

PT Wijaya Karya Beton Tbk

FY2017

COMPANY PROFILE

VISION, MISSION & CORE VALUE



VISION

“To be the foremost precast concrete company in engineering, production, and installation (EPI) In Southeast Asia.”

MISSION

- Providing excellent & competitive products and services in EPI and fulfill the expectation of customers.
- Providing added value through business process which meets the requirements & expectation of the key stakeholders.
- Implementing best practices of integrated management system & technology to improve efficiency, quality, occupational health & safety which are environmentally insight.
- Continuously growing together with business partners.
- Enhancing the competences and the employees welfare.

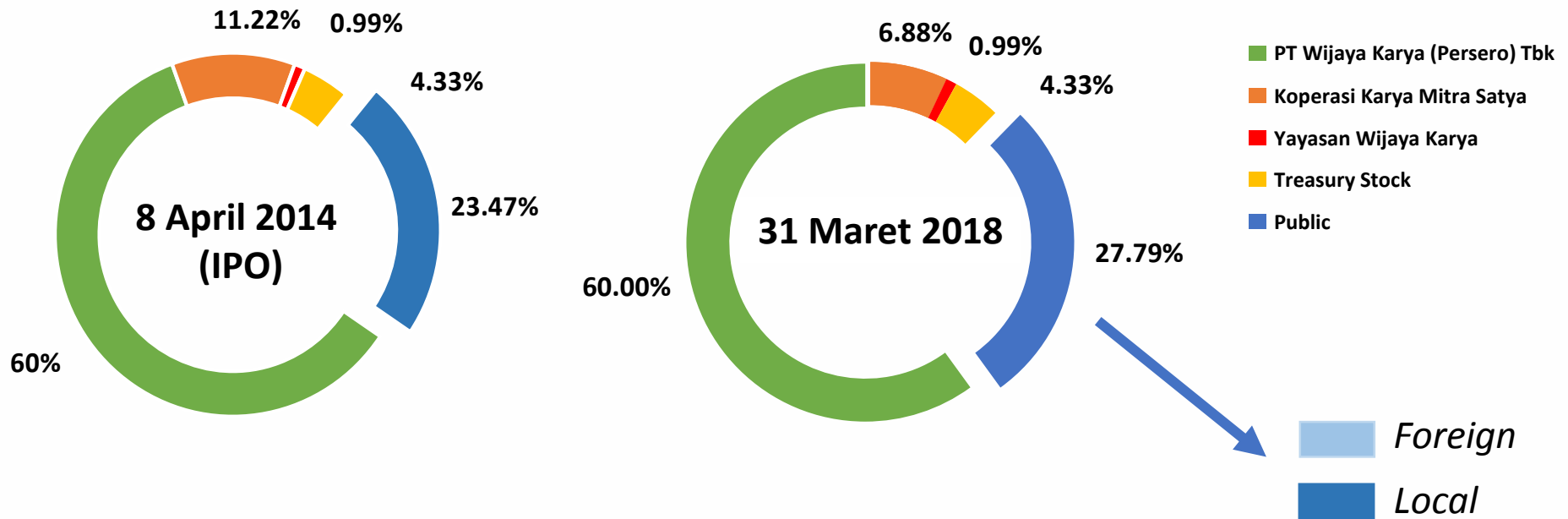
CORE VALUE

Agility

Caring

Excellence

SHAREHOLDERS



8 Apr 14

31 Dec 14

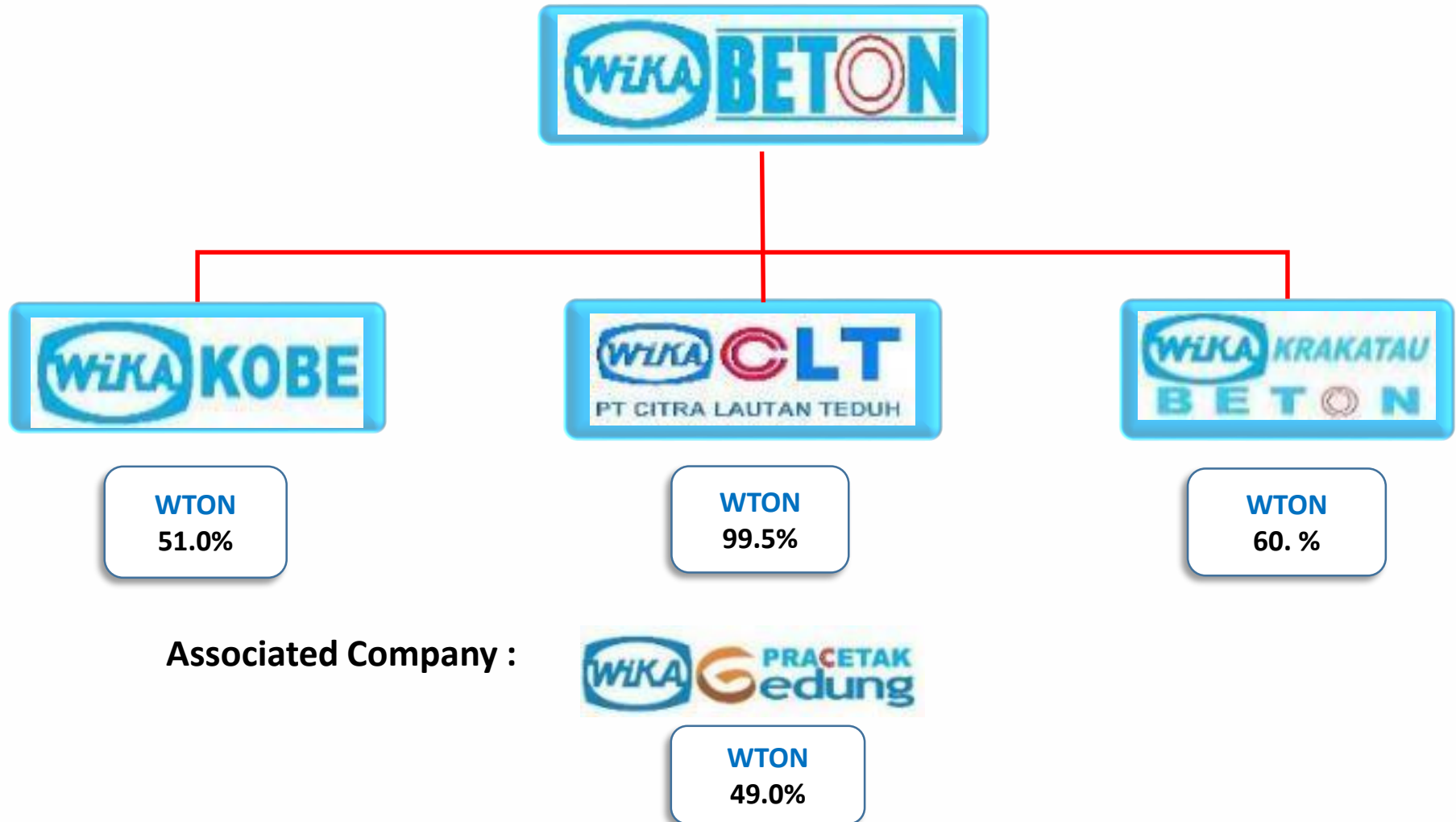
31 Dec 15

31 Dec 16

31 Dec 17

31 Mar 18

CORPORATE STRUCTURE



MANAGEMENT CORPORATE



Hadian Pramudita
President Director



Kuntjara
Operation Director I



Hari Respati
Operation Director II



Siddik Siregar
Operation Director III



Mursyid
*Human Capital &
Business Development
Director*



Mohammad Syafii
Financial Director



Sidiq Purnomo
Independent Director



Bambang Pramujo
President Commissioner



A. Boediono
Commissioner



Yohanes B.P Hadi
Commissioner



Herry Trisaputra Zuna
Commissioner



Yustinus Prastowo
*Independent
Commissioner*



Asfiah Mahdiani
*Independent
Commissioner*



Priyo Suprobo
*Independent
Commissioner*

New

COVERAGE AREA

 14 FACTORIES, 1 MOBILE PLANT

