

PT Wijaya Karya Beton Tbk

2Q 2018

COMPANY PROFILE

BOARD OF DIRECTOR



VISION, MISSION & CORE VALUE



VISION

“To be the foremost precast concrete company in engineering, production, and installation (EPI) In Southeast Asia.”

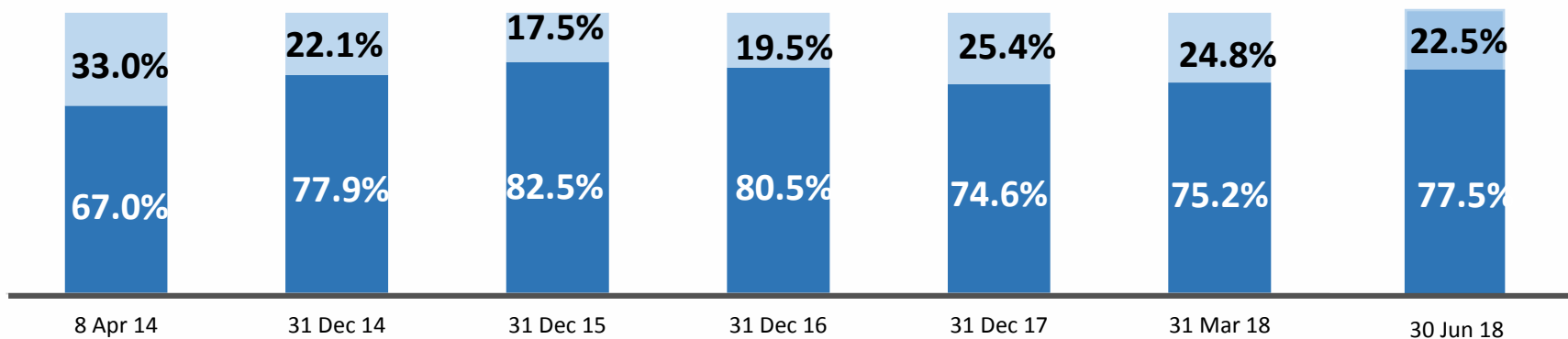
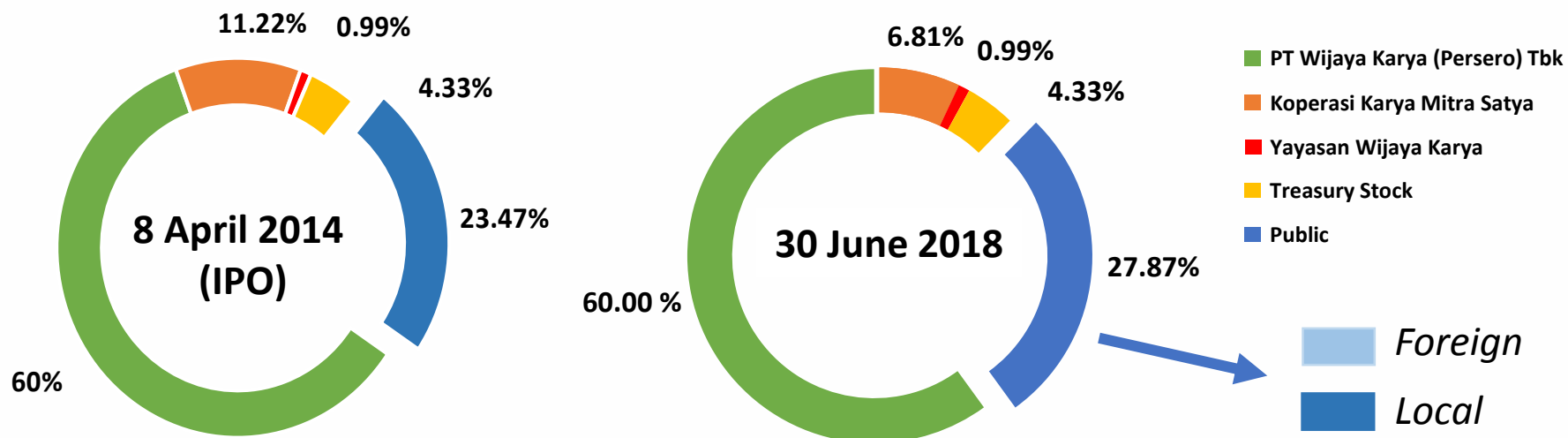
MISSION

- Providing excellent & competitive products and services in EPI and fulfill the expectation of customers.
- Providing added value through business process which meets the requirements & expectation of the key stakeholders.
- Implementing best practices of integrated management system & technology to improve efficiency, quality, occupational health & safety which are environmentally insight.
- Continuously growing together with business partners.
- Enhancing the competences and the employees welfare.

