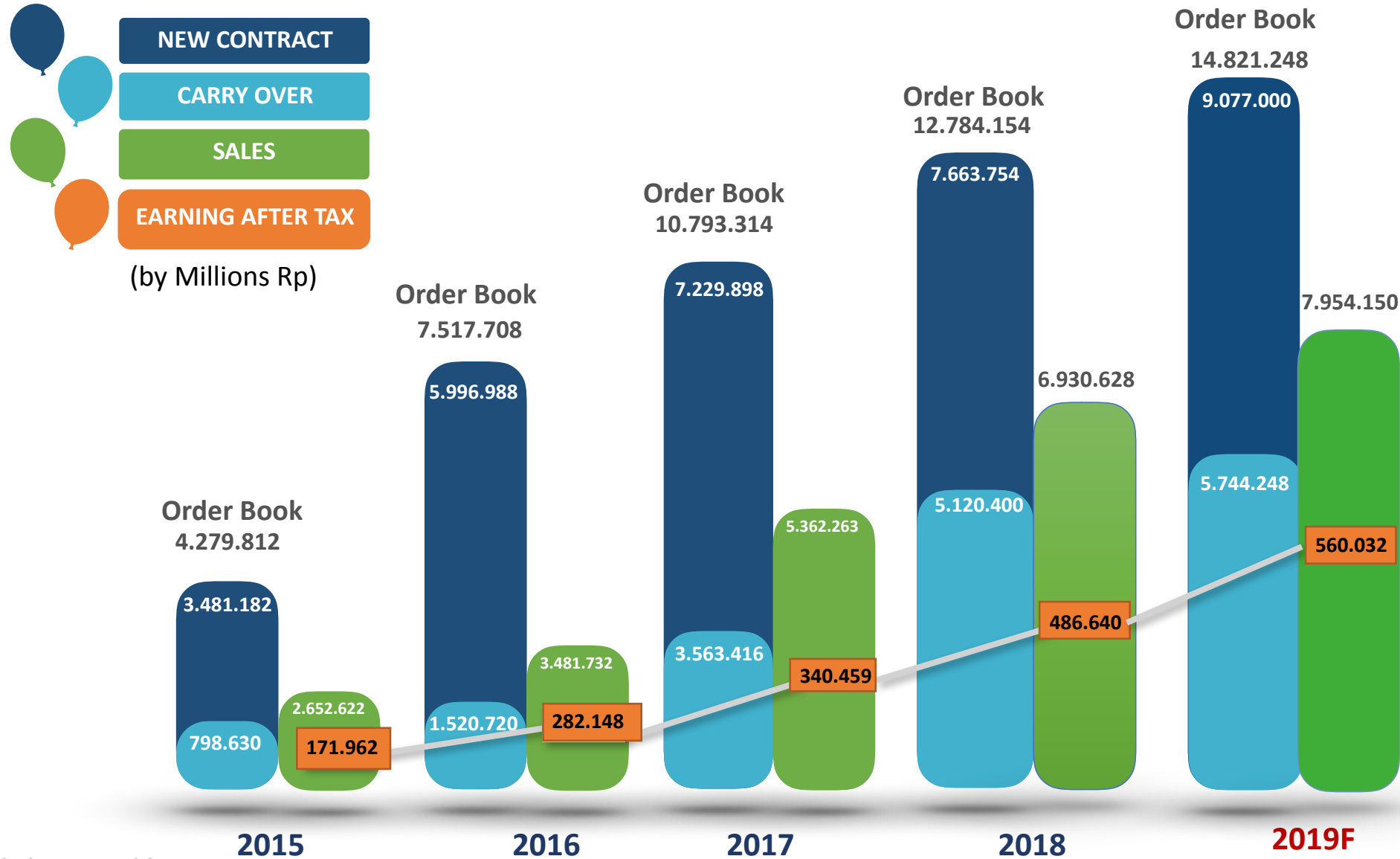
- Tollway from Balikpapan to Samarinda, length: 99 km
- One of Pilot Project for Developing Borneo Island
- This project start from Year 2015 and finish target in 2019.
- WIKA Beton supply Ready Mix, Precast Product and service



