



PT Wijaya Karya Beton Tbk.

Company Update FY2018



Board Of Commissioners



Herry Trisaputrazuna

Commissioner

Bambang Pramujo

President Commissioner

Priyo Suprobo

Independent Commissioner

Yustinus Prastowo

Commissioner

Asfiah Mahdiani

Independent Commissioner

Agustinus Boediono

Commissioner

Yohanes Babtista Priatmo Hadi

Commissioner



BOARD OF DIRECTORS



Kuntjara

Director of Operation I

Hadian Pramudita

President Director

Sidiq Purnomo

Director of Engineering

Mohammad Syafii Manap

Director of Finance

Mursyid

Director of HC and
Information System

Hari Respati

Director of Operation II

Siddik Siregar

Director of Operation III



VISION, MISSION & CORE VALUE

Our Vision

To be the foremost precast concrete company in **engineering, production, and installation (EPI)** In Southeast Asia



Our Mission

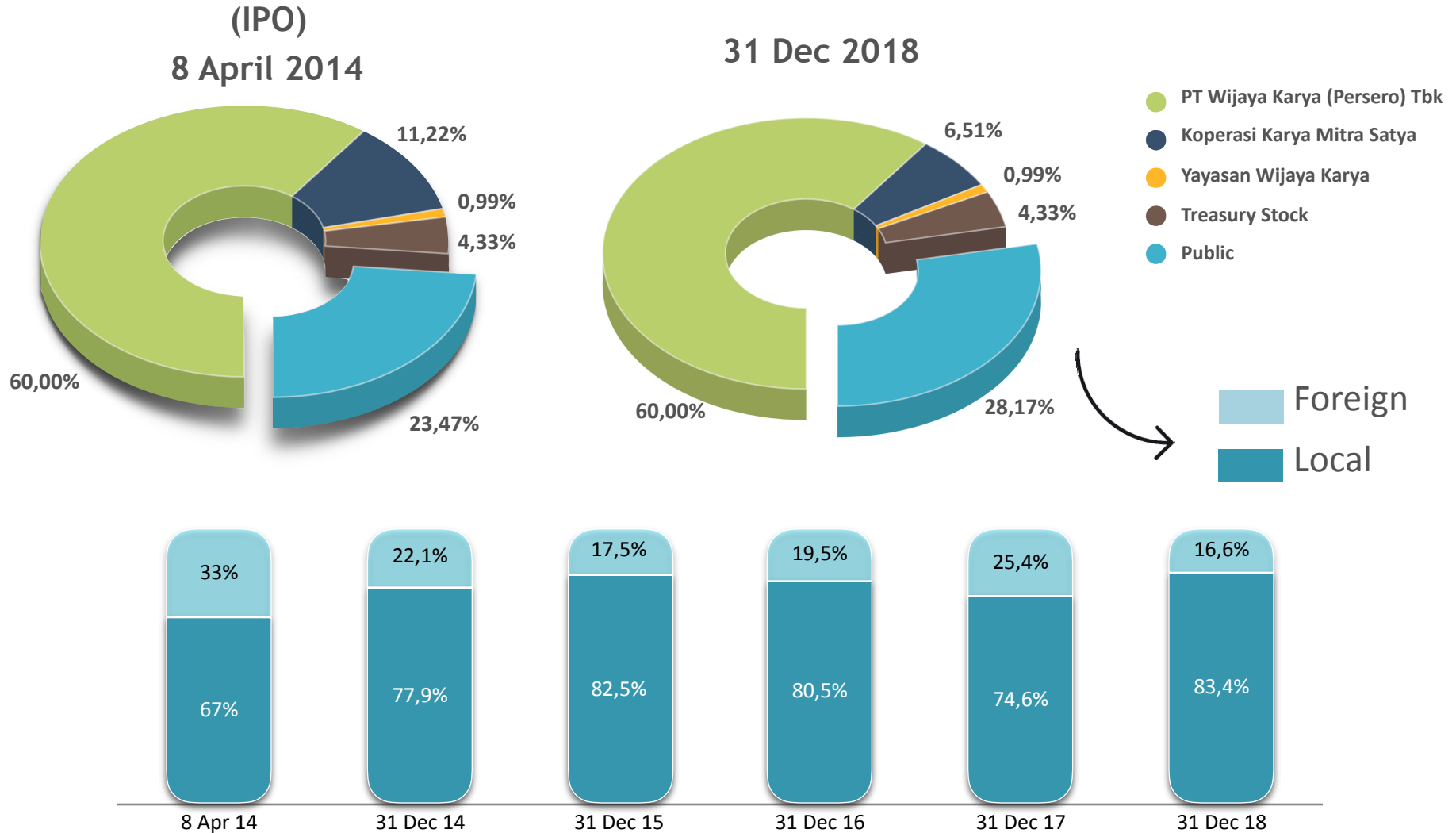
- ▶ Providing excellent & competitive products and services in EPI and fulfill the expectation of customers.
- ▶ Providing added value through business process which meets the requirements & expectation of the key stakeholders.
- ▶ Implementing best practices of integrated management system & technology to improve efficiency, quality, occupational health & safety which are environmentally insight.
- ▶ Continuously growing together with business partners.
- ▶ Enhancing the competences and the employees welfare.