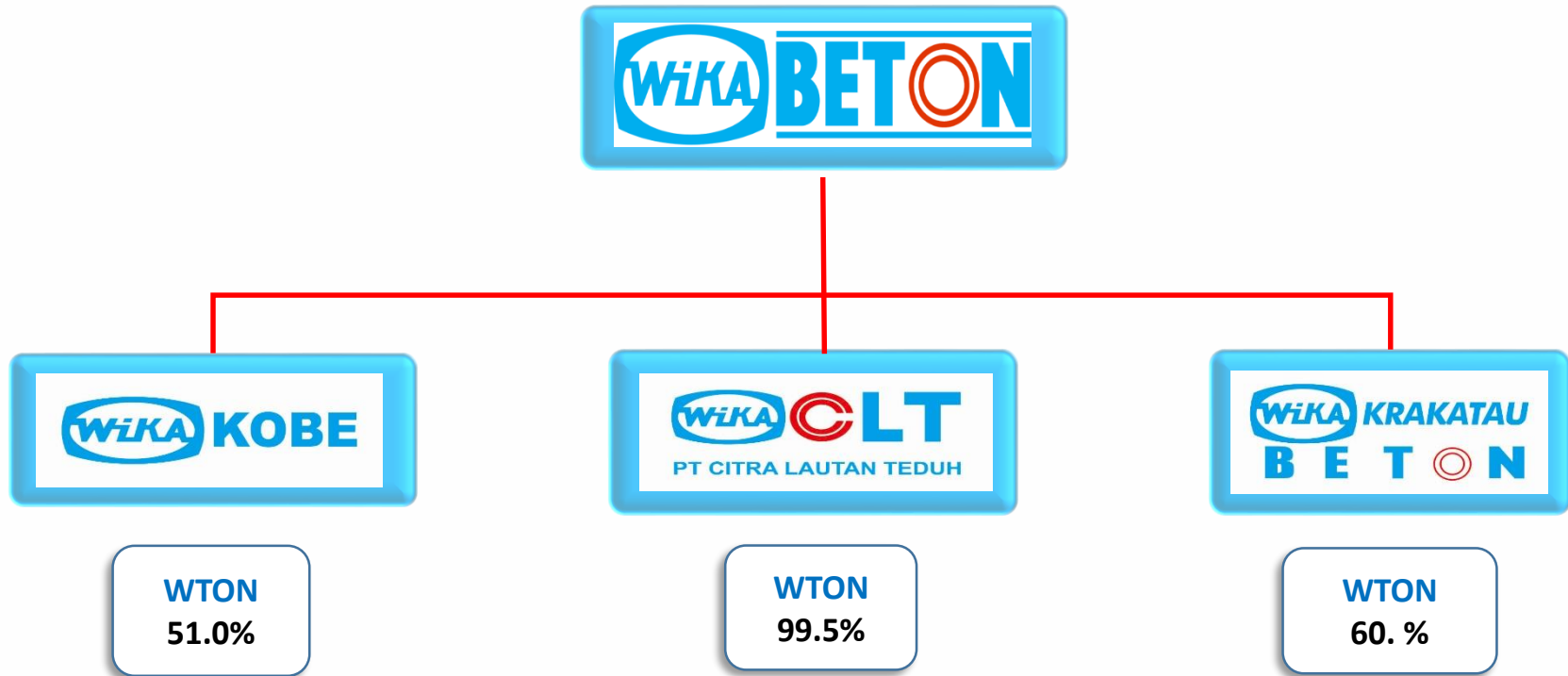
CORE VALUE



SHAREHOLDERS



BUSINESS PORTFOLIO



Associated Company :