Financial Highlight

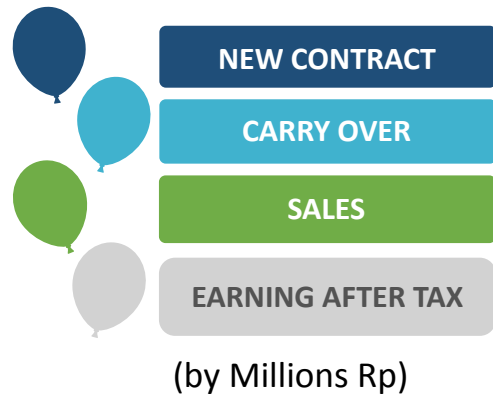


TOTAL CONTRACT, SALES , EARNING AFTER TAX





TOTAL CONTRACT 1Q 2016, 2017, 2018, & 2019

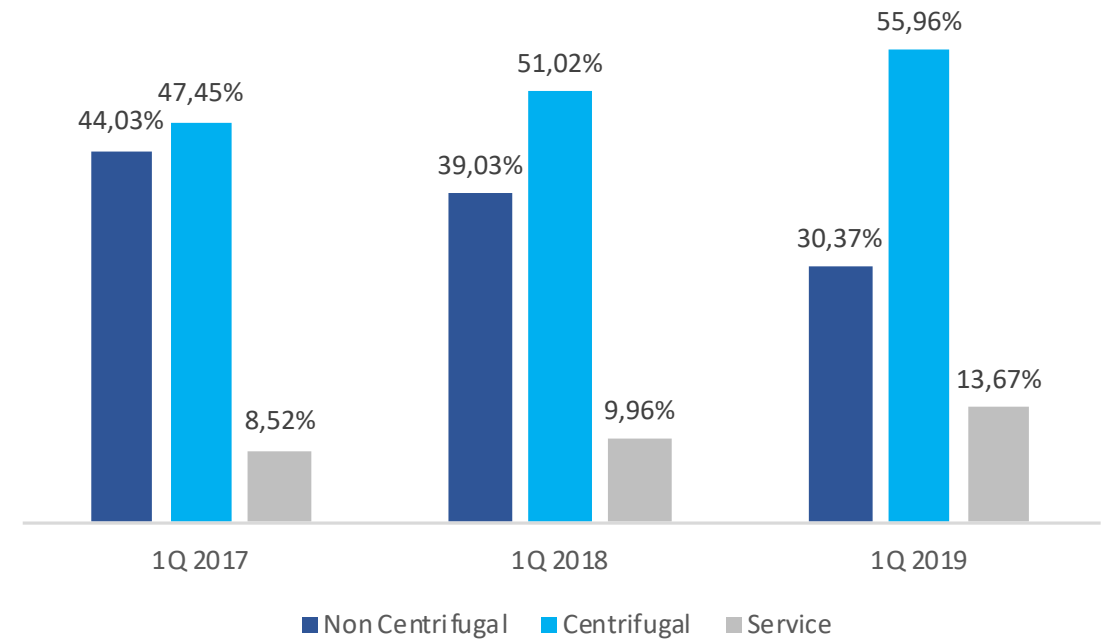
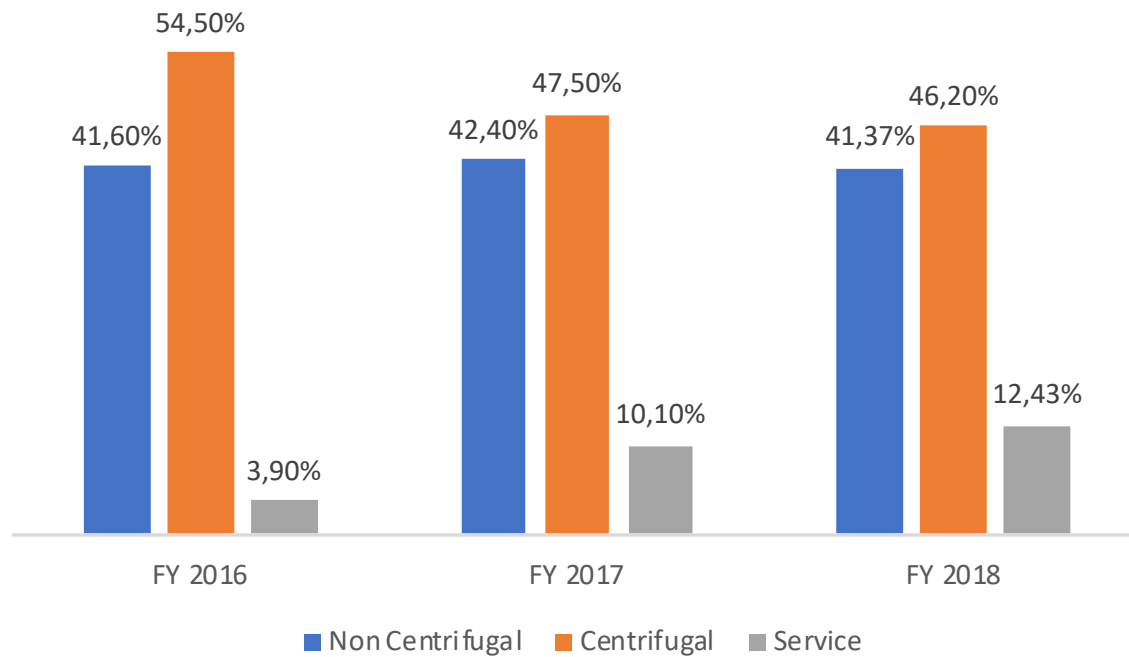