Our Values



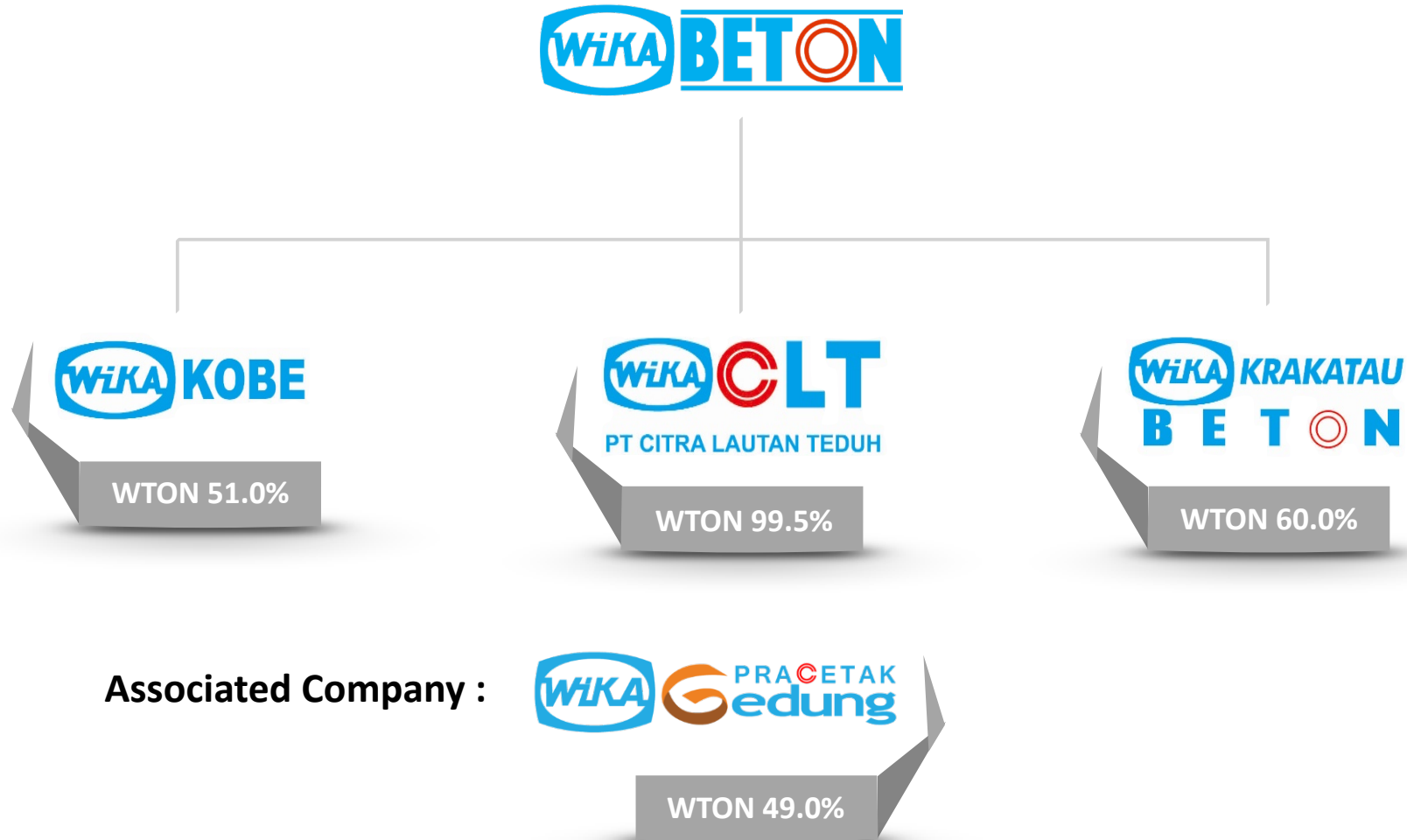


SHAREHOLDERS





BUSINESS PORTFOLIO





COVERAGE AREA

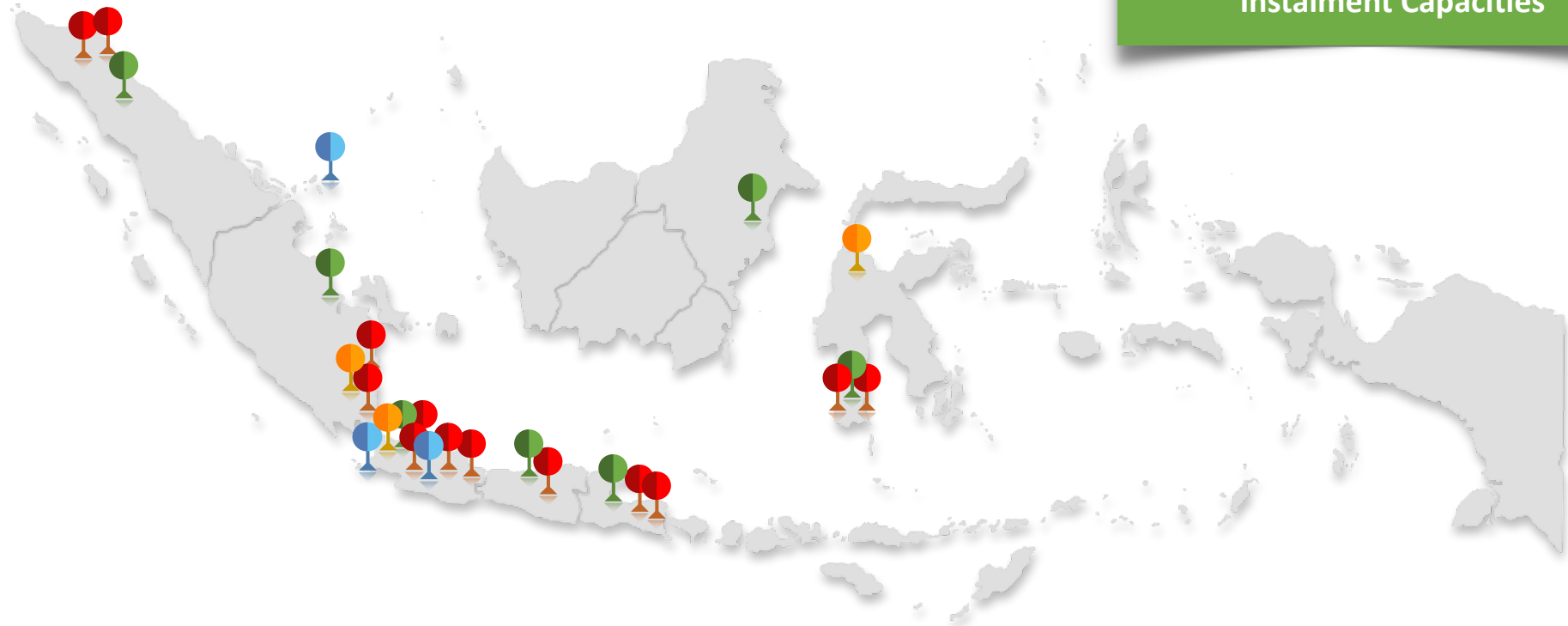
 **14 FACTORIES, 1 MOBILE PLANT**

 **3 QUARRY PLANT**

 **7 SALES AREA**

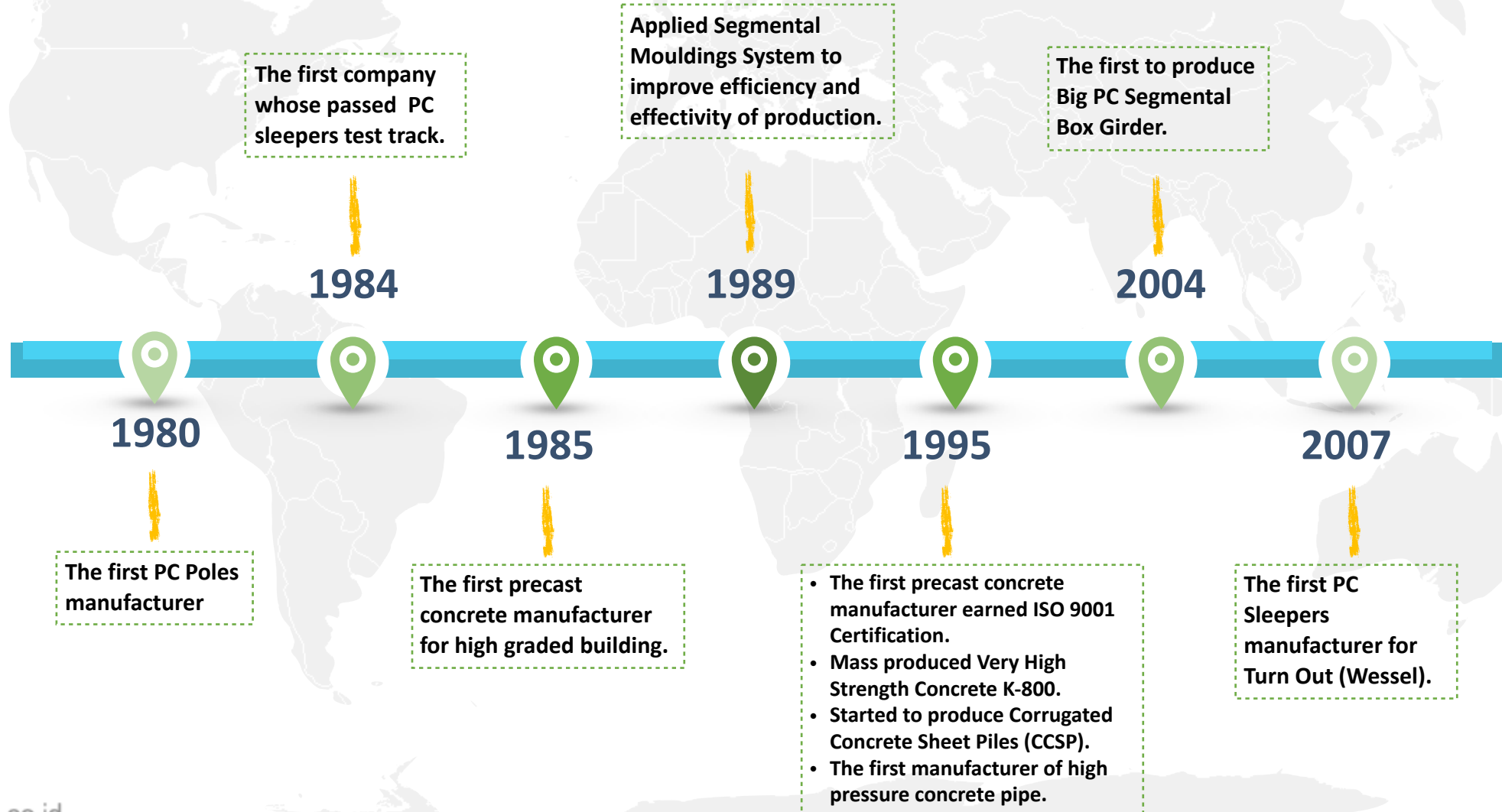
 **3 SUBSIDIARIES, 1 ASSOCIATED COMPANY**

3.6 Mn ton/year