 6 SALES AREA

 2 REPRESENTATIVE OFFICE

 3 SUBSIDIARIES, 1 ASSOCIATED COMPANY

 3 QUARRY PLANT



Installment Capacities 3.3 million ton per year

Per 1 March 2018

PRODUCTION FACILITIES

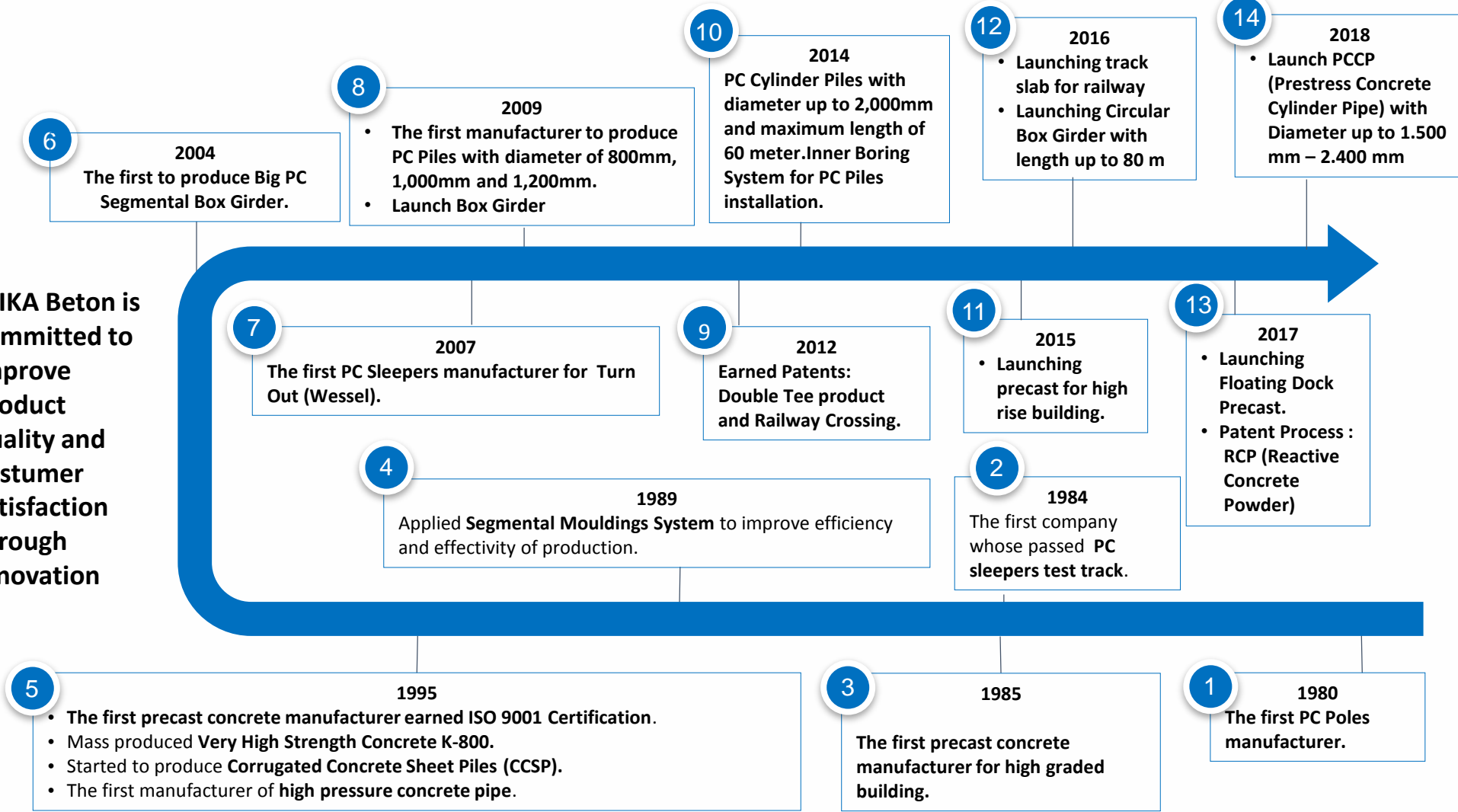
FACTORIES	LAND AREA	LINES
North Sumatra	5.0 Ha	6
Lampung	6.1 Ha	5
South Lampung	31.3 Ha	4
Bogor	13.2 Ha	8
Karawang	13.8 Ha	4
Subang	50.0 Ha	2
Majalengka	6.5 Ha	3
Boyolali	4.1 Ha	6
Pasuruan 1	6.9 Ha	5
Pasuruan 2	6.0 Ha	2
South Sulawesi 1	3.0 Ha	3
South Sulawesi 2	7.8 Ha	2
North Sumatra Mobile Plant	-	1
Quarry Cigudeg	43.1 Ha	-
Quarry Donggala	23.7 Ha	-
Quarry South Lampung	42.7 Ha	-
PT Citra Lautan Teduh	27.5 Ha	2
PT WIKA Kobe	3.5 Ha	2
PT WIKA Krakatau Beton	3.0 Ha	-
Others	0.4 Ha	-
TOTAL	297.6 Ha	55

BATCHING PLANT 46 UNIT



SUSTAINABILITY INNOVATION

WIKA Beton is committed to improve product quality and customer satisfaction through innovation



STRATEGIC BUSINESS UNIT

CENTRIFUGAL PRODUCT



PC POLES



PC PILES



PC CYLINDER PILE



PC WALL



PC PIPES

STRATEGIC BUSINESS UNIT

NON-CENTRIFUGAL PRODUCT (1/2)



BRIDGE CONCRETE



RAILWAY CONCRETE



TUNNEL



HOLLOW CORE SLAB

STRATEGIC BUSINESS UNIT

NON-CENTRIFUGAL PRODUCT (2/2)



**RETAINING WALL
CONCRETE**



BUILDING AND HOUSING



MARINE CONCRETE

STRATEGIC BUSINESS UNIT

SERVICES



POST-TENSION



QUARRY & CRUSHING PLANT



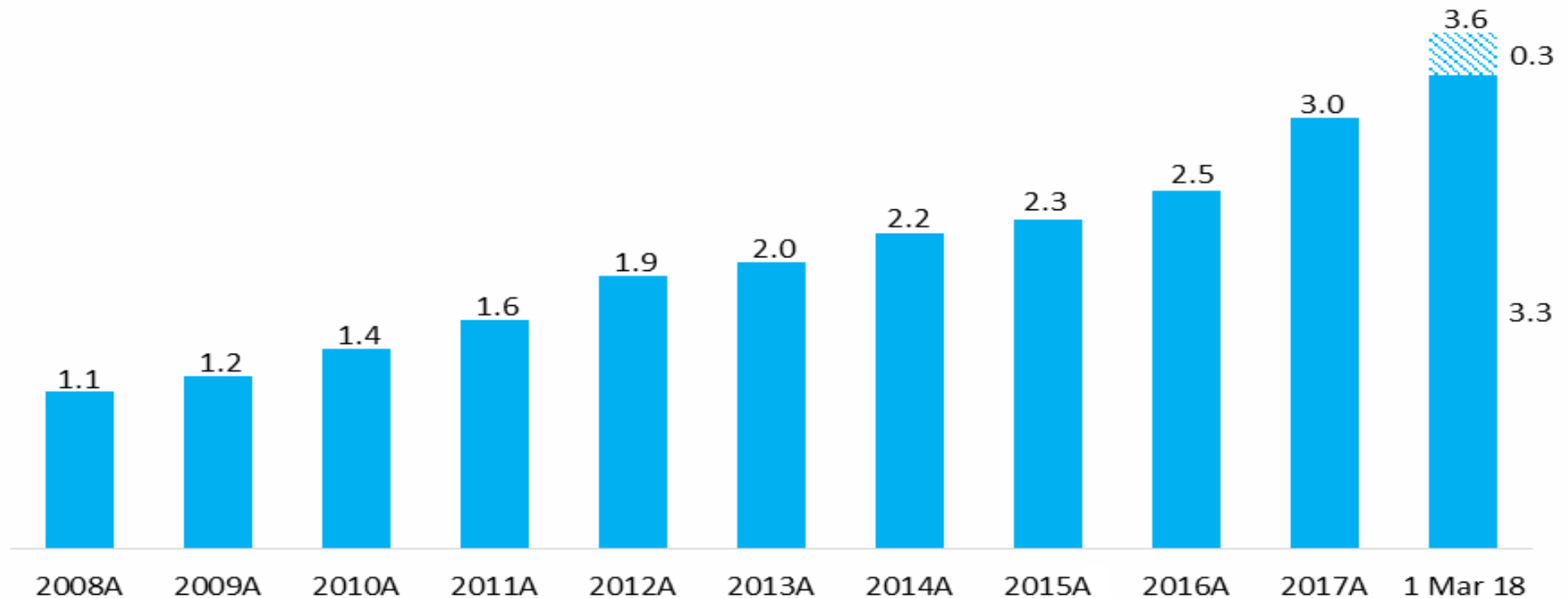
INNER BORE

PRODUCTION CAPACITY 2008-2018



- Currently WIKA Beton Installed Production Capacities approximately 3,3 million ton per year.
- WIKA Beton's installed production capacity is expected to grow 210% from 2008 – 2018.