REVENUE CONTRIBUTION

Full Year

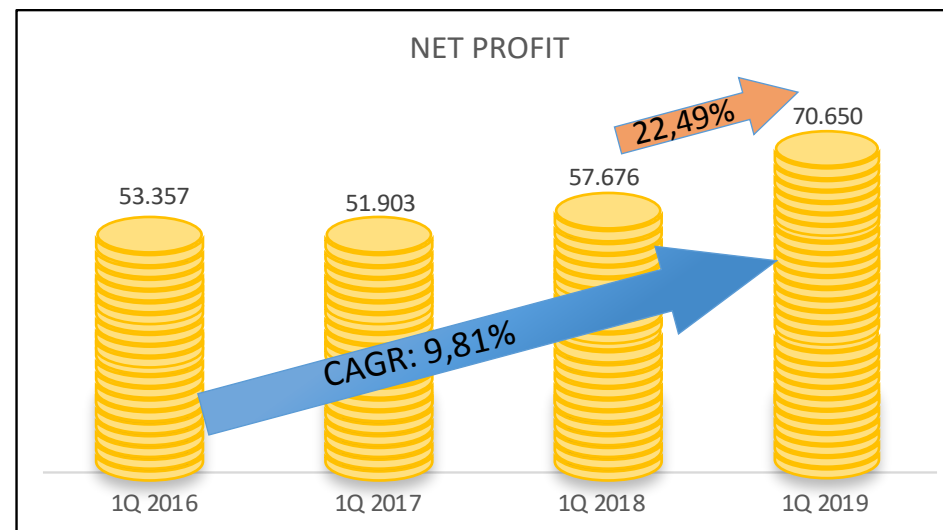
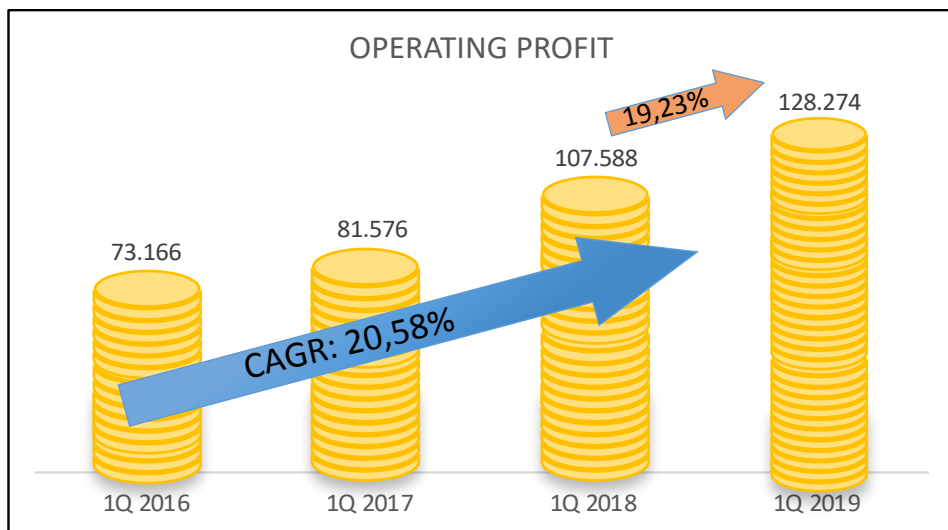