Instalment Capacities



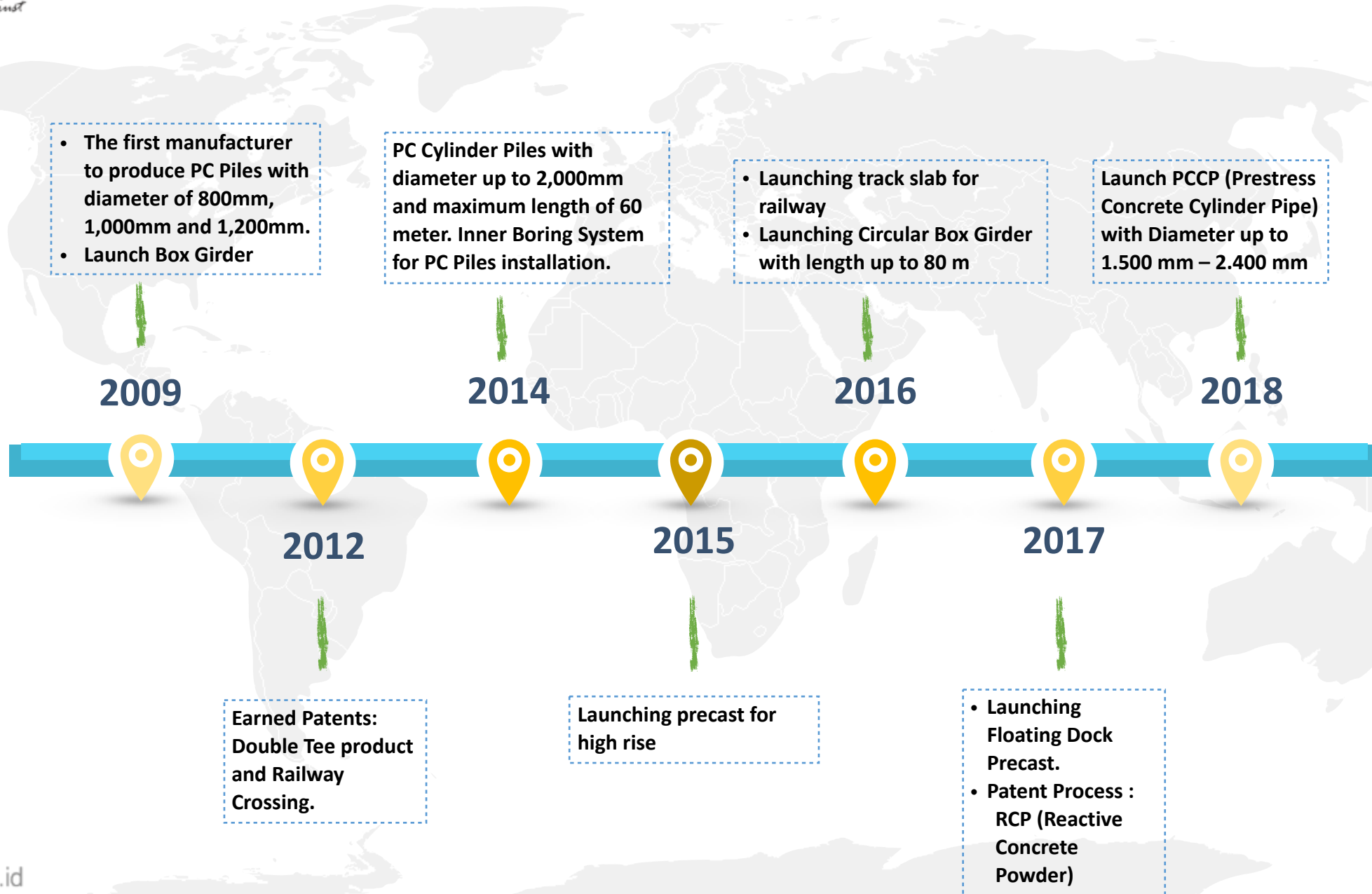


SUSTAINABILITY INNOVATION





SUSTAINABILITY INNOVATION





BUSINESS LINE

MATERIALS

- > QUARRY CIGUDEG
- > QUARRY SOUTH LAMPUNG
- > QUARRY DONGGALA



ENGINEERING

- > STUCTURE LAB.
- > PRECAST CONCRETE TECHNOLOGY LAB.