Production Installment Capacities (Millions Ton per year)



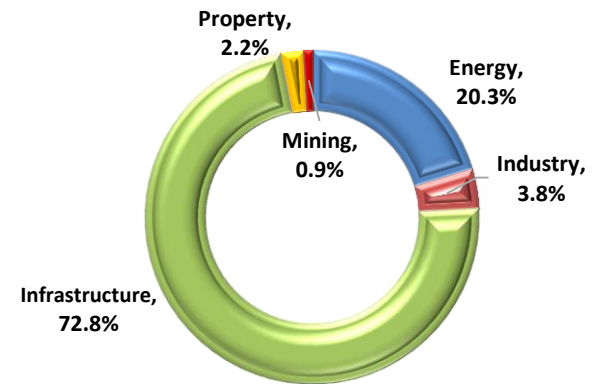
CUSTOMER PROFILE

- Based on Business Line, Infrastructure sector contributed 72.8% of total WIKA Beton's new contract in 2016.
- Based on Customer's Ownership, WIKA Beton's Highest Revenue Contribution, it came from private – local amount 43.8% then followed by State Owned Enterprise with 33.7% in 2016.
- Wijaya Karya (Persero) Tbk Contribution in 2016 was 14.6%.

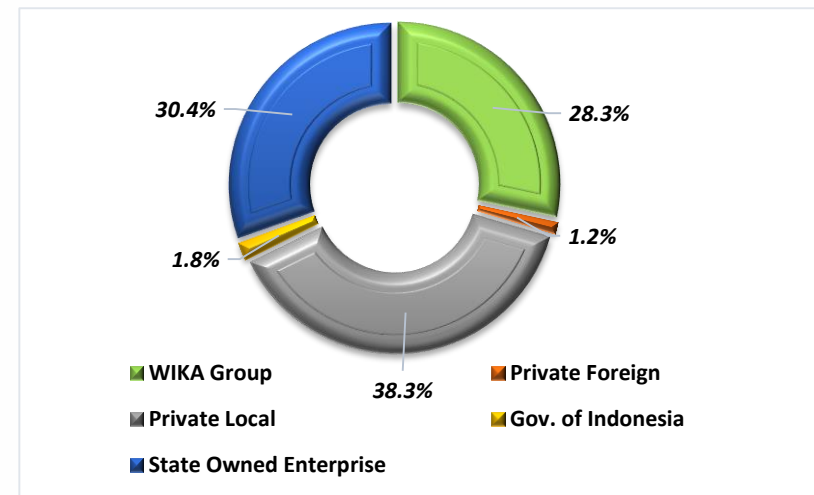
Top 10 Buyers 2017

No	Customer	Contribution
1	WIKA Group	28.3%
2	PT Perusahaan Listrik Negara (Persero)	12.5%
3	Waskita Group	3.1%
4	PT Adhi Karya (Persero)Tbk	2.5%
5	Balai Teknik Perekretaapian	1.8%
6	PT Satya Mitra Surya Perkasa	1.5%
7	PT Murinda Iron Steel	1.4%
8	CSTS Joint Operation	1.2%
9	PT Hutama Karya Infrastruktur	0.9%
10	PT Pembangunan Perumahan (Persero) Tbk	0.9%

Customer Profil based on Business Line in 2017
(Percentage from New Contract)



Customer Profil based on Business Line in 2017
(Percentage from Revenue)



COMPANY UPDATE

ELEVATED RAILWAY PROJECT – NORTH SUMATERA



- Elevated Railway was connected 2 cities between Medan - Kualanamu (International Airport) along 8,05 km.
- Main Product : Box Girder with *Span by Span* for Installment Method.
- Start From December 2015 and target finish on August 2018.

COMPANY UPDATE

SEMANGGI FLYOVER REVITALIZATION PROJECT - JAKARTA



- The First Bending Bridge Precast in Indonesia with the longest span reach to 80 m long
- Start in April 2016 and finished at July 2017 (2 months earlier than estimated schedule)
- Semanggi Flyover inaugurated on August 17th, 2017 by President of Indonesia, Mr. Ir. Joko Widodo.