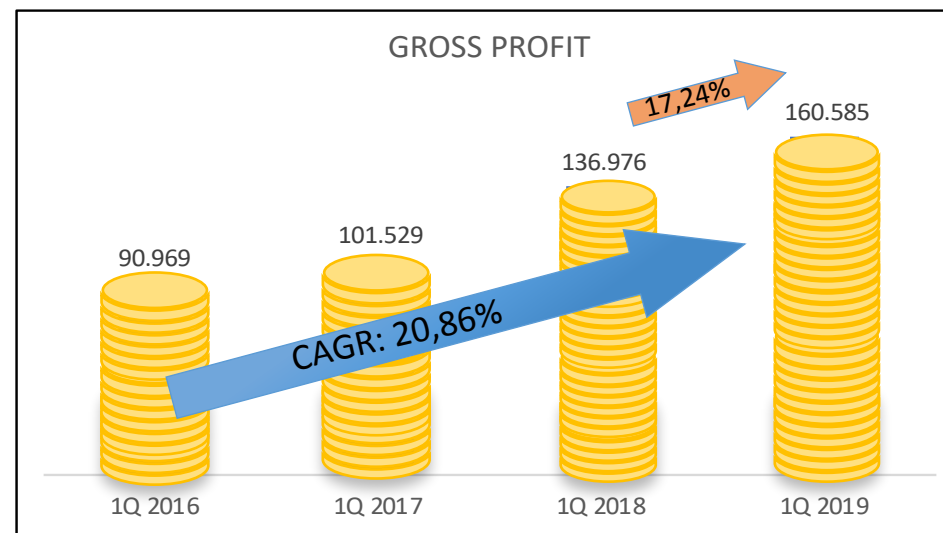
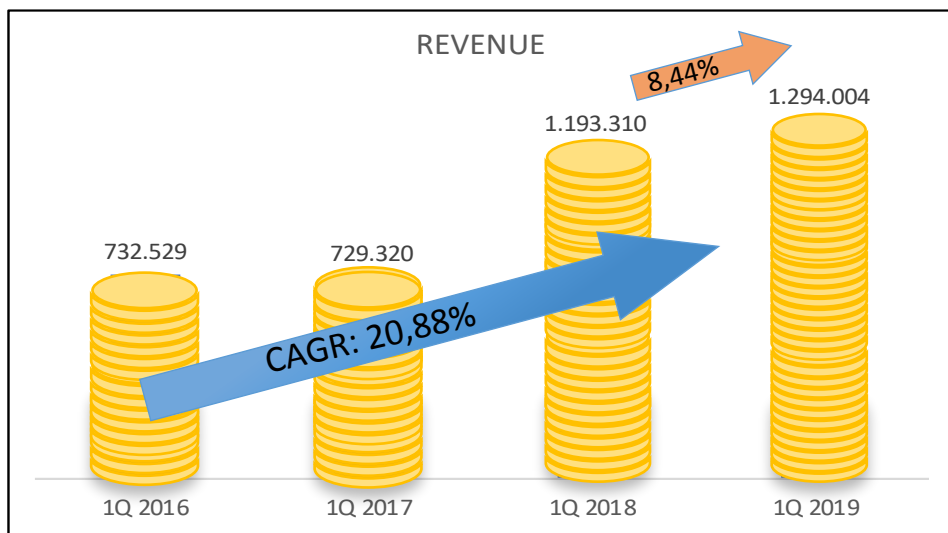
1st Quarter