WTON
49.0%

COVERAGE AREA

 **14 FACTORIES, 1 MOBILE PLANT**

 **6 SALES AREA**

 **2 REPRESENTATIVE OFFICE**

 **3 SUBSIDIARIES, 1 ASSOCIATED COMPANY**

 **3 QUARRY PLANT**



Installment Capacities 3.4 million ton per year

BUSINESS LINES

MATERIALS



QUARRY SOUTH LAMPUNG

QUARRY CIGUDEG

QUARRY DONGGALA

ENGINEERING



STRUCTURE LABORATORY

**PRECAST CONCRETE
TECHNOLOGY LABORATORY**

PRODUCTION



CENTRIFUGAL

NON CENTRIFUGAL

READYMIX

INSTALLATION



POST-TENSIONING

INNER-BORING

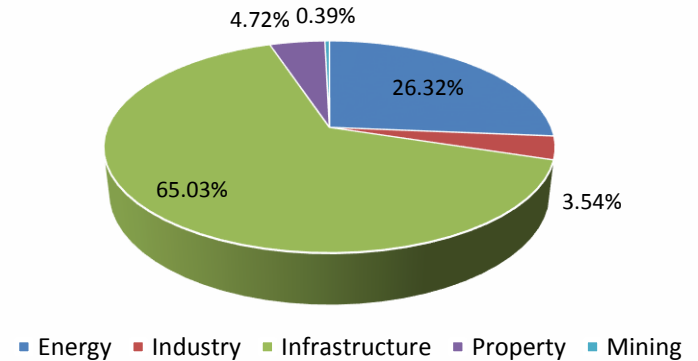
ERECTION & INSTALLATION

CUSTOMER PROFILE

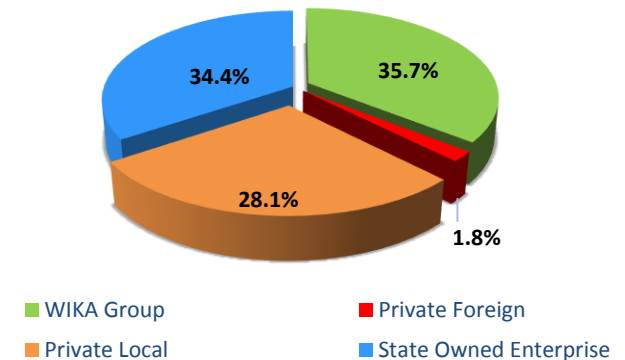
Top 10 Current Projects in 2Q 2018

No	Projects
1	Dermaga Kijing - Mempawah
2	Kereta Cepat Jakarta – Bandung (HSR)
3	Tol Kunciran Cengkareng
4	Dermaga KBN - Marunda
5	Pemb. Pengaman Muara Sungai Ijo Kebumen
6	Pengadaan Box Girder MBK 4 & 5
7	PLTGU Tambak Lorok Semarang
8	Jembatan Sungai Tondano
9	Tol Balikpapan - Samarinda
10	Pengadaan Tiang Beton Terpasang PT. PLN NAD

Customer Profile based on Business Line in 2Q 2018 (Percentage from New Contract)



Customer Profile based on Ownership in 2Q 2018 (Percentage from Revenue)



COMPANY UPDATE

BALIKPAPAN – SAMARINDA TOLL ROAD



- Tollway from Balikpapan to Samarinda, length: 99 km
- One of Pilot Project for Developing Borneo Island
- This project start from Year 2015 and finish target in 2019.
- WIKA Beton supply Ready Mix, Precast Product and service
- Progress Project barely 40%

COMPANY UPDATE

A.P PETTARANI ELEVATED TOLL ROAD



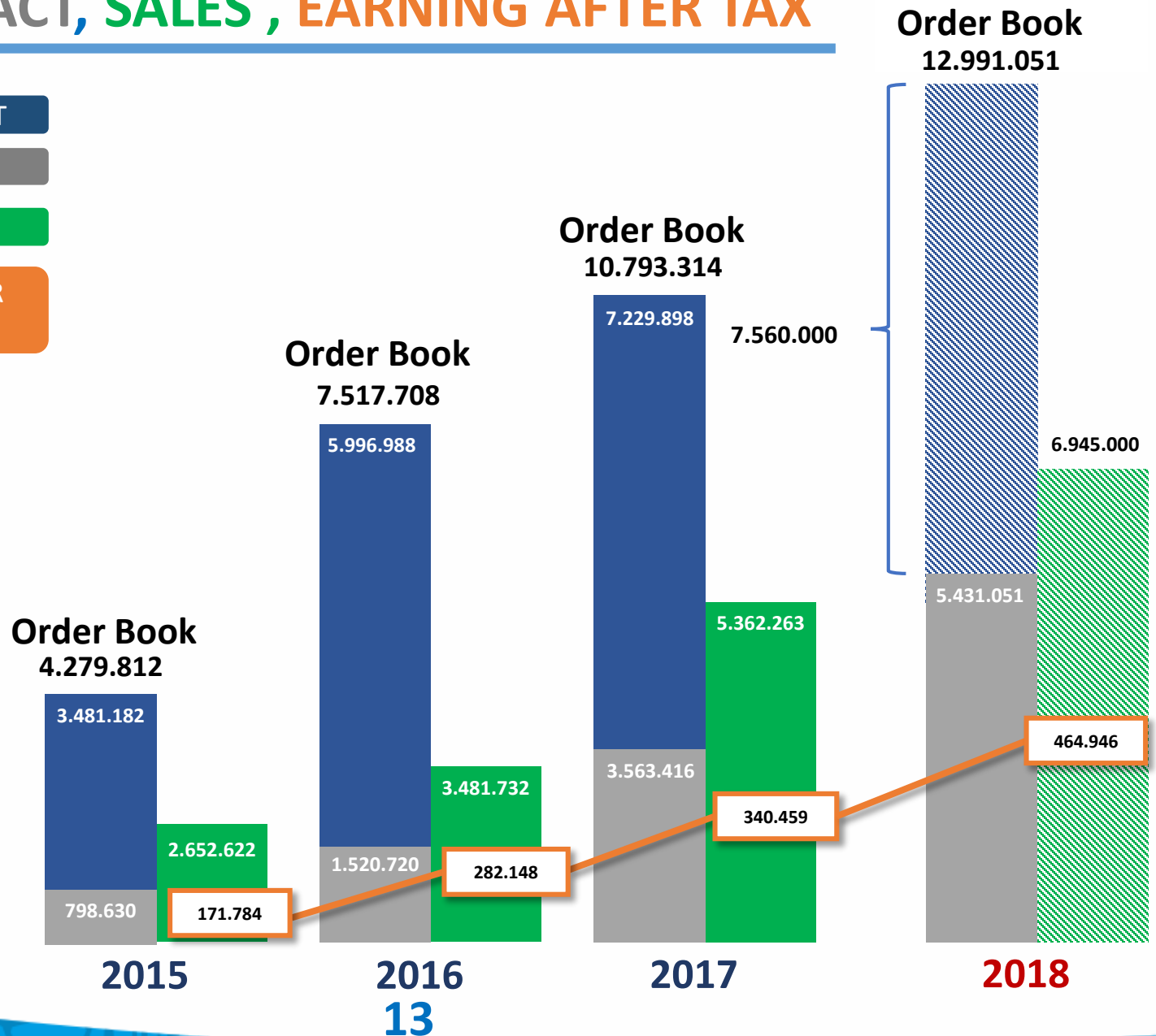
- Elevated Tollway based in Makassar, Sulawesi length: 4,3 km, This construction build in existing road with bustle area
- Private Funding Project
- Main Contractor by Wika Beton
- Started on May 2018 and finish target in the beginning 2020