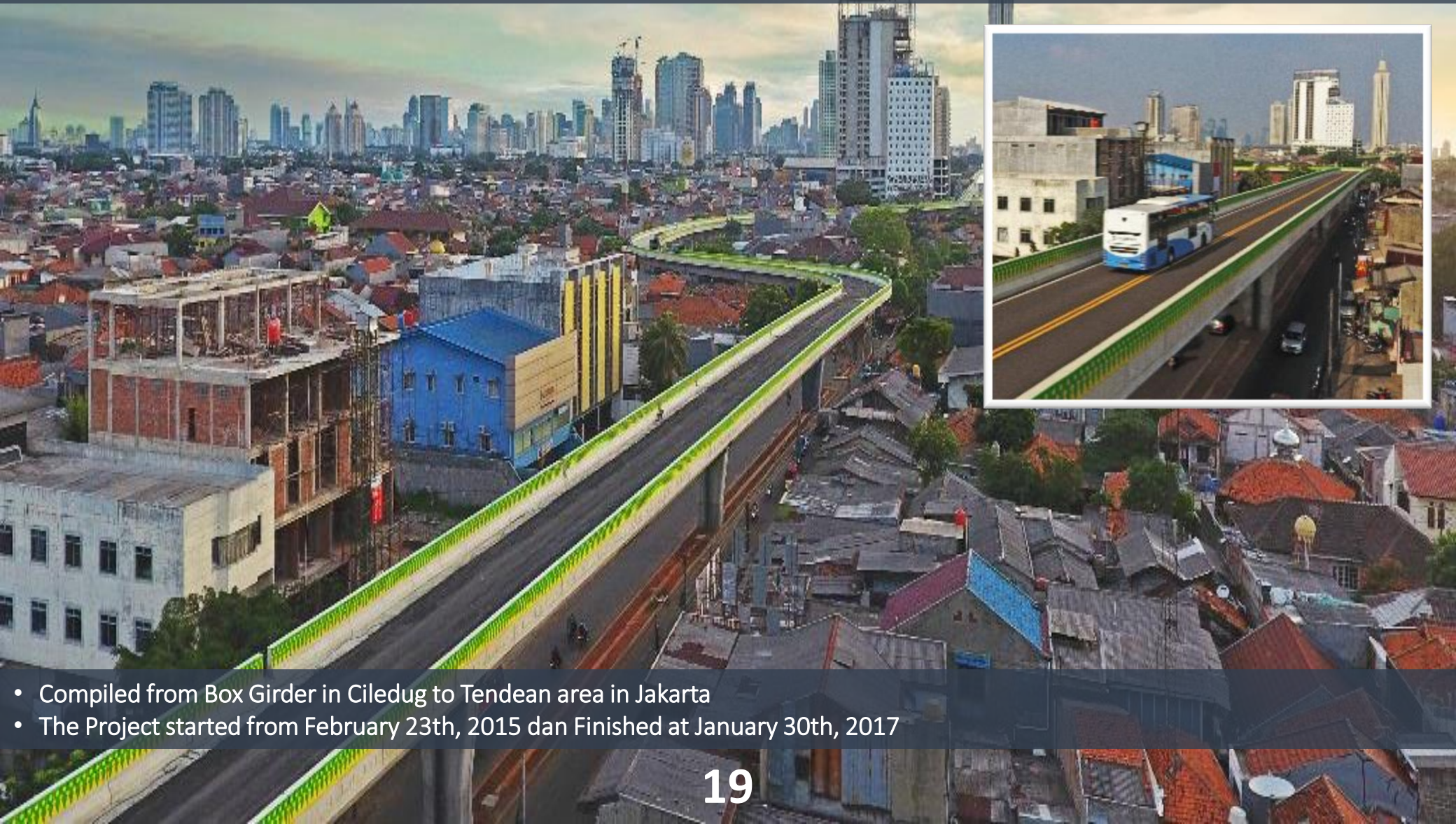
COMPANY UPDATE

MRT (MASS RAPID TRANSIT) PROJECT - JAKARTA

- This Project used our Precast Components for whole underground side
- WIKA Beton supplied 2½ packages from 3 packages elevated total.
- The First Precast Tunnel in Indonesia.
- This Project has been started since 2014 and estimate finish on 2018.

COMPANY UPDATE

JLNT (NON-TOLL ELEVATED WAY) CILEDUG PROJECT - JAKARTA



- Compiled from Box Girder in Ciledug to Tendea area in Jakarta
- The Project started from February 23th, 2015 dan Finished at January 30th, 2017

COMPANY UPDATE

AUTOMATED PEOPLE MOVER SYSTEM (APMS) SKYTRAIN INTERNATIONAL AIRPORT SOEKARNO HATTA, JAKARTA

- APMS (Automated People Mover System) have 2 phases, for first phase is connecting Terminal 2 to Terminal 3.
- U Girder was the most Precast Product be used and WIKA Beton support other Precast.
- APMS inaugurated on September 17th, 2017 by Minister of State-Owned Enterprises, Mrs. Rini Soemarno and Minister of Transportation, Mr. Budi Karya Sumadi.

COMPANY UPDATE

LRT (LIGHT RAPID TRANSIT) CORRIDOR I - JAKARTA



- Corridor I was connecting Kelapa Gading to Velodrome, Jakarta along 5,8 km.
- Finished on January 2018

COMPANY UPDATE

ST. CAROLUS HOSPITAL - JAKARTA



- The First full-precast with Earthquake Resistant Hospital Building in Indonesia.
- While the construction proceed, barely undisturbly hospital's activities from beginning construction until topping off done.
- This Construction have 2 phases, 1st phase was sub-structure, that fully done by WIKA Beton and for 2nd phase was upper-structure, WIKA Beton also full support and install it.

COMPANY UPDATE

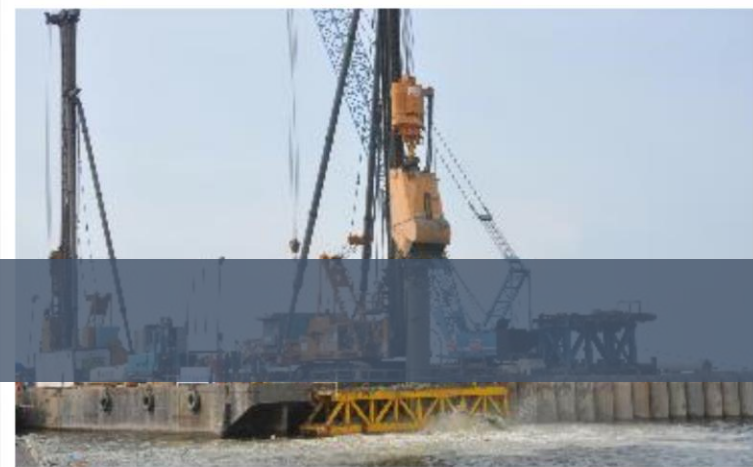
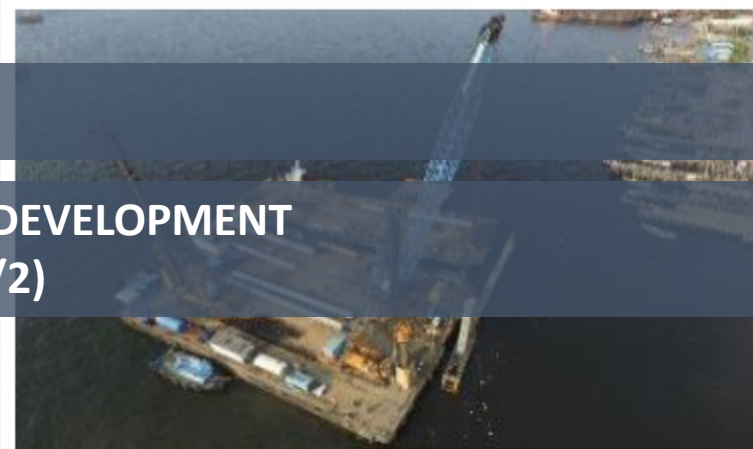
NATIONAL CAPITAL INTEGRATED COASTAL DEVELOPMENT 2ND PHASE FOR PACKAGE 2 (1/2)



- WIKA Beton be responsible for 2nd Phase For Package.
- This Project using Cylinder Pile with length 24 m diameter 1200 mm

COMPANY UPDATE

NATIONAL CAPITAL INTEGRATED COASTAL DEVELOPMENT 2ND PHASE FOR PACKAGE 2 (2/2)



- Installation of Cylinder Pile products in field using Inner Boring system.
- WIKABETON is the only one who using Inner Bore technology in Indonesia.

COMPANY UPDATE

BALIKPAPAN – SAMARINDA TOLL ROAD



- Highway from Balikpapan to Samarinda, length: 99 km
- This project start from Year 2015 and finish target in the end of Year 2018.
- WIKA Beton supply Ready Mix, Precast Product and service