PRODUCTION

- > CENTRIFUGAL
- > NON CENTRIFUGAL
- > READYMIX



INSTALLATION

- > POST-TENSIONING
- > INNER-BORING
- > LAUNCHING GANTRY





BUSINESS LINE: **MATERIALS**



QUARRY CIGUDEG

Area: 41.3 Ha

Cap.: 315 tons/hour



QUARRY SOUTH LAMPUNG

Area: 44.5 Ha

Cap.: 343 tons/hour



QUARRY DONGGALA

Area: 35.3 Ha

Cap.: 284 tons/hour



BUSINESS LINE: ENGINEERING



LABORATORY

Aims to support the research for WIKA Beton's projects, and expected to be the research center of precast technology in the future.





BUSINESS LINE: ENGINEERING

Research Results :



BOX CULVERT



J SHAPE & C SHAPE



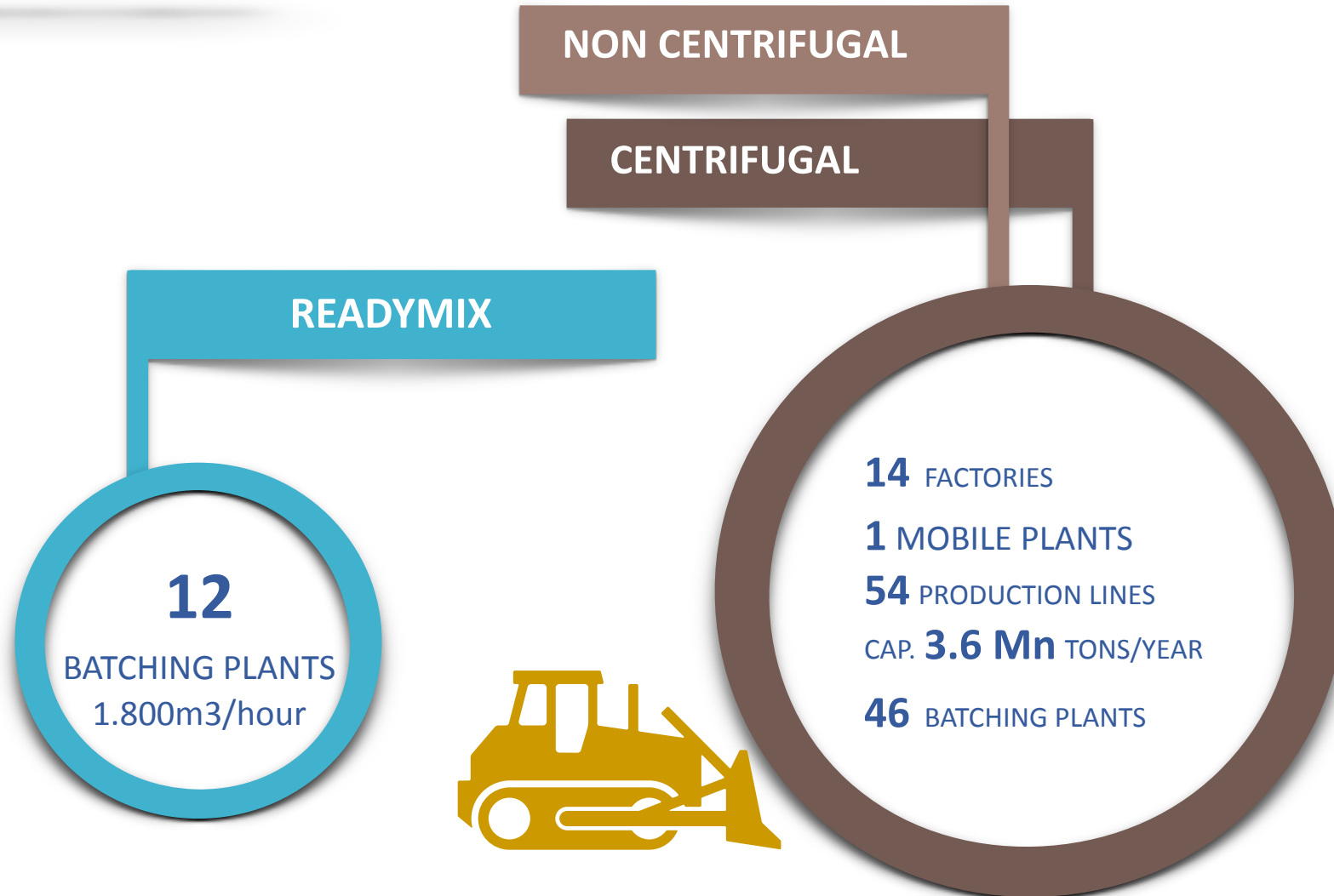
**REINFORCED CYLINDER
PILE**



PIER PRECAST SEGMENTAL



BUSINESS LINE: PRODUCTION





BUSINESS LINE: PRODUCTION

CENTRIFUGAL

PC PILES



PC POLES



PC PIPES



PC WALL



PC CYLINDER PILE





BUSINESS LINE: PRODUCTION

NON-CENTRIFUGAL

BRIDGE CONCRETE



TUNNEL



RAILWAY CONCRETE



BUILDING AND HOUSING



HOLLOW CORE SLAB



RETAINING WALL



MARINE CONCRETE





BUSINESS LINE: INSTALLATION

INNER-BORING



5 INNER-BORING
MACHINES

POST-TENSIONING



84 POST-TENSION
TOOLS

LAUNCHING GANTRY



5 LAUNCHING
GANTRIES

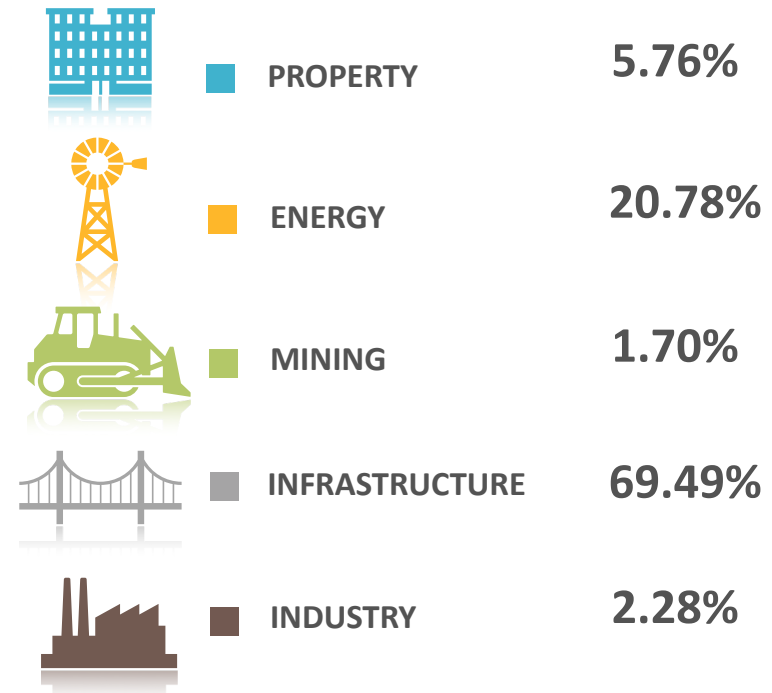


TOP 10 PROJECTS

Top 10 Current Projects in 4Q18

No	Projects	Amount
1	Kereta Cepat Jakarta - Bandung HSR Section	Rp 1490,00 Bn
2	Dermaga Kijing - Mempawah	Rp 430,57 Bn
3	Dermaga KBN - Marunda	Rp 226,69 Bn
4	Toll Kunciran Cengkareng	Rp 223,98 Bn
5	Pembangunan Pengaman Muara Sungai Ijo Kebumen	Rp 115,59 Bn
6	Pengadaan Box Girder	Rp 109,85 Bn
7	PLTGU Tambak Lorok	Rp 103,23 Bn
8	Golf Island 2018	Rp 102,03 Bn
9	Tangguh Ekspansion Projec	Rp 99,20 Bn
10	Jembatan Sungai Tondano	Rp 92,94 Bn