FINANCIAL HIGHLIGHT

TOTAL CONTRACT, SALES , EARNING AFTER TAX



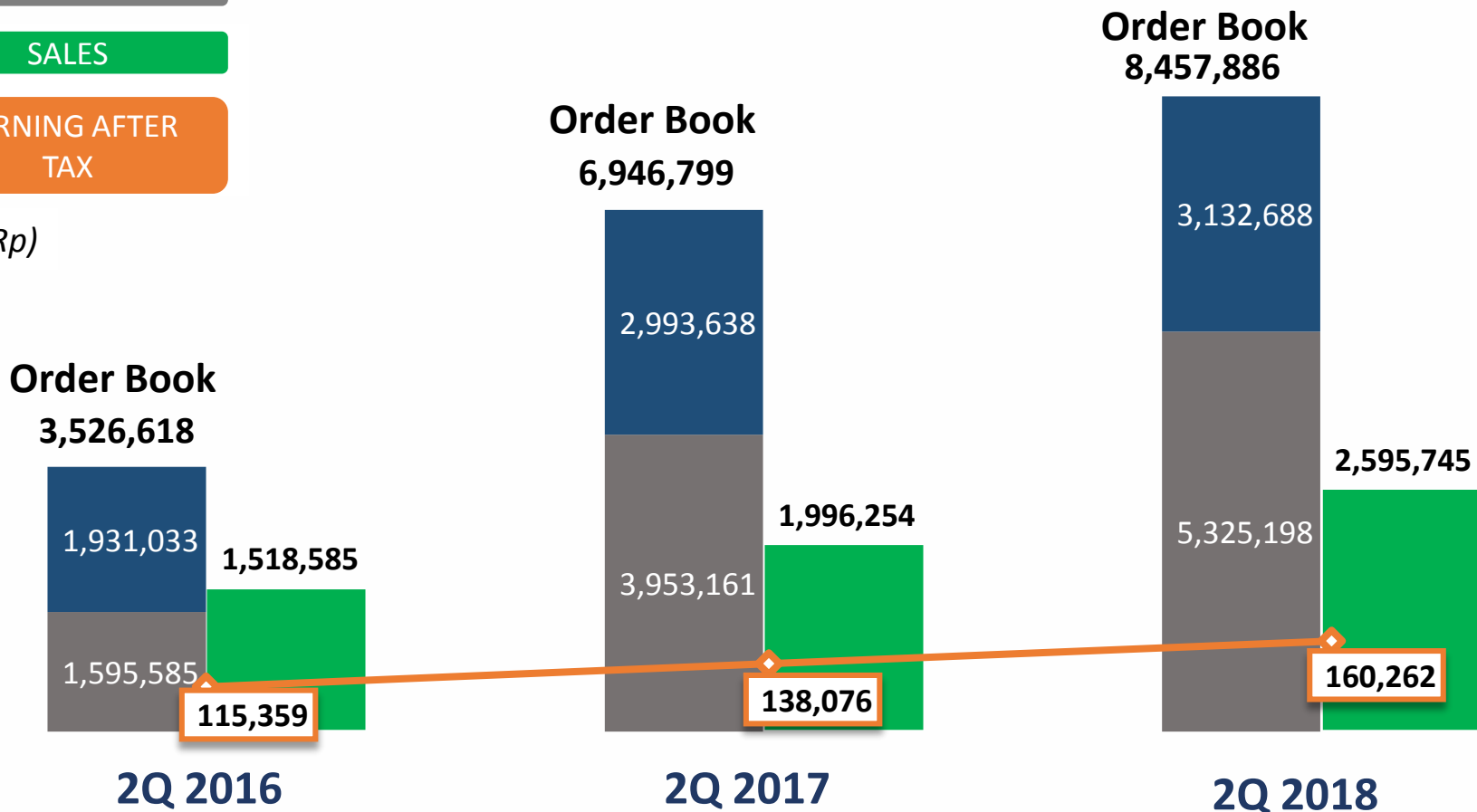
(by Millions Rp)