COMPANY UPDATE

BOGOR OUTER RING ROAD



- WIKA Beton supply Median Concrete Barrier and Box Girder

UPDATE NEWS

SUBANG FACTORY



- Factory Capacities: 258.000 ton
- Product : Box Girder

UPDATE NEWS



ESTABLISHED OF ASSOCIATE COMPANY



- Cimanggis Apartment Project, East Jakarta

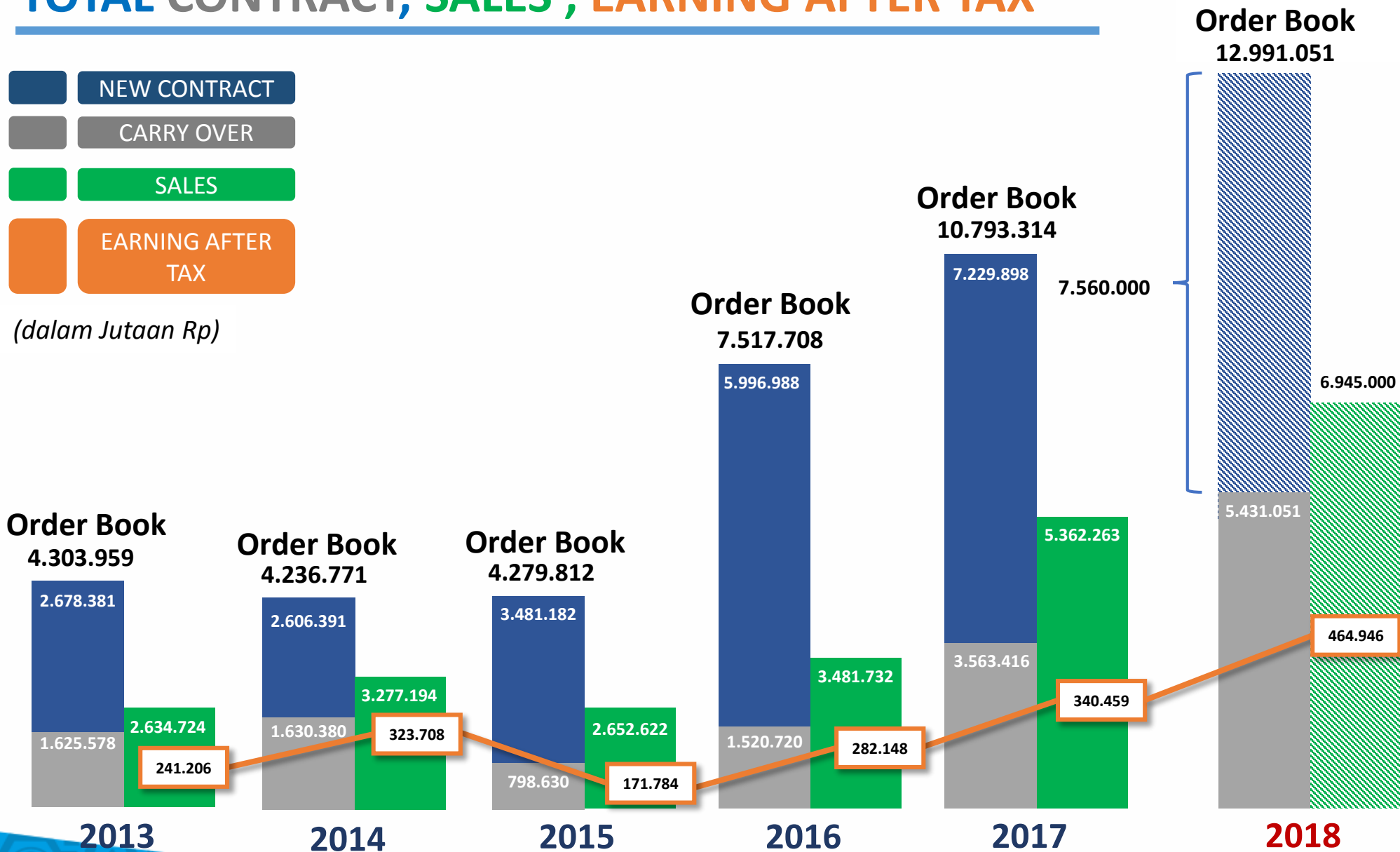
Inauguration of Establishment of Associate Company, PT Wijaya Karya Pracetak Building on January 17th, 2017

FINANCIAL HIGHLIGHT

TOTAL CONTRACT, SALES , EARNING AFTER TAX

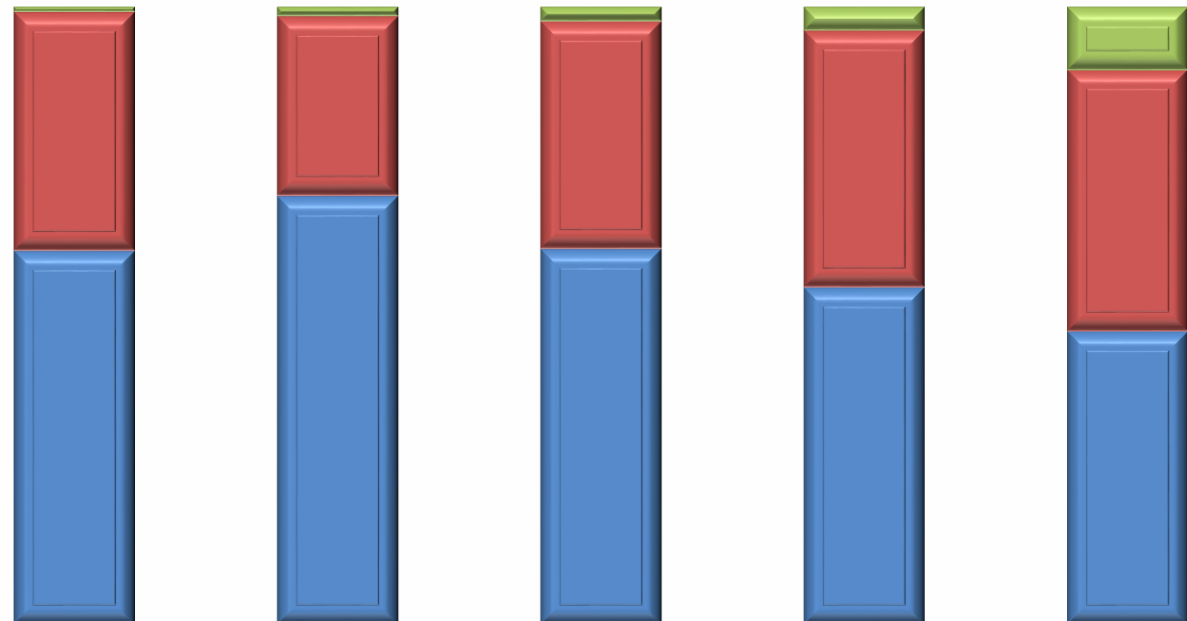


(dalam Jutaan Rp)



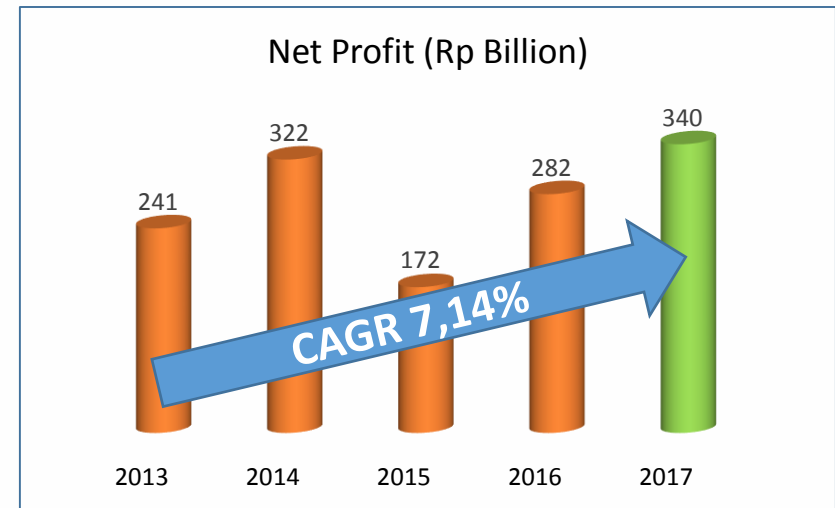
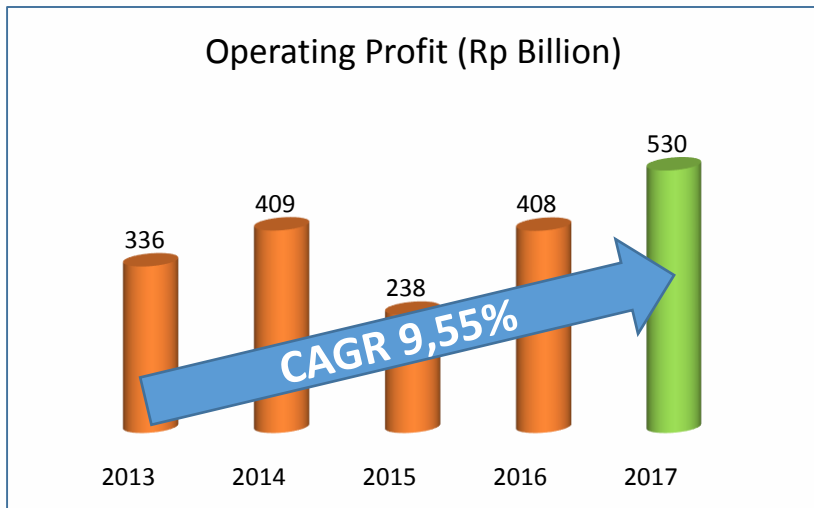
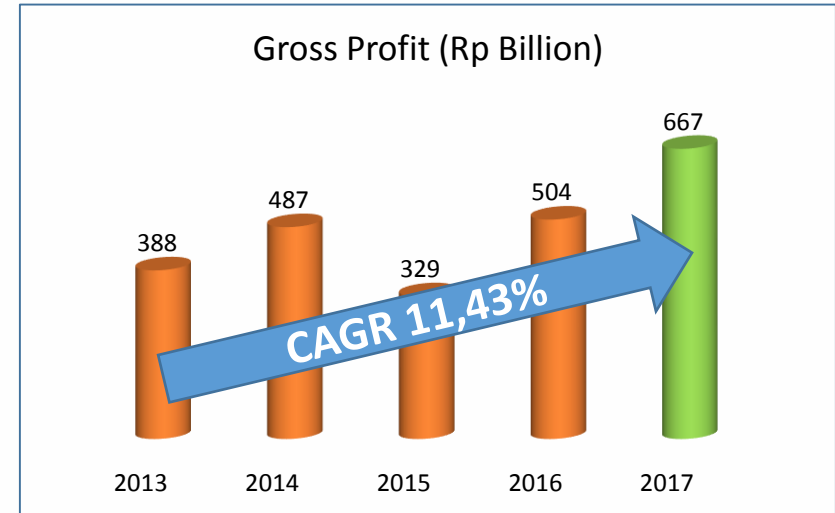
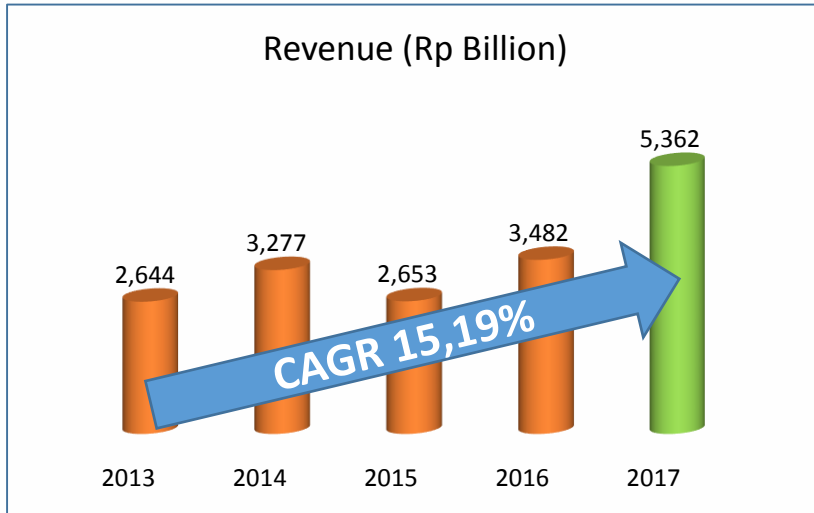
REVENUE CONTRIBUTION