Customer Profile based on Business Line in 4Q18 (Percentage from New Contract)

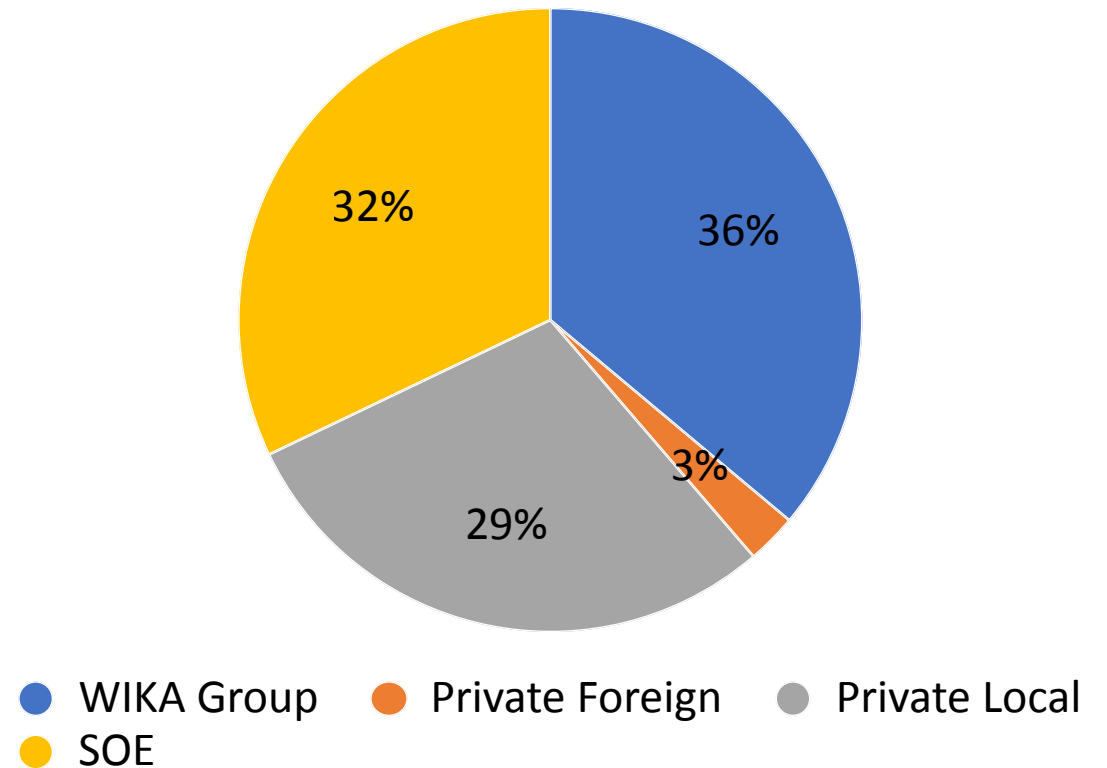




CUSTOMER PROFILE

No	Projects	Percentage
1	WIKA Group	36,1%
2	PT Perusahaan Listrik Negara (Persero)	11,4%
3	PT Hutama Karya (Persero) Tbk	4,6%
4	Waskita Group	2,5%
5	PT Usaha Multi Guna	2,2%
6	PT Adhi Karya (Persero)Tbk	2,0%
7	CSTS Joint Operation	1,3%
8	Mitsui Eng. Shipbuilding Co. Ltd.	1,3%
9	PT Pembangunan Perumahan (Persero) Tbk	1,0%
10	PT Murinda Iron Steel	1,0%

Customer Profile based on Business Line in 4Q18
(Percentage from Revenue)





Projects Update

COMPANY UPDATE

High Speed Railway Project



- High Speed Railway Project, length: 142 km
- This Project has been started since 2018 and estimated to be finished on 2020
- WIKA Beton supply Ready Mix, Precast Product (slab track)

COMPANY UPDATE

A.P PETTARANI ELEVATED TOLL ROAD



- Elevated Tollway based in Makassar, South Sulawesi. With the total length: 4,3 km. This construction build in existing road with bustle area.
- Private Funding Project
- Designed by WIKA Beton
- Started on May 2018 and finish target in the beginning 2020