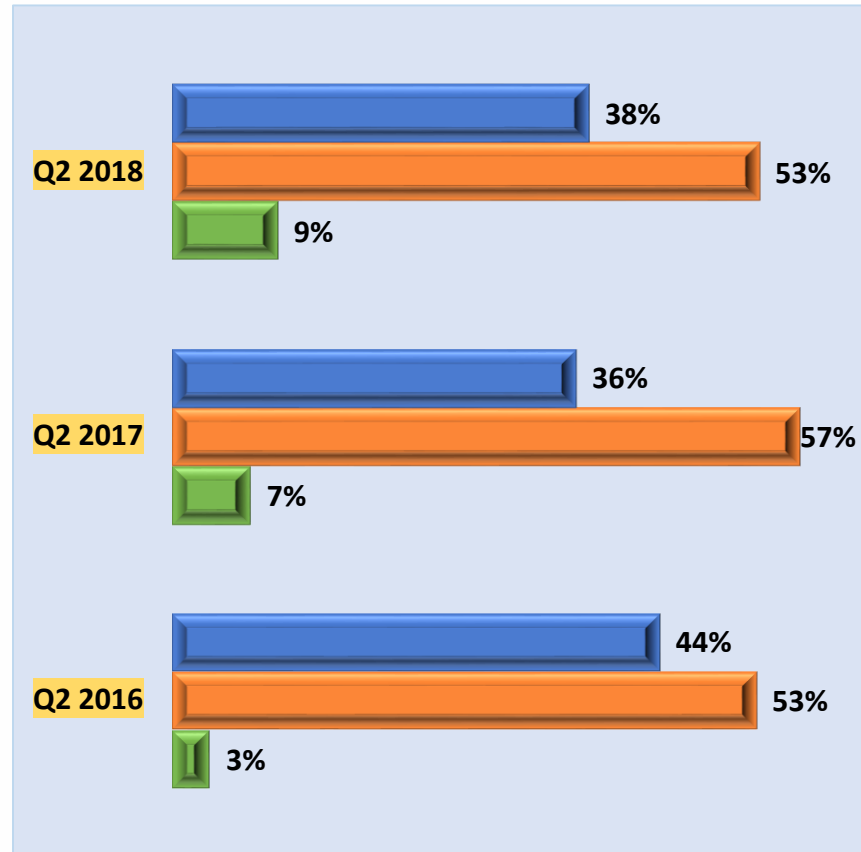
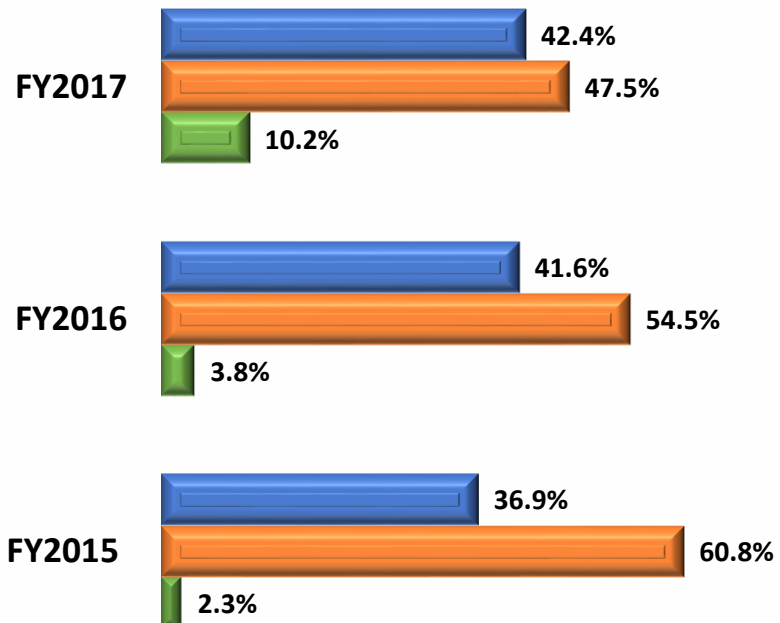
TOTAL CONTRACT 2Q 2016, 2017 & 2018



(by Millions Rp)