■ Centrifugal Product ■ Non-Centrifugal Product ■ Services

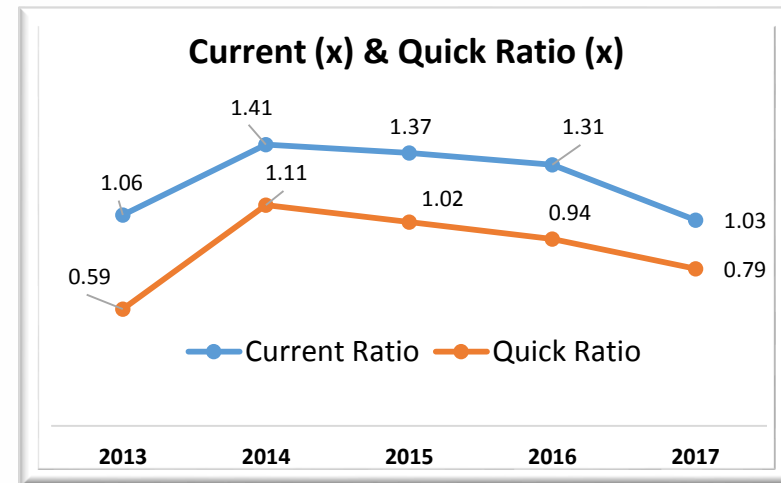
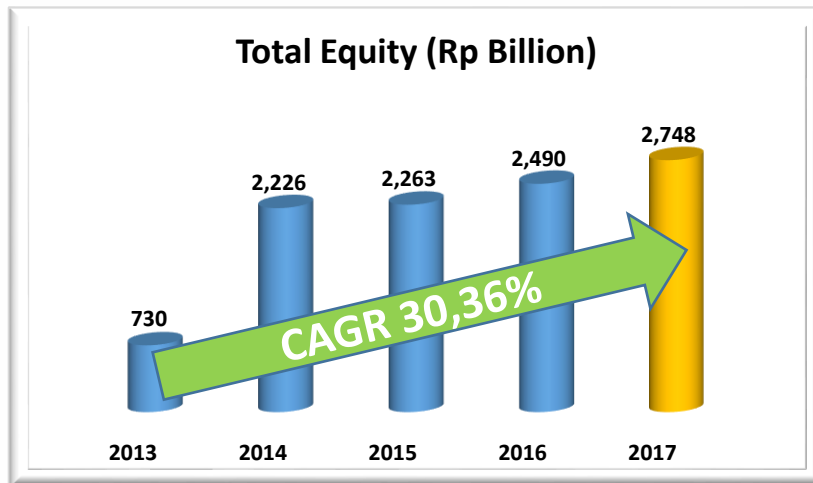
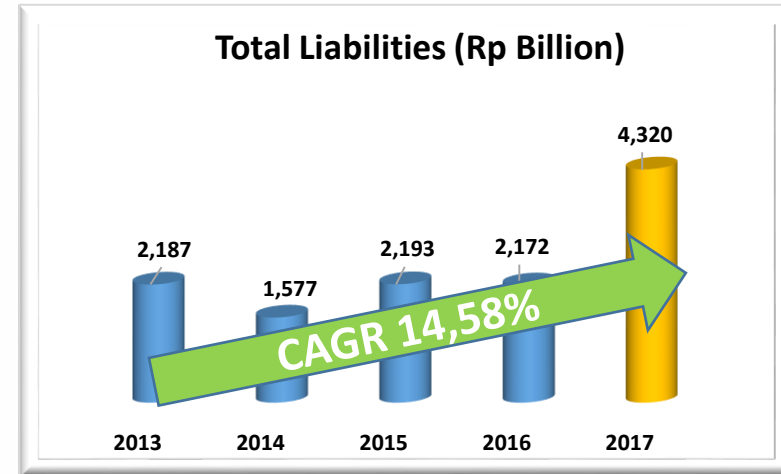
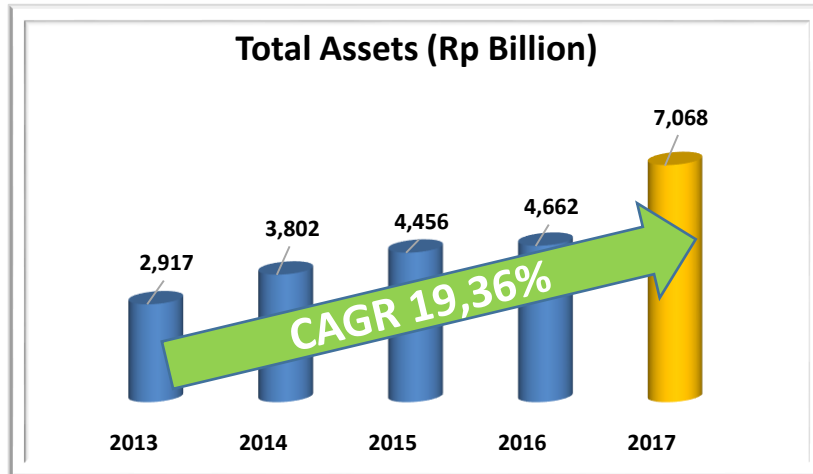


	2013	2014	2015	2016	2017
■ Services	0.8%	1.5%	2.3%	3.8%	10.2%
■ Non-Centrifugal Product	38.7%	29.1%	36.9%	41.6%	42.4%
■ Centrifugal Product	60.5%	69.4%	60.8%	54.5%	47.5%