COMPANY UPDATE

BALIKPAPAN – SAMARINDA TOLL ROAD



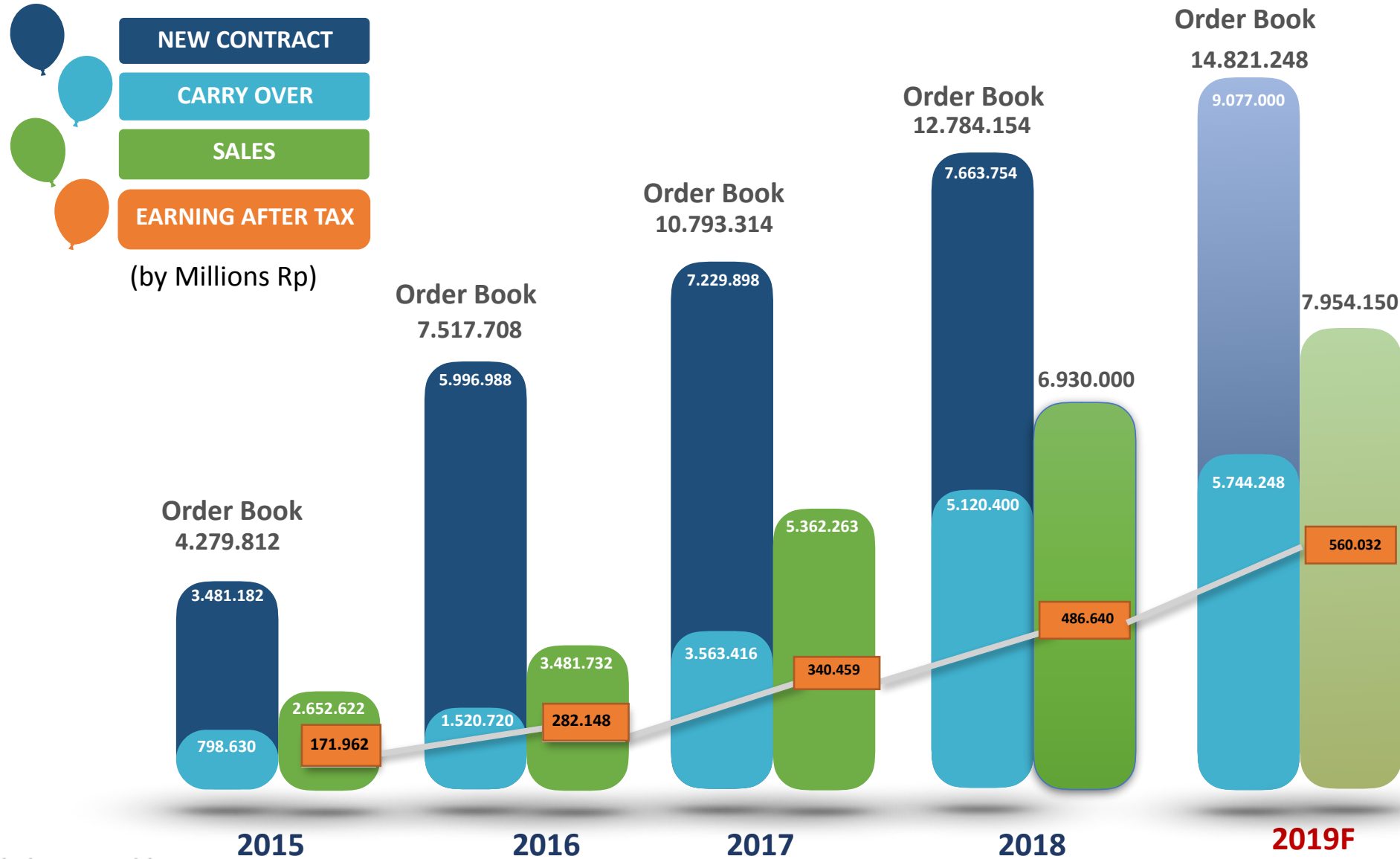
- Tollway from Balikpapan to Samarinda, length: 99 km
- One of Pilot Project for Developing Borneo Island
- This project start from Year 2015 and finish target in 2019.
- WIKA Beton supply Ready Mix, Precast Product and service