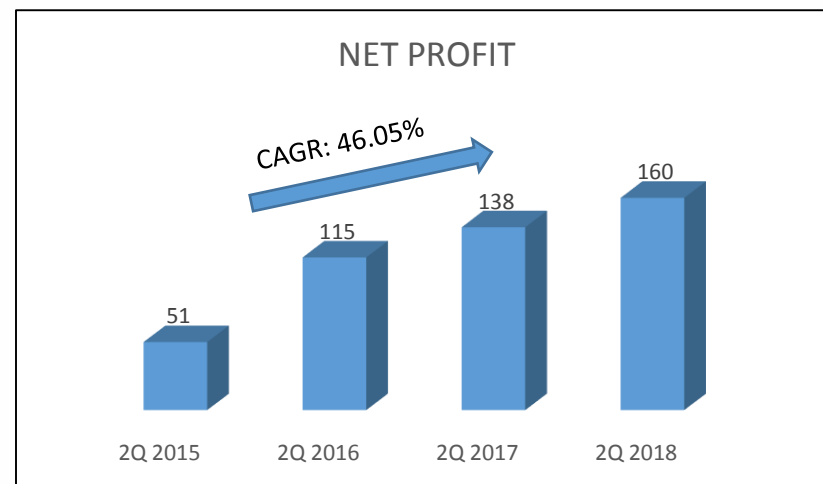
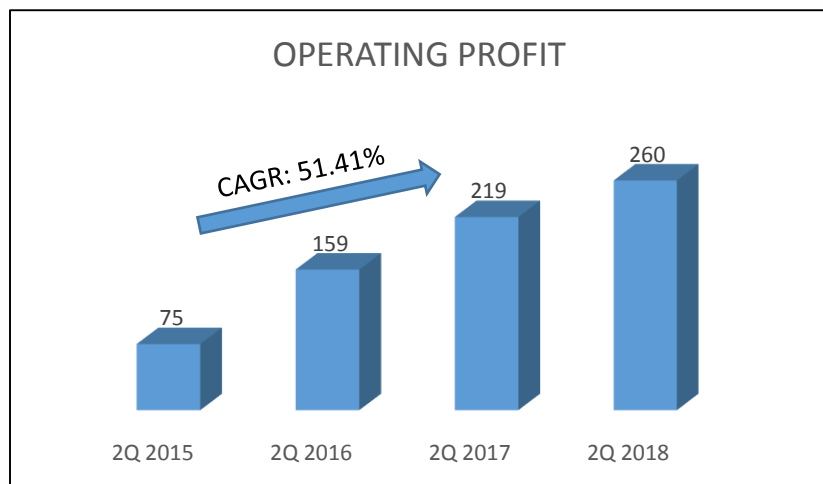
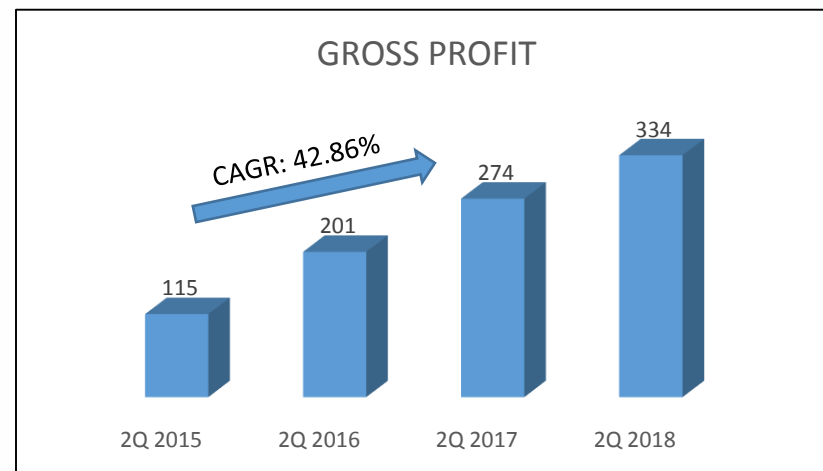
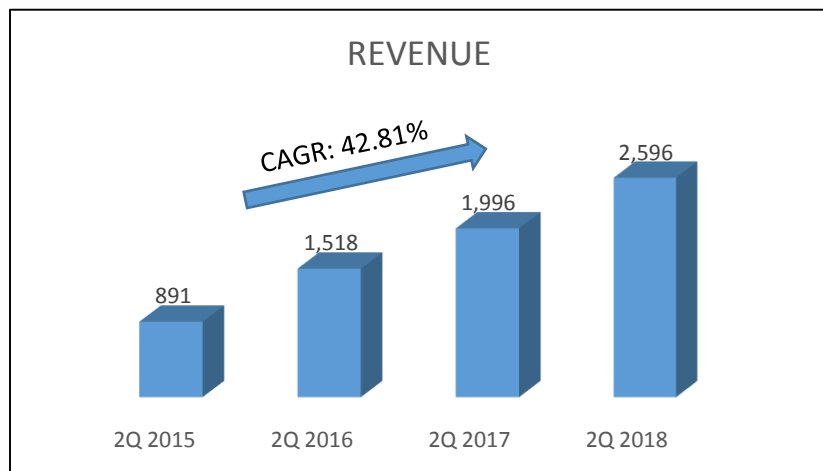