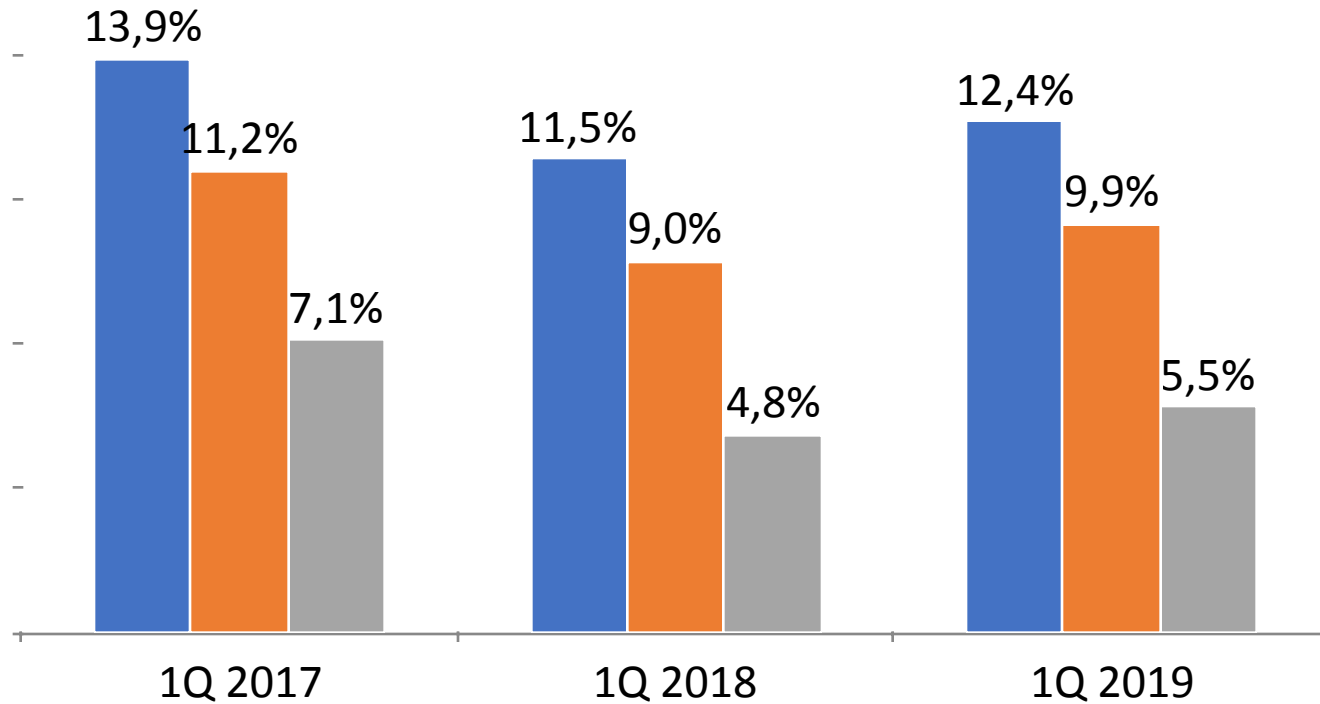
INCOME STATEMENT SUMMARY

IN MILLION RUPIAH



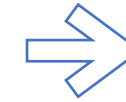


PROFITABILITY



■ Gross Profit Margin ■ Operating Profit Margin ■ Net Profit Margin

CAPITAL EXPENDITURE



1. LAND EXPANSION
2. INCREASE CAPACITY
3. READYMIX DEVELOPMENT



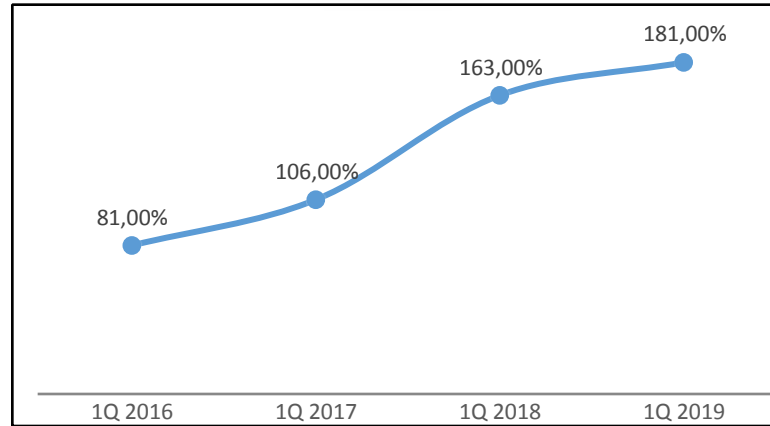
CONSOLIDATED CASH FLOW

Description	2015	2016	2017	2018	1Q 2019
Operation Activities	458.415	(79.247)	556.091	733.379	(719.747)
Investment Activities	(472.119)	(482.388)	(531.585)	(439.849)	(104.661)
Financing Activities	(201.140)	80.216	270.985	-66.851	225.932
Beginning Balance Of Cash and Equivalent	1.038.475	823.631	342.211	637.755	865.016
Ending Balance Of Cash and Equivalent	823.631	342.211	637.755	865.016	266.535