INCOME STATEMENT SUMMARY



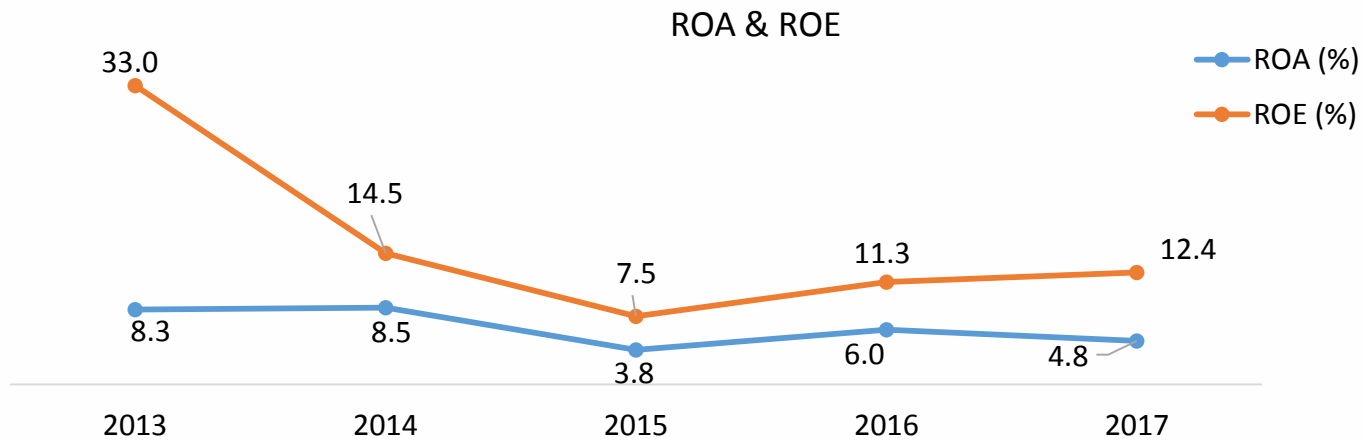
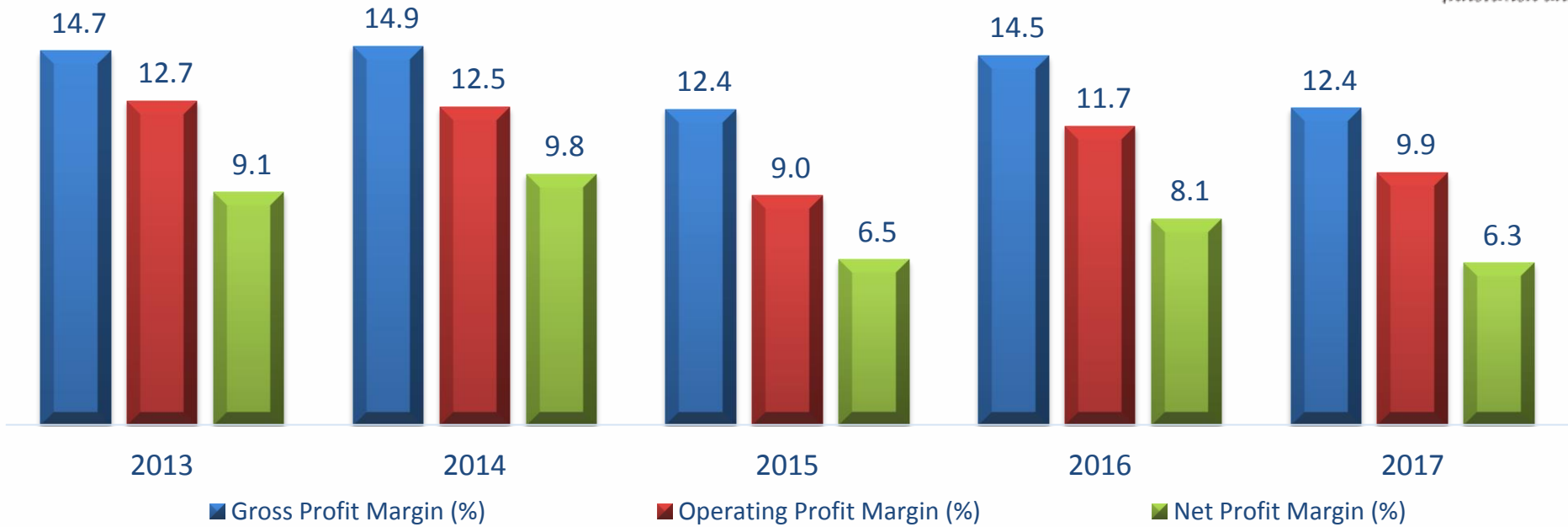
FINANCIAL POSITION SUMMARY



CONSOLIDATED CASH FLOW

Description	2013	2014	2015	2016	2017
Operation Activities	123,764	192,010	458,415	(79,247)	556,144
Investment Activities	(454,305)	(790,214)	(472,119)	(482,388)	(531,584)
Financing Activities	403,249	1,186,279	(201,140)	80,216	270,985
Beginning Balance Of Cash and Equivalent	340,319	450,399	1,038,475	823,631	342,211
Ending Balance Of Cash and Equivalent	413,027	1,038,475	823,631	342,211	637,756

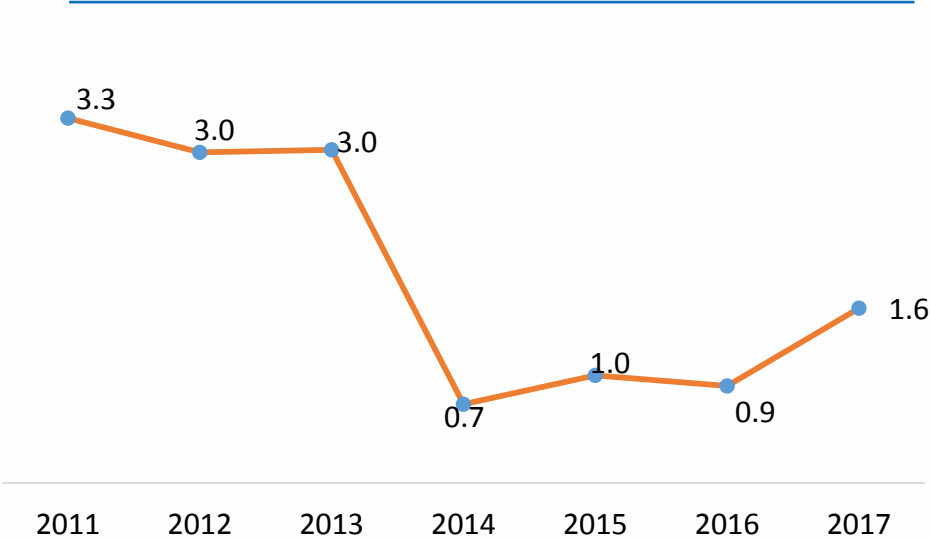
FINANCIAL RATIO & PROFITABILITY



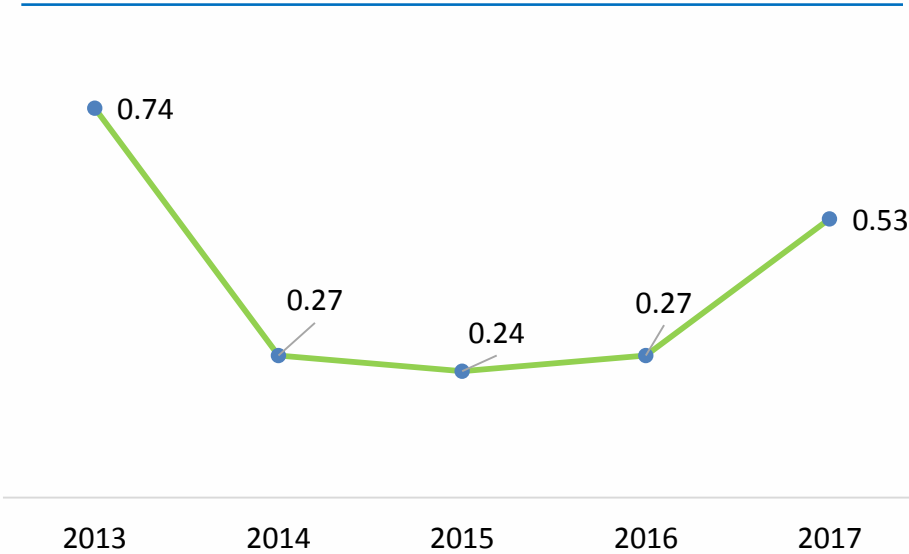
FINANCIAL RATIO



Debt To Equity Ratio (DER)