REVENUE CONTRIBUTION



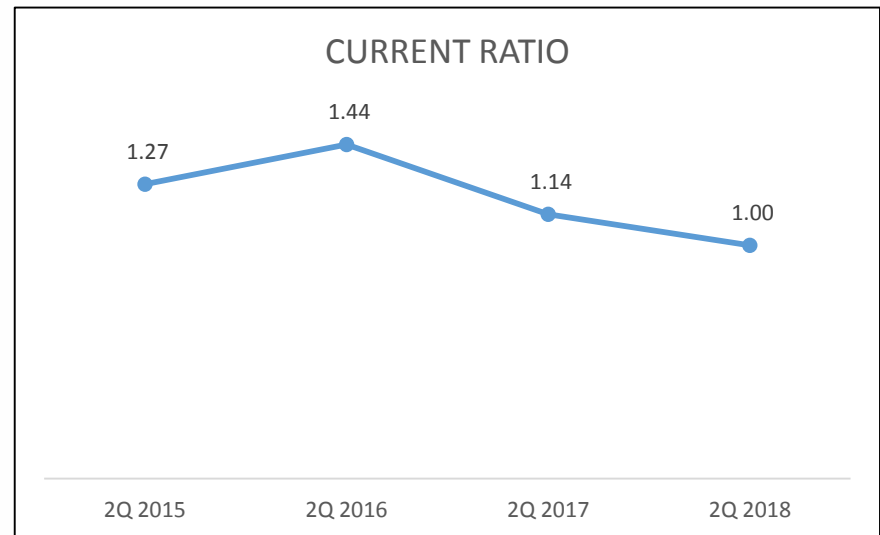
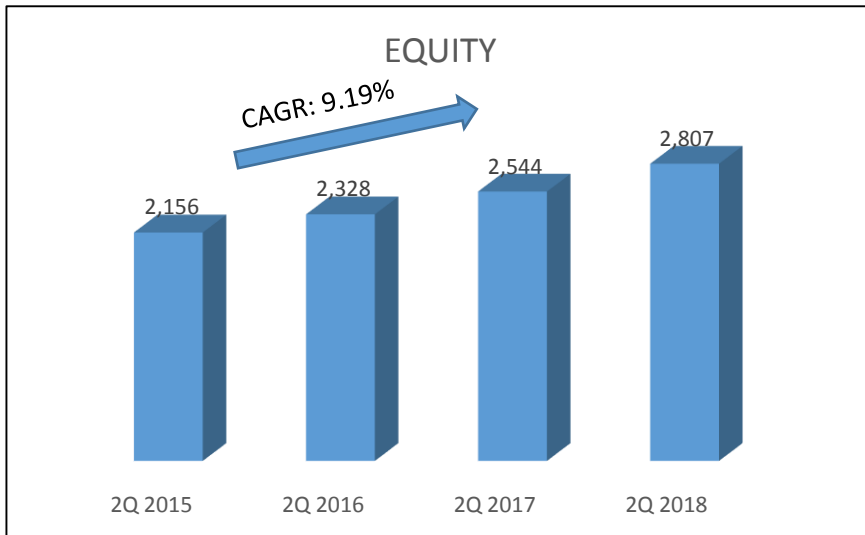
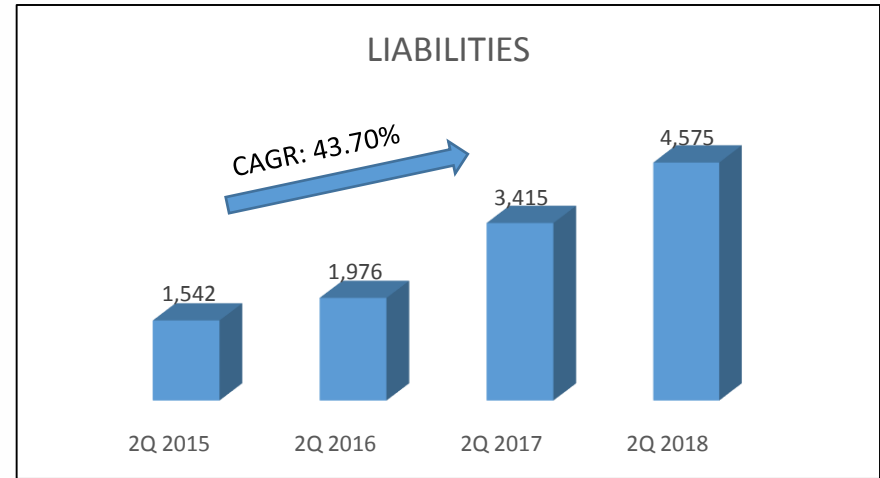
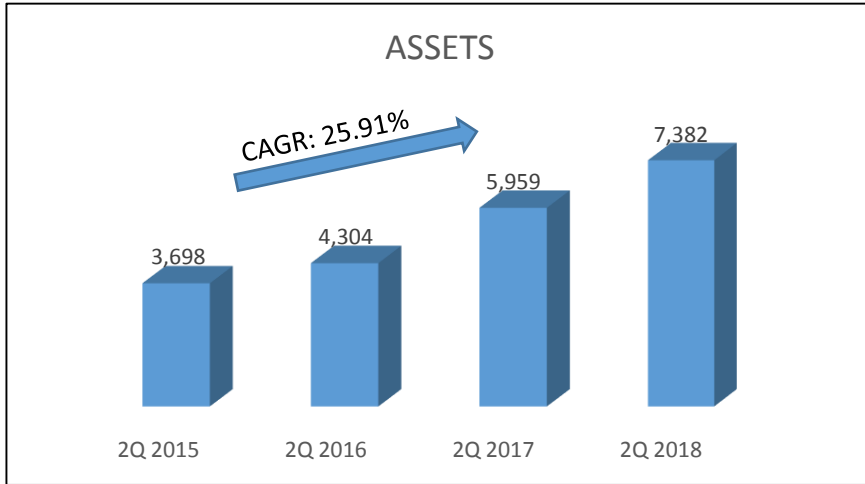
INCOME STATEMENT SUMMARY