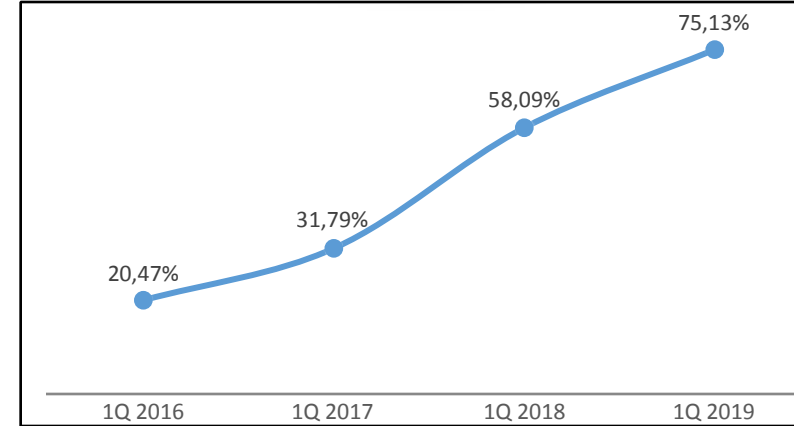


FINANCIAL RATIO

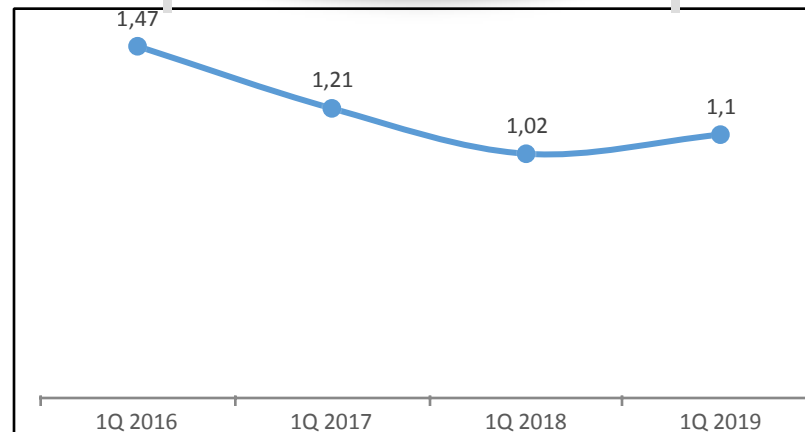
Debt To Equity Ratio (DER)



Gearing Ratio (Equity)