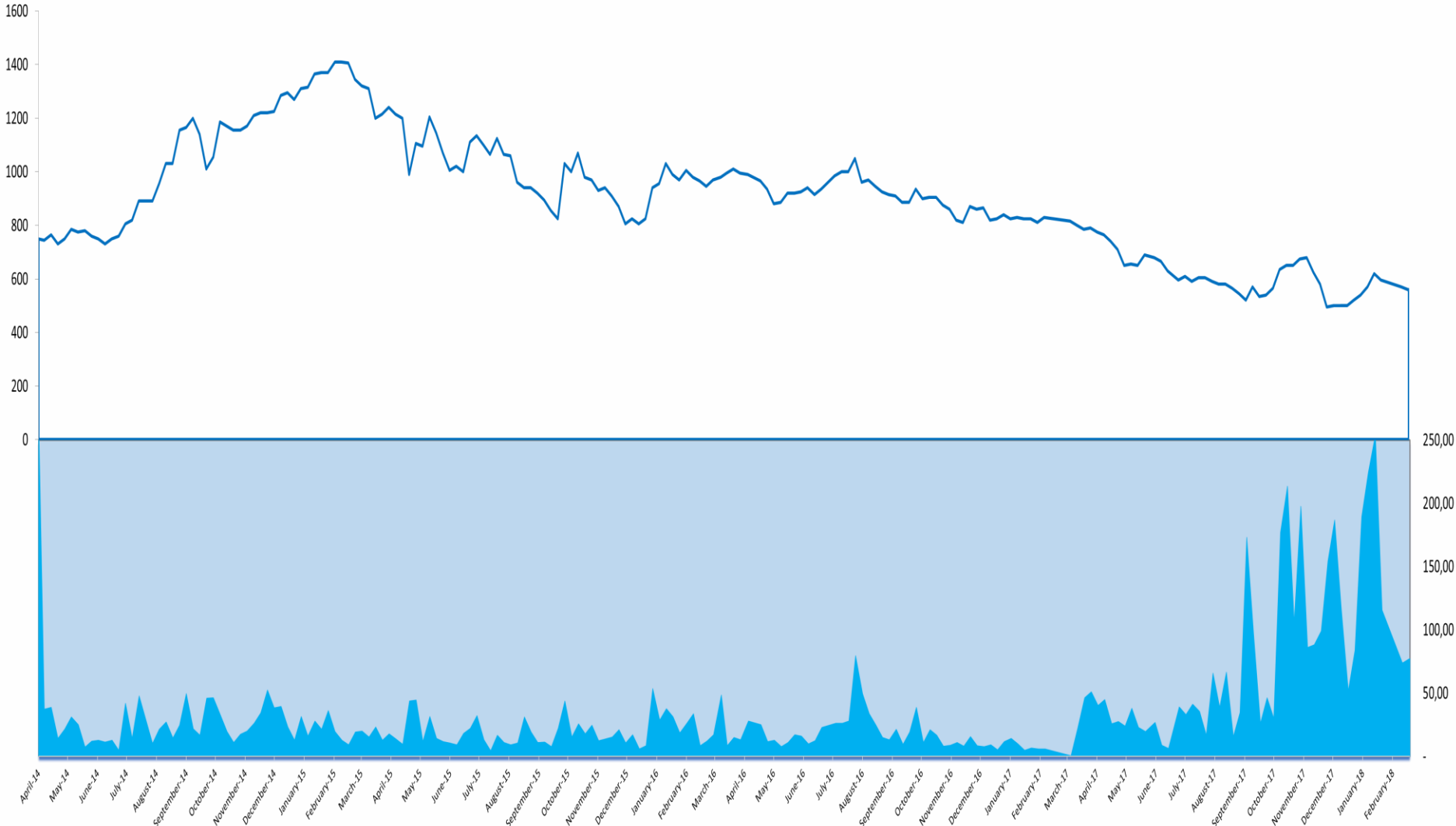
Gearing Ratio (Equity)



ANALYST REPORT

No	Analyst	Company	Target Price (IDR)	Recommendation	Date
1	Theodorus ArielKristian	Lotus Andalan Sekuritas	780	Buy	26 Feb 2018
2	Arief Budiman	Ciptadana Sekuritas	910	Buy	9 Jan 2018
3	Bob Setiadi	Mandiri Sekuritas	750	Buy	9 Jan 2018
4	Danny Eugene	Mega Capital Sekuritas	1,575	Buy	9 Jan 2018
5	Revita Dhiah Anggrainy	Binaartha Sekuritas	775	Buy	7 Des 2017
6	Akhmad Nurcahyadi	Samuel Sekuritas	750	Buy	5 Des 2017
7	Adrianus Bias	UOB Kayhian	1000	Buy	18 Okt 2017

STOCK PERFORMANCE



ACHIEVEMENT & AWARD (1/2)

Credit Rating



Rating History :

July 2013 id A⁺/Stable *
July 2014 id A⁺/Stable *
July 2015 id A⁺/Stable
July 2016 id A⁺/Stable
July 2017 id A⁺/Stable

*for corporate and *MTN*

Index Saham



Morgan Stanley Capital Index
Started on Nov 7th, 2014 -
Sekarang



August 2015 – January 2016



November 2016 – April 2018



Index Saham Syariah
Desember 2014 - Sekarang

ACHIEVEMENT & AWARD (2/2)

**Top 50 Best of The Best
Indonesia Companies
From
Forbes Indonesia 2017**



**The Best in Building and
Managing Corporate Image
2016 & 2017
from
Tempo Group & Frontier**

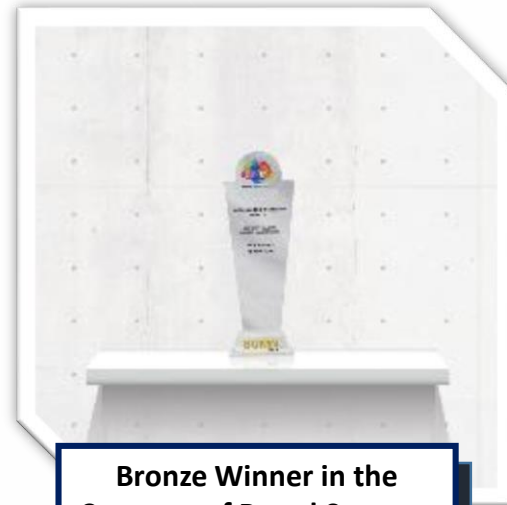


**As a constituent of Sustainable
Responsible Investment
(SRI-Kehati)
Index for periods of May 2017 – Oct
2017 from Yayasan Kehati Indonesia**

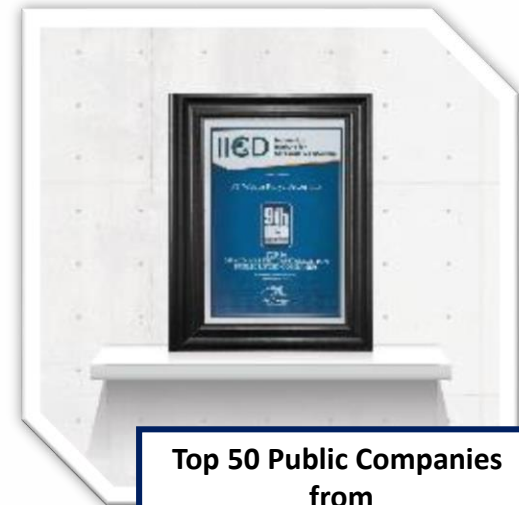


ACHIEVEMENT & AWARD (2/2)

**Anugerah BUMN AWARD
2017
2ND Winner
Best Stategy Development**



**Bronze Winner in the
Category of Brand Strategy
and Bronze Winner in the
Category of International
Marketing & Sales
in BUMN Branding &
Marketing Award 2017**



**Top 50 Public Companies
from
Indonesian Institute for
Corporate Directorship
2014, 2015, 2016 & 2017**

Terima Kasih

PT Wijaya Karya Beton Tbk.