IN BILLION RUPIAH



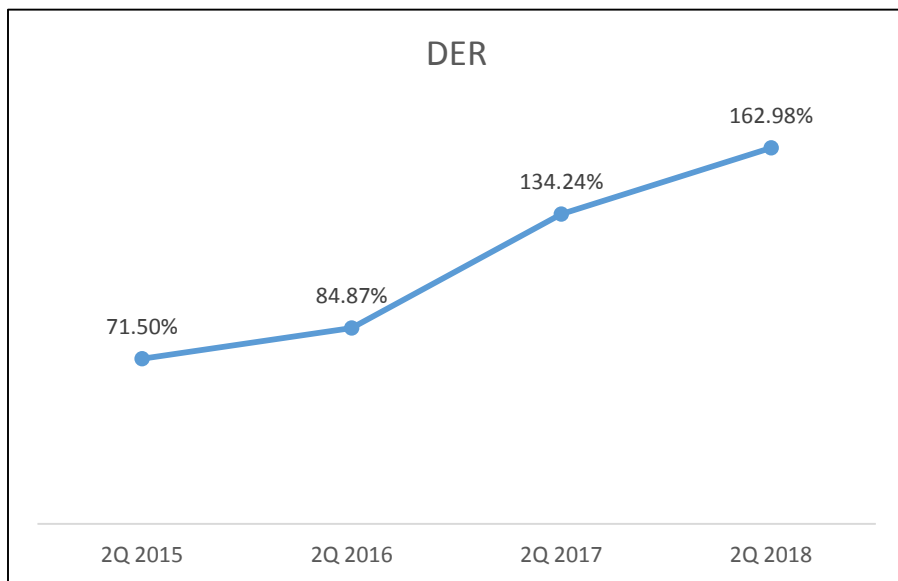
FINANCIAL SUMMARY

IN BILLION RUPIAH

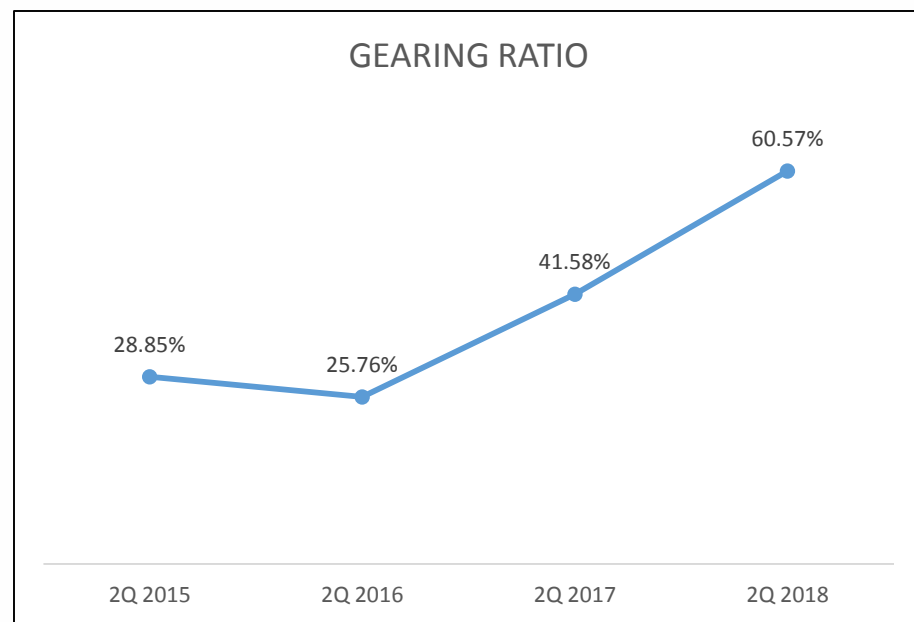


FINANCIAL RATIO

Debt To Equity Ratio (DER)



Gearing Ratio (Equity)



Terima Kasih

PT Wijaya Karya Beton Tbk.