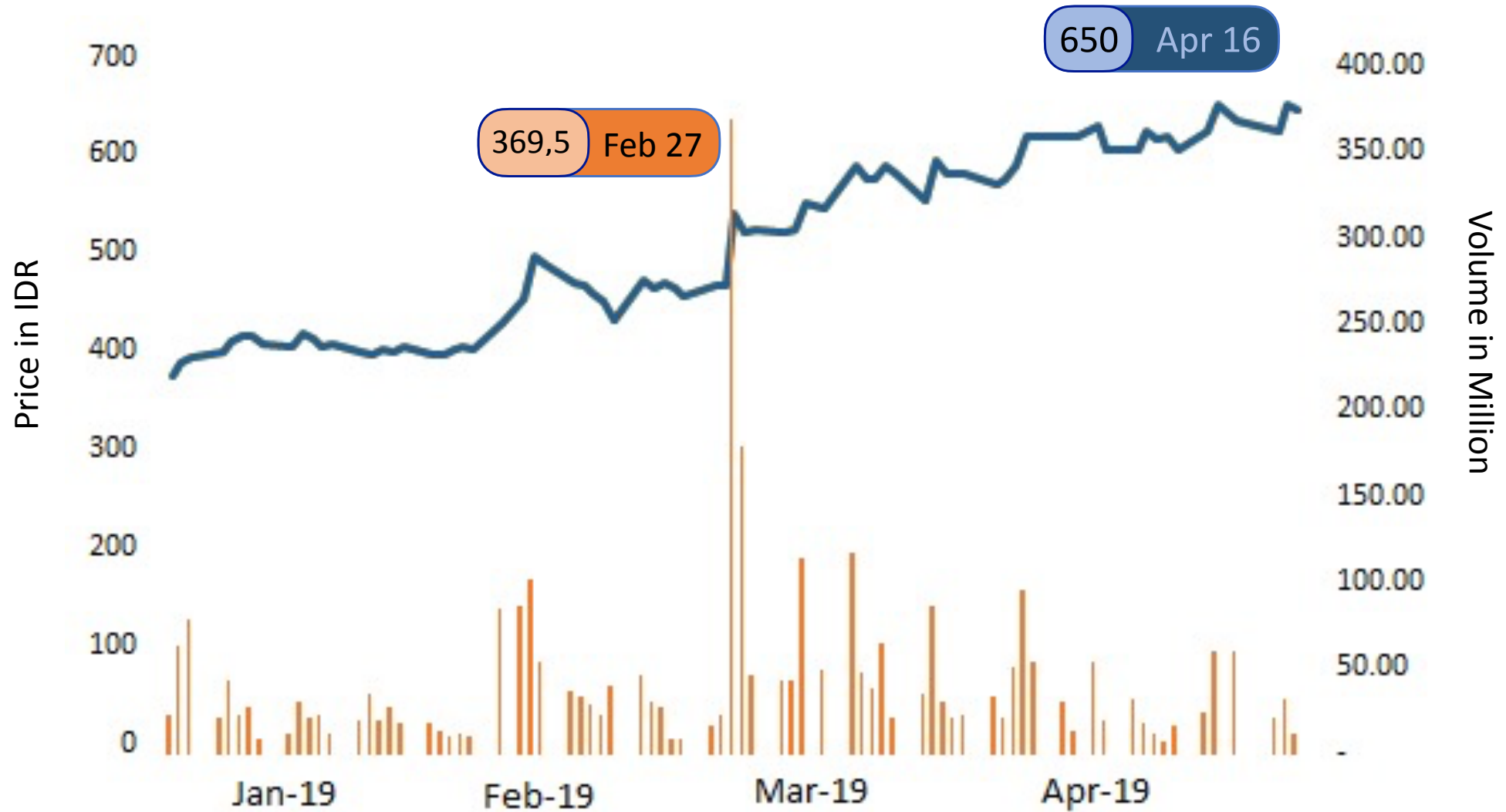


Current Ratio (X)





LATEST STOCK PERFORMANCE





Analyst Report

No	Name	Company	Target Price	Recommendation	Date
1	Arandi Ariantara	UOB Kay Hian	600	buy	22-May-19
2	Chong Tjen San	AllianceDBS	980	buy	21-May-19
3	Ratna Lim	Waterfront	710	buy	9-May-19
4	Theodorus Ariel Kristian	Lotus Andalan Sekuritas	830	buy	8-May-19
5	Maxi Liesyaputra	BNI Sekuritas	850	buy	24-Apr-19
6	Joey Faustian	Sucor Sekuritas	750	buy	23-Apr-19
7	Anthony Yunus	Bahana Sekuritas	670	buy	27-Mar-19
8	Ariyanto Jahja	Credit Suisse	695	buy	18-Mar-19
9	Pandu Anugerah	BCA Sekuritas	620	buy	6-Mar-19
11	Maria Renata	Danareksa	670	buy	6-Mar-19
12	Edbert Surya	Mandiri Sekuritas	700	buy	4-Mar-19
13	Maskun Ramli	UOB Kay Hian	675	buy	19-Feb-19
11	Anthony Angkawijaya	PT Sinarmas Sekuritas	480	add	03-Jan-19
12	Victor Stefano	DBS Bank	550	buy	13-Dec-18
13	Nico Laurens	Panin Sekuritas	480	buy	28-Nov-18
14	Adrianus Bias Prasuryo	UOB Kay Hian	580	buy	19-Nov-18



TERIMA KASIH



Innovation and Trust

PT Wijaya Karya Beton Tbk.

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