Financial Highlight



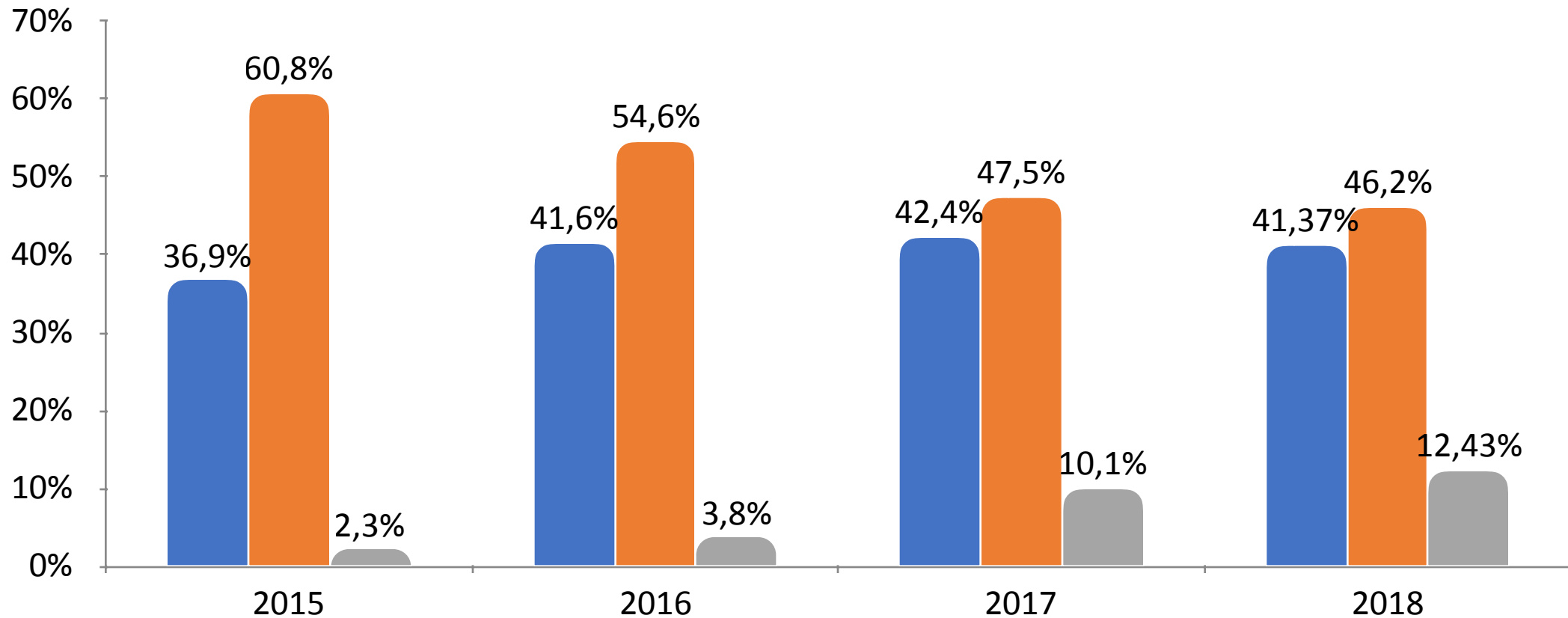
TOTAL CONTRACT, SALES , EARNING AFTER TAX





REVENUE CONTRIBUTION

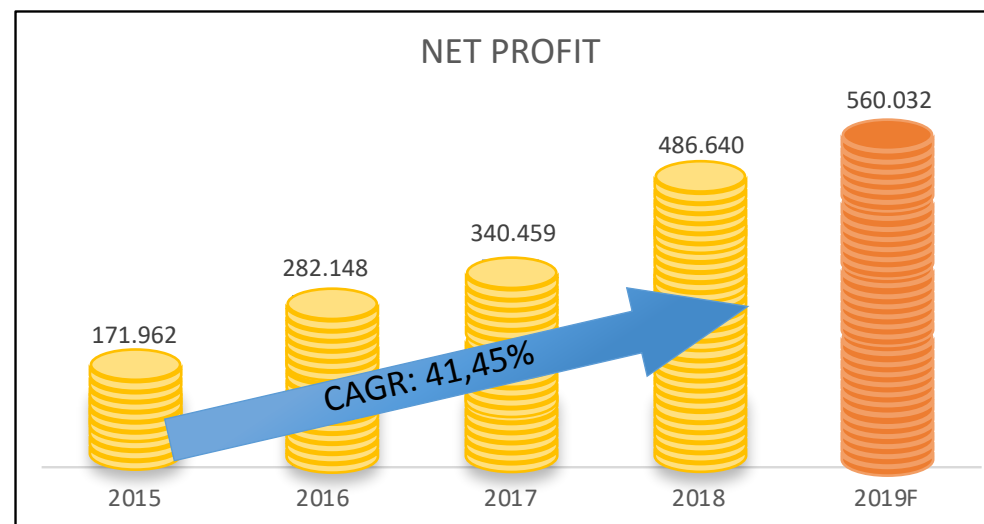
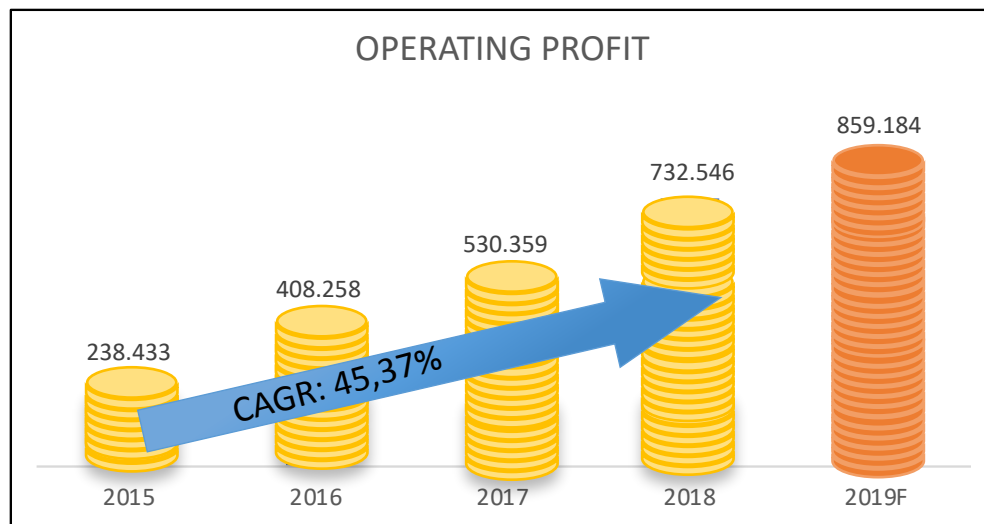
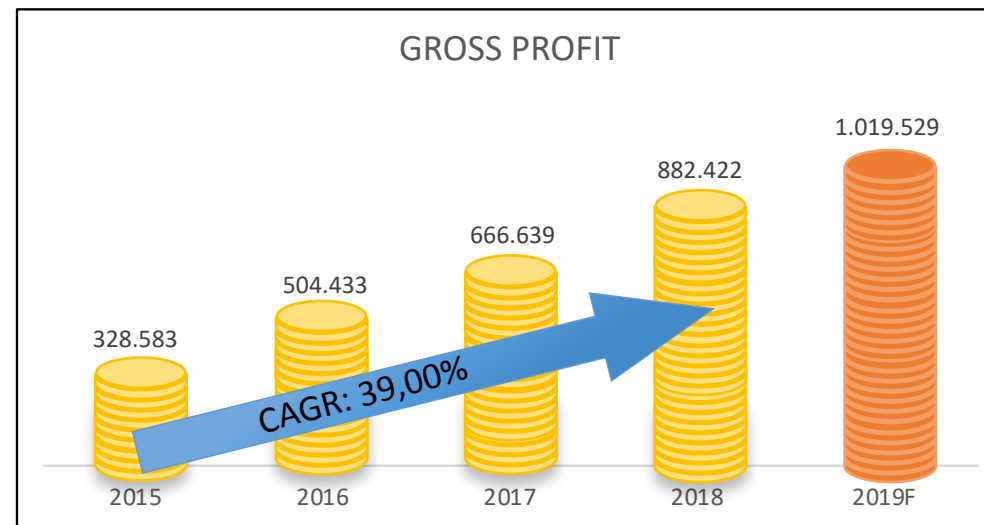
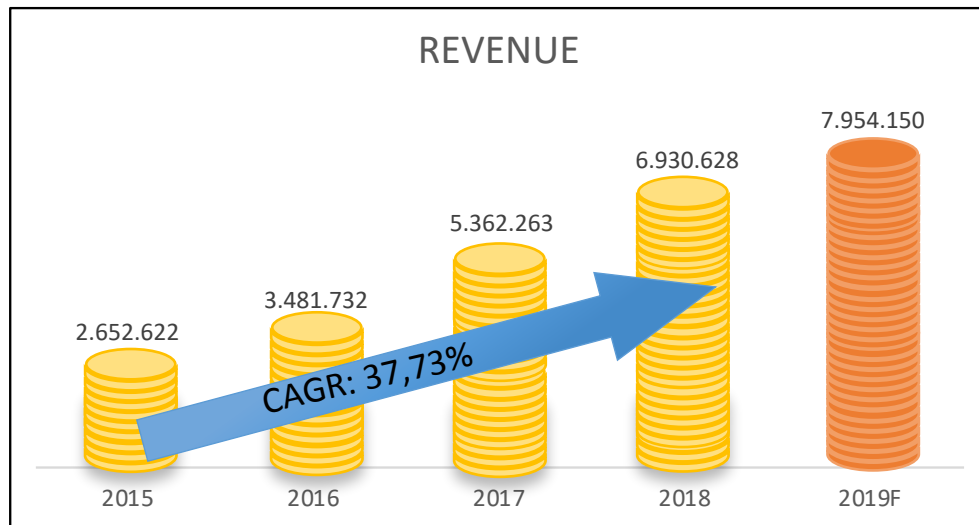
■ Non Centrifugal ■ Centrifugal ■ Service





INCOME STATEMENT SUMMARY

IN MILLION RUPIAH





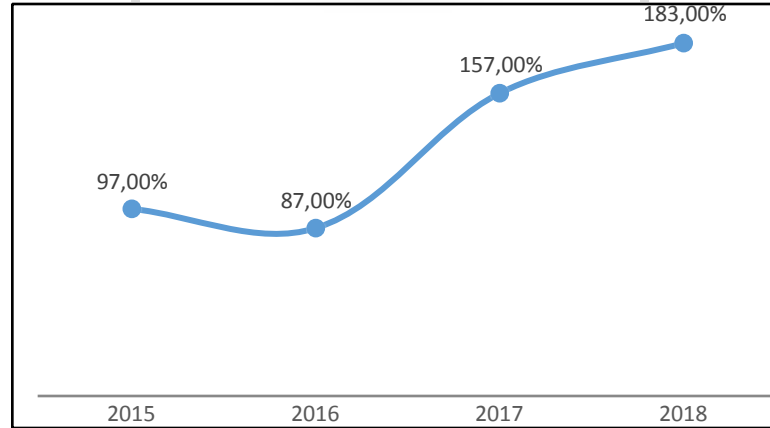
CONSOLIDATED CASH FLOW

Description	2014	2015	2016	2017	2018
Operation Activities	192.010	458.415	(79.247)	556.091	733,379
Investment Activities	(790.214)	(472.119)	(482.388)	(531.585)	(439.849)
Financing Activities	1.186.279	(201.140)	80.216	270.985	(66.851)
Beginning Balance Of Cash and Equivalent	450.399	1.038.475	823.631	342.211	637.755
Ending Balance Of Cash and Equivalent	1.038.475	823.631	342.211	637.755	865.016

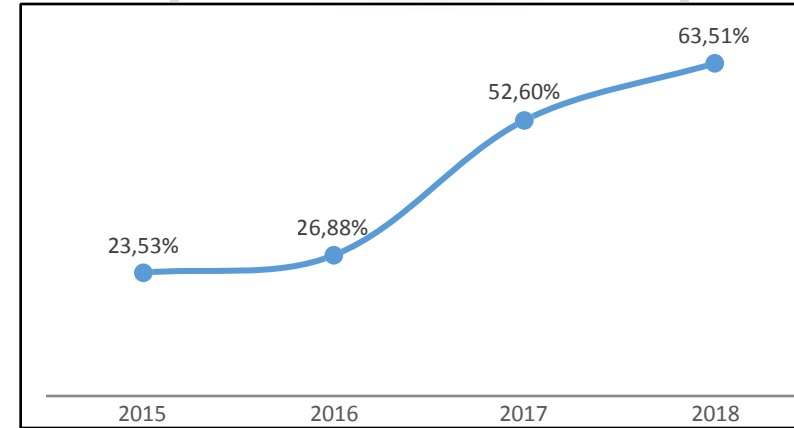


FINANCIAL RATIO

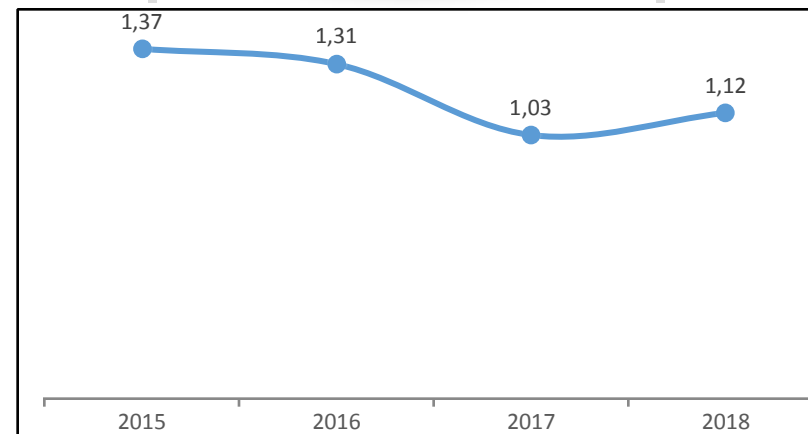
Debt To Equity Ratio (DER)



Gearing Ratio (Equity)

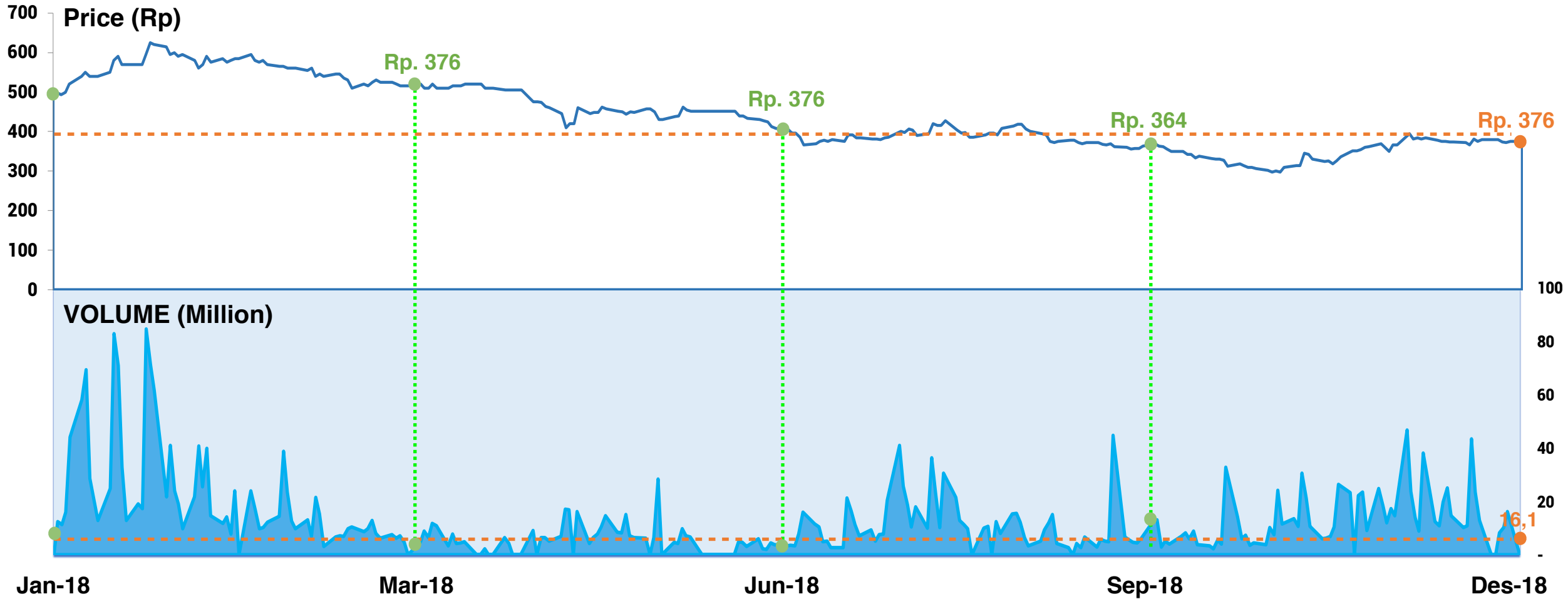


Current Ratio (X)





STOCK PERFORMANCE





Analyst Report

No	Name	Company	Target Price	Recomendation	Date
1	Maria Renata	Danareksa	600	buy	27-Feb-19
2	Edbert Surya	Mandiri Sekuritas	580	buy	27-Feb-19
3	Maskun Ramli	UOB Kay Hian	675	buy	19-Feb-19
4	Akhmad Nurcahyadi	Samuel Sekuritas Indonesia	484	buy	29-Jan-19
6	Anthony Angkawijaya	PT Sinarmas Sekuritas	480	add	03-Jan-19
7	Joey Faustian	Indo Premier Securities	500	buy	27-Dec-18
9	Victor Stefano	DBS Bank	550	buy	13-Dec-18
10	Nico Laurens	Panin Sekuritas	480	buy	28-Nov-18
11	Adrianus Bias Prasuryo	UOB Kay Hian	580	buy	19-Nov-18
12	Michael Ramba	BCA Sekuritas	550	buy	19-Nov-18
13	Maxi Liesyaputra	BNI Securities	810	buy	02-Nov-18
14	Arief Budiman	Ciptadana Sekuritas	570	buy	31-Oct-18
15	Ariyanto Jahja	Credit Suisse	540	neutral	27-Aug-18



TERIMA KASIH



Innovation and Trust

PT Wijaya Karya Beton Tbk.

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